



**Confederation of  
Indian Industry  
Northern Region**

## **Chandigarh's bi-monthly e – Communiqué**

*Volume II, Issue I*

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### *From the Chairman's Desk ...*

Dear friends,

It is indeed a pleasure for me to present to you this issue of our bi-monthly e-Communiqué of Chandigarh - 'Chandiqué'.

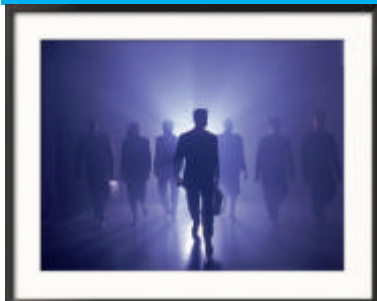
The CII Chandigarh Council provided various platforms to its members to interact with Administration over a host of issues of concern including security, infrastructure development and current policies to boost the competitiveness of the industry in the City. To add on to the stream of initiatives, CII Chandigarh Council organized session on Intellectual Property Rights to spread the awareness of IPR's and its importance to gain business efficiency and edge over competitors. CII Chandigarh IT Cluster met Governor, Punjab & Administrator, Union Territory Chandigarh, to work together towards overall development of Chandigarh. On the recent scenario of economic downturn, an enlightening session on Combating Recession – Role of HR was organized. Considering the need of imparting the sales techniques to individuals a workshop on sales was also organized.

We intend to keep this Newsletter interactive and user friendly. We look forward to your invaluable suggestions and support.

With best wishes,

**Partap K Aggarwal**  
Chairman  
CII Chandigarh Council

### **Quote**



The world is more malleable than you think and it's waiting for you to hammer it in to shape

### **Useful Website**

[www.righttoinformation.gov.in](http://www.righttoinformation.gov.in)

A Gateway to the citizens for quick search of information on the details of first Appellate Authorities, PIOs etc. amongst others, besides access to RTI related information / disclosures published on the web by various Public Authorities under the government of India as well as the State Governments.

### **City Round – Up**

#### **UT Administration exempts food items served in messes and canteens run in Educational Institutions from VAT**

The Chandigarh Administration has decided to exempt the eatables and drinks being served to the students in messes and canteens run in Educational Institutions in Chandigarh from VAT. The decision was taken keeping in view the students of university and other educational institutions, a deserving class, for this concession so as to make the food items available to them on low price as compared to the open market.

Accordingly, a case was moved by the Secretary Excise & Taxation to HE Administrator who accepted the proposal and the exemption has been granted. However, Commercial establishments like in the Student Center of Panjab University will not be exempted.

#### **Increase in pension**

The Chandigarh Administration has always initiated various schemes and policies to benefit and to secure its disadvantaged section, senior citizens, economically weaker sections. Keeping in view the current market trend and recession the Chandigarh administration has tried to soothe the economically weaker masses by increasing their pensions.

The Finance Department, Chandigarh Administration on 18th February, 2009 has accorded approval put forward by Social Welfare Department on enhancement in the rate of the Old Age Pension, Widow Pension and Pension to Disabled Person from Rs.250 P.M to Rs. 500 P.M. This new pension rates will be applicable in Chandigarh from 1st April, 2009.



### **UT Administration amends Conversion Scheme of Industrial plots for commercial use**

The Chandigarh Administration under the Conversion Scheme of Industrial plots for commercial use has decided to allow the transferee to pay the entire balance of conversion fee in installments. Various Industries Associations have been persistently meeting HE-the Administrator and requesting for the necessary amendments.

Earlier, as per the Scheme, if a GPA holder applied for conversion of the Industrial plot into commercial, after paying the first installment, the GPA holder was permitted to pay rest of the amount in different installments. However, if a GPA holder transferred the plot to another person, who actually becomes the owner, the entire installments were required to be paid in lumpsum by the new owner. However, with the above changes, as the GPA holder transfers the plot to the new owner, the new owner can also pay the left out conversion fee in installments.

### **Development of Chandigarh as a tourism destination scheme**

Government of India has sanctioned a money grant of Rupees 12 crores for Chandigarh to make it a destination city for every tourist from inside and outside India. A scheme has been initiated by the Chandigarh Home Secretary- cum-Secretary Tourism, "Development of Chandigarh as a Tourism Destination" in this regard. To conceptualize the dream different departments of Chandigarh Administration under the guidance and supervision of Sh. Ram Niwas would work together to make the city the number one city in the list of much visited tourist places.

