



India Global Summit on MSMEs 2012

HEARTY WELCOME





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- **About BHEL**
- **List of Major items procured from MSE suppliers**
- **Supplier Registration Process in BHEL**
- **SEARP (Supplier Evaluation , Approval and Review procedure)**



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About BHEL

- Is a Govt of India PSU one of the largest engineering and manufacturing companies in India . In the Business of Integrated Power Plant Equipments and Services.
- Established in 1964, has been earning profits continuously since 1971-72 and paying dividends since 1976-77.
- Engaged in the design, engineering, manufacture, construction, testing, commissioning and servicing of a wide range of products and services for the core sectors of the economy, viz. Power, Transmission, Industry, Transportation, Renewable Energy, Oil & Gas and Defence.
- 15 manufacturing divisions, two repair units, four regional offices, eight service centres, eight overseas offices and 15 regional centres and currently operate at more than 150 project sites across India and abroad.
- We place strong emphasis on innovation and creative development of new technologies. Our research and development (R&D) efforts are aimed not only at improving the performance and efficiency of our existing products, but also at using state-of-the-art technologies and processes to develop new products.



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Rs Crore

YEAR	2011-12
Turnover	49510
Profit After Tax	7040
Total MSEs vendors (Nos.)	4985
Total Value of purchases from MSEs (including free issue material)	5711
Total BHEL Purchases	27600



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Major Items procured from MSEs in BHEL

Air Cylinder	Acids (organic & inorganic)	Valves
Bearing Housing	Adhesive	Voltage stabilizer / regulator
Cable Tray	Brazed carbide tipped tools	Fire clay mortar
Cables	Ceramic spacers/mouldings	Ladle bricks
Gasket	Clamping tools	Control panels
Carbon steel round	Relay scanner/ controller	Silica Sand
Castings	Epoxy moulding components	Welding electrodes
Chains	Fire fighting equipments	Batteries/ charger
Check Valve	Gear box	UPS
Electric Motor	Grinding wheels	Machined components
Fastener	Hacksaw/ band saw blade	Air conditioned system
Flexible Coupling	Hand gloves	Flanges
Heating Element	LT circuit Breaker	Helmets
Junction Box	Level Switches	Computer spares/ consumables
Pipe Clamps	Nylon belts/ ropes	Filters
Pipe Fitting	Power battery	Leather gloves
Pressure Gauge	Relays	Oil seals
Spring	Solenoids	Packing materials
Strainer	Temperature Switches	Teflon sheets
Thermostat	Timer	Thermocouple
	V belts/ conveyor belts	Thread Gauges



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Supplier Registration Process in BHEL

- In BHEL supplier registration is being done at individual units for the items / raw materials required.
- Supplier requirement is published in newspapers, at least once a year and the updated list of requirement is always available on BHEL website, for inviting applications from new suppliers for registration
- Unit wise list of items for MSEs are already available in BHEL home page (www.bhel.com).



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Bharat Heavy Electricals Limited

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Tuesday, September 25, 2012

ADVANCEMENTS

- Overseas Business
- H,S & Environment
- Research & Development
- Quality
- Norms Regarding Recruitments
- Current Job Opening
- Tender Notifications
- Supplier Registration**
- O & M Spares
- Right to Information
- RECHS
- Company Secretariat
- Empanelment of Experts
- Market Tracker

HEADLINES

- BHEL maintains growth trajectory under difficult market conditions** Records Highest-ever Turnover & Profit; Dividend enhanced to all-time high 320%; Highest ever Utility sets commissioned in a year; New Strategic Roadmap unveiled to steer future growth [More](#)
- BHEL employees win 3 Vishwakarma National Awards and BHEL Units bag 5 National Safety Awards** [More](#)
- BHEL Signs MoU with Govt. of Tajikistan for setting up a 100 MW Hydro-Electric Power Project in the Republic of Tajikistan** [More](#)
- BHEL achieves breakthrough in the Nuclear Power segment; Wins order for new rating, indigenously-developed 700 MWe Nuclear Sets based on Pressurised Heavy Water Reactors** [More](#)
- Unaudited standalone Financial results for the Quarter ended 30.06.2012** [More](#)

NEW INFORMATION

- Recruitment of Engineer Trainee - 2013-14 (through GATE-2013)**
- PG Certificate Course in Occupational Health - AFIH**
- Result of the interview held on 18th, 19th & 20th of July, 2012 for the selection of Hindi Typing Assistant (FTA).**
- RFP for Engagement of Law Firm for providing legal services in connection with merger of BHPV with BHEL**
- Annual Report 2011-12**
- Tender queries & responses regarding conducting competency assessments based on BHEL's Competency framework**



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Plant

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❏ **BHEL wins ICAI National Awards for Excellence in Cost Management for the seventh consecutive year; Maximum number of awards conferred on BHEL among public and private sector companies**

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❏ **Distribution of Shareholding as on 30.06.2012**

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❏ **BHEL achieves another milestone at Bawana Project; Commissions third 250 MW Advanced-class Gas Turbine at Pragati-III Combined Cycle Power Plant in Delhi**

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❏ **BHEL bags Rs.9,500 Million Mega Contract for 1,020 MW Hydroelectric Project in Bhutan**

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❏ **BHEL commissions 500 MW Unit at Vindhyachal Super Thermal Power Project; Takes tally of thermal sets commissioned in current fiscal to 2,000 MW**

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❏ **BHEL commissions 250 MW Unit at Harduaganj Thermal Power Project**

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❏ **BHEL bags major contract for 500 MW thermal power plant; NTPC reposes confidence, places Rs.1,143 Crore order for setting up thermal unit at Vindhyachal**

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❏ **BHEL commissions 250 MW Unit-5 at Parichha Thermal Power Project**

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❏ **BHEL gets the D and B Best PSU award in the Electrical and Electronics category**

[More](#)

❏ **BHEL commissions 500 MW Unit at Rihand Super Thermal Power Project**

[More](#)

❏ **Result of Hindi Typing Examination result held on 26-27.05.2012 for the recruitment of Hindi Typing Assistant FTA basis- List of successful candidates**

❏ **Result of the interview held on 27th & 28th of March,2012 for the selection of Translation Assistant (FTA).**

❏ **Public Notice**

❏ **Expression of Interest (EOI) for empanelment of Investment Arrangers/Primary Dealers - Advertisement - Download Term and Conditions**

❏ **Recruitment of Experienced Engineers in Middle Mgmt. level for Project sites of Power Sector Regions and PESD, Hyderabad**

❏ **Recruitment of Engineer Trainees / Supervisor Trainees (Engineering & Finance) / Assistant Officer (HR). 2011-12 commences**

❏ **BHEL - A STAR PSU**

❏ **Expression of Interest (EOI) for Corporate Social Responsibility (CSR) Projects.**

❏ **O&M Services**

❏ **Contracts Concluded**

❏ **Grievance Redressal**

❏ **Procurement from MSEs**

❏ **REGISTERED OFFICE** _____

BHEL House,
Siri Fort, New Delhi - 110049
India.



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SUPPLIER REGISTRATION

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O & M Spares

Right to Information

BHEL, procures materials and components on a regular basis from suppliers spread all over the world. For this purpose, BHEL is backed by a strong supplier-base which is continually updated.

New suppliers and traders (only those who are sole/authorized representatives of OEMs) both from within India and abroad, who would give BHEL competitive inputs, are now being added to the list of existing suppliers. For an initial assessment and empanelment with BHEL, suppliers may get registered by submitting completed forms to respective unit's Contact Person. To see the specific requirements of various Manufacturing Units, please click the link "New Suppliers Requirement".

For registration form, click the applicable link under "New Suppliers" block.