Chandigarh city is a clean and green city. Chandigarh administration keeping this in mind has been promoting "Jungle Theme" for this project. Eco Tourism and Medical Tourism were on priority list and the spots which were targeted mix and match well with the theme. Rupees 3.90 crores has been sanctioned for the up gradation of the *Botanical Garden and Patila Ki Rao*. Tree Top Huts and Medical Tourism Huts were planned to be built in Botanical Garden to attract the tourist to this place. An amount of Rupees 2.73 has been sanctioned for Up Gradation of Sukhna Lake & for illumination and beautification of Island there. Another Rupees 2.26 Crores has been sanctioned for the construction of Tourist Information Centre & for Illumination of Lake Complex to increase the visitors in early night hours also. Further for illumination, beautification and land scaping at Rose Garden along with up gradation of Tourism facility at Rose Garden and Leisure Valley an amount of Rupees. 2.70 crores has been sanctioned.

### **General Rodrigues Inaugurated 37<sup>th</sup> Chandigarh Rose Festival**

The eagerly awaited 37<sup>th</sup> Chandigarh Rose Festival got off to a colorful start with the inaugural ceremony performed by the Punjab Governor and Administrator, Union Territory, Chandigarh, Gen. (Retd.) S.F. Rodrigues, PVSM VSM at the lush green Zakir Rose Garden amidst utmost gaiety and enthusiasm. The lively and fun filled ceremony was marked by the releasing of balloons, playing of bands, beating of drums, performance of folk dances by different states and display of other distinctive regional art forms depicting the 'unity in diversity' culture of our Country.

### **UT Administration initiates Mobile Medical Unit**

The Chandigarh Administration in view of increasing accessibility of the rural people for getting better health care has initiated Mobile Medical Unit (MMU). The Unit constitutes one of the key innovative designs to provide health care services at the door steps of the rural people. MMU not only provides access to basic services of Health care but also provides essential knowledge and information on the kind of services under the umbrella of National Rural Health Mission.

Mobile Medical Unit, a Hospital on wheel under the flagship programme of National Rural Health Mission has been pressed into service in the state of UT, Chandigarh as joint venture with the Guru Granth Sahib Sewa Society (Regd.). This service was inaugurated by the Governor of Punjab and Administrator UT, Chandigarh, General (Retd.) S.F. Rodrigues.

### **DM directs landlord owner or manager of commercial establishment to rent out any accommodation to person after furnishing the particulars of the said tenants to SHO**

The Chandigarh Administration has ordered, as an emergency measure that no landlord and owner or manager of commercial establishment would rent out any accommodation to any person unless and until he has furnished the particulars of the said tenants to the Station House Officer concerned. All the persons who intend to offer accommodation on rent shall inform in writing the particulars of tenants to the Station House Officer concerned in whose jurisdiction the premises fall in the UT Chandigarh for a period of 60 days.

An order in this regard was issued by the District Magistrate Chandigarh, Mr. R.K. Rao under Section 144 of CRPC as there is apprehension that anti-social elements may make their hideouts clandestinely in the residential areas of the Union Territory of Chandigarh, if suitable measures to prevent the same are not taken



and the unlawful activities of these people can cause breach of peace and disturbance of public tranquility besides posing grave danger to human life and safety and injury to public property.

The order came into force with effect from the zero hour February 14, 2009 and would be effective up to April 14, 2009.

### **UT Administration starts planning the process for allotting space in EDC**

On completion of Entrepreneurial Developmental Center (EDC) within the Rajiv Gandhi Chandigarh Technology Park the Chandigarh Administration has started planning the process for allotting space to the young entrepreneurs and start Ups in the complex. In a meeting under the chairmanship of Finance Secretary, Mr. Sanjay Kumar the Draft concept note of the EDC was discussed in the meeting. It was decided to offer the incubation space to the young entrepreneurs (fresher) and start ups at nominal rates with an increase of 10% by every year, maximum for three years.