For list of banned Firms, please click the link
"List of Banned Firms"

New Suppliers

Supplier Evaluation, Approval & Review Procedure

Registration Forms

Suppliers outside of India

Non-editable Form

Editable Form

Suppliers within India

Non-editable Form

Editable Form

For Contractors

Non-editable Form

Editable Form

New Supplier Required

Status of Suppliers registration application

Project Engineering Management – Vendor Enlistment Advertisement

BHEL-Bhopal Vendor Enlistment - Supplier required for items

BHEL-PEM Vendor Enlistment (English)

BHEL-PEM Vendor Enlistment (Hindi)

Piping Centre - Vendor Requirements

Vendor meet at Chennai on 8.2.10 for Purchase and AD-PVM Vendors of Piping Centre

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Software Download

Adobe Acrobat Reader



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Supplier Development Cell (SDC) in BHEL

- All suppliers are reqd to register with individual BHEL units for their products.
- In every unit Supplier Development Cell (SDC) is a nodal agency for all activities related to supplier registration.
- SDC will provide single window service to suppliers and liaise with other functionaries for evaluation, assessment, visit to suppliers works and registration activities.
- SDC will ensure compliance of procedural guidelines during registration process as per Corporate Procedures.



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Steps to be followed by the Supplier for Registration:-

- Please go through advertisement in newspapers and also unit web sites for the requirement.
- Items for MSEs required by BHEL units are available on BHEL web site www.bhel.com
- Download Supplier Registration Form from BHEL web site www.bhel.com
- Fill up all the relevant details and submit to the respective Unit SDC duly signed by the authorised signatory along with supporting documents as indicated in the form with a covering letter.
- Contact details of each unit MM Head is available in BHEL web site(www.bhel.com) in supplier registration page.



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BHEL unit	Website Address
BHEL Corporate Site	http://www.bhel.com
BHEL BHOPAL	http://www.bhelbhopal.com/
BHEL JHANSI	http://www.bheljhs.co.in/
BHEL HARDWAR HEEP	http://www.bhelhwr.co.in/
BHEL HARDWAR CFFP	http://www.bhelhwr.co.in/
BHEL HYDERABAD	http://web.bhelhyd.co.in/
BHEL TRICHY	http://www.bheltry.co.in/ http://mm.bheltry.co.in/mm/ http://mm.bheltry.co.in/vendor/
BHEL RANIPET	http://bapscm.bhelrpt.co.in/
BHEL EDN BANGALORE	http://www.bheledn.com/
BHEL EPD BANGALORE	http://www.bhelceramics.com/
BHEL IP JAGDISHPUR	http://www.bhelceramics.com/
BHEL HERP VARANASI	http://www.bhelherp.com/
BHEL PEM NOIDA	http://www.bhelpem.com
BHEL PSNR NOIDA	http://www.bhelpsnr.co.in/
BHEL PSWR NAGPUR	http://www.bhelpswr.co.in/
BHEL PSER KOLKATA	http://www.jantermanter.com/
BHEL PSSR CHENNAI	http://www.bhelpssr.co.in/contact_us/index.asp
BHEL PIPING CENTER CHENNAI	http://www.bhelmpc.co.in/
BHEL IVP GOINDWAL	http://bhelivp.in/
BHEL ISG BANGALORE	http://www.bhelisg.com/



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Supplier Evaluation, Approval & Review Procedure (SEARP)

- Supplier registration form duly filled along with relevant documents shall be scrutinized by SDC and by a committee.
- Based on committee recommendation the supplier shall be considered for registration.
- Full details of Supplier Evaluation, Approval & Review Procedure (SEARP) is available on BHEL web site www.bhel.com



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Issues

- Norms for establishing SC/ST ownership of MSEs – Guidelines required.
- Enterprises having multiple manufacturing units claim to be MSE based on individual units' registration of Entrepreneurs Memorandum (EM II) form acknowledged by respective District Industries Centres.
- Validity period should be mentioned in EM II acknowledgement part II form.
- Uniform format for MSE Certification - to be used by all District Industries Centres and other agencies entrusted to issue these certificates