It was further deliberated to set criteria for issuing space to the young entrepreneurs and start up's. It was also felt appropriate to earmark space for organizations that will synergize the whole process. This would facilitate interaction amongst the major organization in the area.

The EDC is being conceived with the objective to establish an eco system to build and sustain the programme for promotion of entrepreneurship in the Region, to educate, train and nurture the young professional in setting up their company by providing shell space with plug and play facilities in a state of the art environment. The plan for EDC is based on the

concept that small and medium companies need space of small capacity on rental basis. EDC project is likely to become a big software export centre, apart from providing readymade space to young entrepreneurs who have bright ideas, but don't have the capital to create the infrastructure. With the establishment of the EDC in the RGCTP, the city would benefit from the cumulative impact of the improved infrastructure for exports and the impact of the increased exports in the economy on employment and over all prosperity.

### **UT Chief Electoral Officer constitutes committee**

The Chief Electoral Officer, UT, Chandigarh has constituted a committee for hearing complaints from the contesting candidates and political parties and redressal of grievances regarding advertisement on Radio, TV Channel and Cable Network. The Committee will be chaired by UT Chief Electoral Officer, while, Observer of Election Commission of India, UT, Chandigarh, Returning Officer, 01-Chandigarh Parliamentary Constituency, Director Public Relations and Nominee of Doordarshan or AIR would be its member.

In another order, the Chief Electoral Officer has also constituted a committee to entertain the applications from the contesting candidates and political parties and for certification of spots or jingles for advertisement on Radio, TV, Channel and Cable Network. The Committee will be chaired by Returning Officer, 01 -Chandigarh Parliamentary Constituency-cum- Deputy Commissioner while, Additional Deputy Commissioner and Director Public Relations as its member.

## **Chandigarh Administration – An Update**

### **Sanjay Kumar , Finance Secretary, Chandigarh shall be the Secretary, Excise and Taxation , Chandigarh Administration.**

Chandigarh Administration, has relieved Sh. R.K. Rao from the post of Secretary, Excise & Taxation, U.T, Chandigarh. Sh. Sanjay Kumar, Finance Secretary, Chandigarh Administration shall be the Secretary , Excise & Taxation ,U.T, Chandigarh in addition to his own duties.

### **Sh. Manjit Singh Brar , has designated as Ex -Officio Joint Secretary, Public Relations, Chandigarh Administration.**

The Administrator UT, Chandigarh has designated Director Public Relations, Chandigarh Administration

Sh. Manjit Singh Brar, as Ex -Officio Joint Secretary, Public Relations, Chandigarh Administration

### **The Chandigarh Administration has designated Superintendent Sh. Ajit Singh as Central Assistant Public Information Officer**

The Chandigarh Administration has designated Superintendent o/o the directorate of Health & Family Welfare, Mr Ajit Singh as Central Assistant Public Information Officer of the Health Department, UT, Chandigarh in place of Sh. Ramesh Kumar Gupta .

### **UT Administration designates Mrs Ritu Jain as CPIO for the office of District Attorney**

The Chandigarh Administration has designated Assistant District Attorney, Mrs. Ritu Jain as Central Public Information Officer in respect of the offices of

the District Attorney, UT, Chandigarh and District Attorney, Consumer Protection, UT, Chandigarh.

### **UT Administration designates Ashwani Kumar as Appellate Authority for HAC**

The Chandigarh Administration has designated Secretary, House Allotment Committee, Mr. Ashwani Kumar as Appellate Authority and Superintendent, House Allotment Committee, Mr. Baldev Singh as Central Public Information Officer to disseminate the information in respect of the office of House Allotment Committee, Chandigarh.

### **UT Administration appoints Mrs. Narinder Kaur Sethi as Central Public Information Officer for the Govt. Polytechnic for Women**

Chandigarh Administration after the retirement of Mrs. Usha Mahajan, Principal -cum-Central Public

Information Officer in the Govt. Polytechnic for women, Chandigarh, has appointed Mrs. Narinder Kaur Sethi, Principal (Officiating Charge), Govt. Polytechnic for women, Chandigarh, as Central Public Information Officer for the Govt. Polytechnic for Women, Chandigarh, in addition to her own duties.

### **UT Administration appoints Kanwaljit Singh Ghuman as Regional Employment Officer**

The Chandigarh Administration has appointed Mr. Kanwaljit Singh Ghuman as Regional Employment Officer, Regional Employment Exchange, Chandigarh, relieving Mr. J.P. Nain.

**Source : [www.chandigarh.nic.in](http://www.chandigarh.nic.in)**

## **CII Activities**

### **CII-MSME Sensitization Programme on Intellectual Property Rights**

13 February 2009 : Chandigarh

**Confederation of Indian Industry (CII)** in collaboration with Ministry of MSME, Government of India, organized a **Sensitization Programme on Intellectual Property Rights** on the role & importance of Intellectual Property in their businesses. The objective of the programme was to make the MSMEs



aware about the intellectual property system and the protection it can provide for their inventions, brands and designs as also to demystify the knowledge on creating & protecting one's IP.

**Mr Sameer Goel, Co-Convenor, Technology Panel, CII Chandigarh Council & Centre Development Head, Infosys Technologies Limited** mentioned that leveraging Intellectual Property for knowledge based development and national wealth creation is immensely important in the current scenario. Highlighting the importance for IPR governing laws, he

mentioned that MNCs are reluctant to invest in a country lacking IPR governing laws.

Realizing the importance of IP and acknowledging the fact that there is an immense need to integrate patents into business strategies, Mr Goel added that CII has constituted National Committee of IP owners with a special focus on IPR Protection & enforcement. Through this Committee CII has been spearheading some of the major initiatives in IP policy recommendations, mechanisms for protection, training & awareness generation & IPR Protection initiatives across the country.

**Mr R C Chopra, Director – MSME, Chandigarh, Punjab & Himachal Pradesh, Ministry of MSME, Government of India** mentioned that CII & MSME have come together to impart basic awareness on IPR, the practices and systems adopted in our country and to determine a wide range of priorities and action plans, including the exchange of good practices and assessing the impact of latest amendments in Indian patent regime for the benefit of the MSMEs all across the country.

**Dr Parikshit Bansal, Head – IPR, NIPER**, who has to his credit 15 patents on his research, said that patents are the legal rights granted by the government for creations of the mind or intellect. He also shared the statistics that show that the progressing countries are the ones which have harnessed human resources properly. He further added that what we lack in, is the awareness of patents and IPR laws.

Further to this, **Mr Sarjinder Singh, Head – IPR, SEDL** averred that we need to convert intellectual property into assets and create value out of our intellectual assets and protect them at any cost. At present in India 95 % of filing for protection of IP is

done by foreign organisations and the rest 3% by CSIR, 1.5 % by Pharma and chemicals sector and 0.5 % from the remaining sectors. If we don't protect our IP rights now then we would have to get them in licensed from foreign organisations in future.

The technical sessions included presentations on Overview of the patent / design / trademark / GI / copyrights / trade secrets / IC layout protection issues in India, national & international IP Protection, enforcement of IPRs, procedures for registration of IP and a host of case studies which kept the audience enthralled.

The awareness programme was attended by around 40 MSME representatives from various sectors including steel, rubber, pharmaceuticals, IT, etc

## Conference on 'Combating Recession: Role of HR'

25 February 2009: Chandigarh

"Good times come back, but good people don't, so we should nurture and energise them in present scenario of downturn", said Mr Partap K Aggarwal, Chairman, CII Chandigarh Council while addressing the participants at the Conference on Combating Recession: Role of HR organized by CII Chandigarh Council here today. He further highlighted that during



the time of recession, it was critical to work as a team, to uncover new opportunities, to communicate powerfully and to Bring about a certain kind of culture change, to do winning bets where we focus on a vision 2-3 years from now.

Mr Arjun Khanna, CEO, Zeus Consulting, in his enlightening presentation feared that recession this time would last longer than it has ever done in the history and will definitely go down in the pages of financial history. In his speech he emphasised on the importance of motivation during the time of recession and how HR could use motivational tools to obtain optimum utilization of man power. Further he also spoke about the cost cutting and how it should be done during this particular phase.

Col (ret'd) Rajesh Dua, General Manager (It & E-Gov) General Manager (IT & eGov), Punjab Information &

Communication Technology Corporation Limited emphasized on what leaders and HR managers can do in the time of recession. The cycle of recession starts with the main players and moves on to the indirect players and hence impacts the whole arena.