धन्यवाद

Thank You



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Backup



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BHEL UNIT WISE LIST OF CONTACT PERSONS FOR SUPPLIER REGISTRATION

BHEL Unit/ Region	UNIT/ REGION DESCRIPTION	Name of SDC/ SRC Head	Designation	email id of SDC/ SRC Head	Telephone Nos.
HEP, BHOPAL	HEAVY ELECTRICAL PLANT	Shri T D Moorthy	Sr. DGM	tdhayalamoorthy@bhelbpl.co.in	0755-2503472
TP, JHANSI	TRANSFORMER PLANT	Shri H K Garg	Sr. DGM	hkgarg@bheljhs.co.in	0510-2412747
HEEP, HARIDWAR	HEAVY ELECTRICAL EQUIPMENT PLANT	Shri A Sanyal	AGM	asanyal@bhelhwr.co.in	01334-281980
CFFP, HARIDWAR	CENTRAL FOUNDRY FORGE PLANT	Shri N K Verma	Sr. DGM	nkverma@bhelhwr.co.in	01334-281724
HPEP, HYDERABAD	HEAVY POWER EQUIPMENT PLANT	Shri P Surya Chandra Raju	Sr. Mgr.	surya@bhelhyd.co.in	040-23182208
HPBP, TIRUCHIRAPPALLI	HIGH PRESSURE BOILER PLANT	Shri S Dharmaraj	Sr. DGM	sdharma@bheltry.co.in	0431-2575675
BAP, RANIPET	BOILER AUXILIARIES PLANT	Shri R C Sekar	Mangaer	csekar@bhelrpt.co.in	04172-284474
EDN, BANGALORE	ELECTRONICS DIVISION	Shri M Sivaramaiah	Sr. DGM	sivaramaiah@bheledn.co.in	080-26989176
ISG, BANGALORE	INDUSTRIAL SYSTEMS GROUP	Shri S Mani	AGM	sma@bhelisg.com	080-22184147
PEM, NOIDA	PROJECT ENGG MGMT	Shri Sudesh Prasad	Sr. DGM	sudesh@bhelpem.co.in	0120-4368648
PC CHENNAI	PIPING CENTER	Shri K Umashankar	Mangaer	kus@bhelmpc.co.in	044-28161247
HERP, VARNASI	HEAVY EQUIPMENT REPAIR PLANT	Shri Abhay Kumar	DGM	abhay@bhel.in	0542-6545322
PSNR, NOIDA	POWER SECTOR, NORTH REGION	Shri Umesh Gupta	AGM	umeshgupta@bhelpsnr.co.in	0120-2416284
PSWR, NAGPUR	POWER SECTOR, WEST REGION	Shri Santosh Nair	AGM	snair@bhelpswwr.co.in	0712-3048645
PSER, KOLKATA	POWER SECTOR, EAST REGION	Shri Samir Chakraborty	AGM	samir@bhelpsere.co.in	033-23211690
PSSR, CHENNAI	POWER SECTOR, SOUTH REGION	Shri V.Sriithara Boopathy	Dy. Manager	boopathy@bhelpsrr.co.in	044-28286874 ,24342458
TBG, NEW DELHI	TRANSMISSION BUSINESS GROUP	Shri D.Ghosh	Sr. Mgr	dghosh@bhelindustry.com	011-41793456
EPD, BANGALORE	ELECTRO PORCELAIN DIVISION	Shri Rana Roy	AGM	rroy@bhelepd.com	080-23345607
IP, JAGDISHPUR	INSULATOR PLANT JAGDISHPUR	Shri P.K. Jain	Sr. Mgr	pkjain@bhelip.in	05361-270064
CFP, RUDRAPUR	COMPONENT FABRICATION PLANT	Shri S. N. Minj	Sr.Mgr	smbhel@rediffmail.com	05944-241109
PESD, HYDERABAD	PROJECT ENGG. & SYSTEMS DIVISION	Shri M.B. Phani Kumar	Manager	mbv@bhelhyd.co.in	040-23182138
IVP GOINDWAL	INDUSTRIAL VALVES PLANT	Shri Amit Kumar	Engineer	amit@bhelivp.in	01859-224618
R&D, HYDERABAD	RESEARCH AND DEVELOPMENT	Shri M.R.K. Raju	AGM	mrkraj@bhelrnd.co.in	040-23776069