Mr Vikram Hans, Convenor, Industry – Institute Partnership Panel, CII Chandigarh Council showed his elation that all the people had an optimistic attitude on speaking about recession. He further added that the best way to deal with the present situation was "fight or flight."

Mr Sofi Zahoor, Director HR – India Operation, Quark Media House India Pvt Limited iterated that HR Business leaders have to keep the morale high and spread positivity in the organisations in the present scenario of down turn, he also emphasized that during this time, the HR is supposed to meet people face to face, and the top management should adopt correct communication focused on the fact that the organizations in these times of recession should not panic and lose talent. He advised HR practitioners that they should avoid short-sightedness and stick to the fundamental concepts and principles.

Mr Sanjeev Sethi, Corporate director – Human Resources, The Imperial, New Delhi viewed that there is a need to use the power of thinking towards positivity of making it happen. We need to hire, nurture and retain the talent. Mr Hari Nair - Vice President – Human Resources, Sona Koyo Steering Systems Ltd mentioned, "When the going is tough, all we have to do is to keep singing, thinking innovative ideas and nurturing positive vibes with personal touch.

Mr Sumeet Kapur- Chief Executive Officer – Employ Wise was of the view that it is not recession but a slow down and that we should use this time to look inward, to reengineer and innovate. It is an opportunity for HR to induct technology and use it to transform from administrative to strategic HR.

Various other eminent speakers included Heads of HR from organisations like, Hewitt Leadership Consulting, New Holland Fiat (India), Infotech Enterprises Ltd, CFL, Murugappa Group, HRG Sita India. The conference was attended by HR professionals from around 50 organisations across the region.

## Chandigarh IT Cluster Meeting & Interaction with Mr Satyendra Kumar, SVP & Global Head -Quality, Reuse & Tools, Infosys Technologies Limited

26 February 2009: Infosys Technologies Limited

CII Chandigarh Council organized an interactive session with Mr Satyendra Kumar, SVP & Global Head - Quality, Reuse & Tools, Infosys Technologies Limited coinciding with the IT Cluster meeting at the premises of Infosys Technologies Limited at Chandigarh. Mr

kumar, while answering various curious queries of the members regarding quality strongly maintained that the quality aspect should not be compromised at all and that it should be given utmost thrust. He further iterated that the organisations should actively invest in quality right from the beginning and should not mis-



conceptualize quality as audits and certifications.

## **CII-DIPP Nationwide Awareness Campaign on Intellectual Property Rights**

27 February 2009 : Chandigarh

**Focus: Importance of IP Management to Indian Industry**

Confederation of Indian Industry (CII) in collaboration with DIPP under the Ministry of Commerce and Industry and the Office of the Controller General of Patents, Designs and Trademarks (CGPDTM) organized a nation wide Awareness Campaign on Intellectual Property Rights for various stakeholders, focusing the attention of the industry on the role & importance of Intellectual Property in their business.

This is an initiative of CII & DIPP to impart basic awareness on IPR, the practices, systems adopted in our Country and to determine a wide range of priorities and action plans, including the exchange of good practices and assessing the impact of latest amendments in Indian Patent Regime.

This Campaign is the follow on activities of the National Campaign launched on 26 April 2008, the IP Day, by the Department of Industry Policy & Promotion under the Ministry of Industry & Commerce, Govt. of India.

The objective of the campaign was to make aware the industries about the intellectual property system or the protection it can provide for their inventions, brands, and designs. Insufficient information on the relevance of intellectual property rights in day-to-day business, high costs associated with obtaining and enforcing IP rights & to demystify the knowledge on creating & protecting ones IP.

Delivering the keynote address Dr Rajesh Dixit, Assistant Controller of Patents & Designs, Indian Patent Office mentioned that Indian Legal regime is completely in compliance with TRIPS agreement. He further highlighted the infrastructural process made by

the IP offices in India. He also gave a detail on the modernization of the IP offices in India. Sharing the fact that there has been a 7 fold increase in filing of IP registrations in the past few years, the R&D is still not proactive in the country. He also shared that India is the fastest country to approve patents is one of the very few countries to have enabled e-filing. To promote filing by individuals, only one fourth of the fee is charged from them, he added.

While welcoming the delegates, Mr Pratap K Aggarwal, Chairman, CII Chandigarh Council mentioned that the protection of IP is a vital for Competitiveness of Indian industry and the need to recognize and protect Intellectual Property is very important for Socio-economic prosperity of the Nation. With all of these considerations, CII decided to leverage on its membership of leading industry firms, and create a National Committee of IP Owners. This is a Committee that brings together stakeholders of Indian industry from diverse sectors, with the mission of "Enabling India becomes an "IP-Savy Country" encompassing policy, innovation, capacity development, IP Protection and enforcement. He emphasized on the need to build the confidence building measures to promote IP filing by individuals and companies.



Mr Atul Gupta, Chef Executive Officer, Pugmarks Design Studio emphasized that India needs to move towards IP Service based services rather than just undertaking the back office work. India has the potential and Indian companies can supply intellectual property to other countries, who could then do the back office jobs. He also focused the innovation being the key to the development of the country.

The technical sessions focused on the various forms of IPR, its importance & challenges, importance of a Brand and a detailed presentation on the patent Act & Procedure. The other topics included importance of Patent in Business Development, IP management, Introduction to IP infringement. The technical sessions were addressed by Dr Parikshit Bansal Head-IPR, NIPER; Ms Shilpi Jha, CII, Mr Vikash Sharma, Assistant Controller of Patent & Design, Indian Patent Office, Mr Ramesh Mehta, Advocate, Mehta & Mehta Associates, Mr Sarjinder Singh Sethi, Manager-IPR, Spray Engineering devices Ltd.

Over 80 participants representing various stakeholders like Industry, Institutes & legal firms attended the day long deliberations.

## **Session on Chandigarh: Where does the Future Lie?**

9 March 2009 : Chandigarh

Lot has been talked about the future of Chandigarh at various forums boardroom meetings, social networking gatherings etc. We are struck at a juncture, where a lot of development has happened in Chandigarh but because of its ever changing character, the requirements always exceed the planned development. So we thought of organising a thought provoking session to deliberate and capture ideas and

suggestions that will form a foundation for the future of Chandigarh.



Hence CII organised this much significant **Session on 'Chandigarh: Where does the Future Lie?'** Various eminent personalities participated as panelists to deliberate on how we can achieve better for the City beautiful, what are the strengths, weaknesses; what opportunities do we have and what threats are posed for Chandigarh and what best we all can do together to enhance the future of this city and make it the world's best city to live in, city of dreams.

**Mr Partap K Aggarwal**, Chairman, CII Chandigarh mentioned that Chandigarh, the dream city of India's first Prime Minister, Shri Jawahar Lal Nehru, was planned by the famous French architect Le Corbusier. Picturesquely located at the foothills of Shivaliks, it is known as one of the best experiments in urban planning and modern architecture in the twentieth century in India.

He further added that Chandigarh was initially planned for a population of half-a-million. However, Chandigarh has now grown far beyond its planned capacity. Hence, city has witnessed major changes from all aspects. Chandigarh's economy is changing in character as well. Now there is an immense role that

services sector along with small manufacturing can play.

The session focused mainly on what routes should be followed to bring this unique and wonderful city on the world map on various aspects. We hope that the deliberations on the future of Chandigarh by our dignified panelists who are experts in their respective fields would really help in framing a roadmap that needs to be followed for future initiatives.

**Mr Y Saboo**, Past Chairman, CII Chandigarh Council & Managing Director, KDDL, put his ideas in the form of a question: as to what we all want Chandigarh to be like – A regional hub, a national hub or a global centre. Indeed as of now Chandigarh is a regional centre, north of Delhi, Chandigarh is a hub for all activities, be it education, infrastructure, retail or any thing under the sun. But globally there is absolutely nothing which this unique city can boast of being at the top.

He further iterated that it is quality and not the quantity that matters to bring us at the top globally. Let us come together to make Chandigarh count for quality.

**Dr S C Vaidya**, Dean – University Instructions, Panjab University then addressed the participants by pointing that we do not just need educated people, rather we need educated employable people. We have in place a truly amazing value system but we need to consolidate to identify what the industry and services sector in Chandigarh really needs in the potential workforce.

**Mr Harpal Singh**, Deputy Chairman CII Northern Region, started by mentioning that it is really brave to organise such a session and talk about the future in such times of recession. We started with an aim of 9 % growth rate but now the situation has changed dramatically and the situation would keep on changing like this for the next 40 – 50 years as well.

We want this city to be an iconic city and not just an ordinary city and hence citizens would have to come together and take the mantle to justify their phenomenal status. We have to invoke ourselves and engage ourselves. We have to use the power of intellect and make this city an intellectual hub of the country. Let's make it a city that inspires, that invokes, that exhibits, that is a city of character and best civic sense.

## **Meeting with Mr Pradip Mehra, Adviser to Administrator, U.T. Chandigarh**

24 March 2009: UT Secretariat, Chandigarh

A CII delegation led by **Mr Partap K Aggarwal**, Chairman, CII Chandigarh Council met Mr Pradip Mehra, Adviser to Administrator, U.T. Chandigarh to discuss and take forward the agenda for rapid, sustainable and coordinated development of the city beautiful.

Mr Mehra highlighted the need for Administration and Industry to join hands for the inclusive development of Chandigarh. He requested CII to prepare a report on Chandigarh's current status and future potential to ensure Chandigarh's integrated development. He also requested information about the areas where Administration's intervention is required.

The Adviser also offered to engage local IT members of CII for the e-governance and e-sampark projects that are in pipeline. Mr Aggarwal had earlier informed about the CII Chandigarh IT Cluster currently active, while handing over the CII Chandigarh Annual Review Report.

Mr Aggarwal brought forth the need for leveraging and keeping alive Chandigarh's Character and to make it the civic capital of the country, a noise free, smoke free, plastic free and pollution free city, to which Mr Mehra informed that the LPG run three Wheelers have been made compulsory in the city.

Apprising the Adviser on CII's Young Indians Chandigarh Chapter, Mr Aggarwal suggested sessions at various schools and colleges with Chandigarh Police for traffic training and moral policing, to which Mr Mehra agreed. Citing the example of the success of PEC and women's craft institute, Mr Partap Aggarwal requested the Adviser to have industry representation on the Board of Governors of various professional, vocational and technical institutes in Chandigarh.

While offering CII's full support, **Ms Charu Mathur, Regional Director, CII Northern Region** accentuated the need for consciously working towards the Greater Chandigarh Region. There is an immense need to make Chandigarh a suitable place for small manufacturing and we should take necessary measures to portray the city as a services hub boasting of best eco system, recreation facilities and transportation, she added. Various aspects deliberated that would need synchronization included differential tax structure, uniform VAT, sewerage, and harmonization of other taxes like property tax, apartment act and building byelaws.

Affirming the forces of demand, Mr Mehra mentioned that the Administration is conscious of the fact of the integrated development of Chandigarh region and is working towards it. Be it disaster management response team for tricity or connectivity, Chandigarh Administration has taken some measures.

Mr Nitin Peshawaria, Vice Chairman, CII Chandigarh Council and Mr Abhishek Puri, Head – Chandigarh were also present at the meeting.

### **Meeting with Mr Ram Niwas, Home Secretary, Chandigarh**

[24 March 2009 : UT Secretariat, Chandigarh](#)

The meeting with Mr Ram Niwas, Home Secretary, Chandigarh was organised on 24 March 2009 at UT Secretariat, Chandigarh. The meeting focussed on discussion that how CII and Administration can work together for the integrated development of Chandigarh region.

Mr Partap K Aggarwal, Chairman CII Chandigarh Council, shared the work done by CII on the areas of skill development, enhancing competitiveness through interventions in manufacturing excellence, quality, HR, IPR, providing business opportunities – domestically and overseas, focus on healthy workplaces, engaging children for water conservation and management awareness.

Mr Niwas further emphasised on working together with CII on the various critical issues such as Female Foeticide, Drug De-addiction and more Tree plantation.

Mr Nitin Peshawaria, Vice Chairman, CII Chandigarh Council and Mr Abhishek Puri, Head – Chandigarh were also present at the meeting.

### **Interaction with Gen (Retd) S F Rodrigues, PVSM, VSM Governor, Punjab & Administrator, Union Territory Chandigarh**

[2 April 2009: Chandigarh](#)

Members of the Chandigarh IT Cluster of CII met **Gen (Retd) S F Rodrigues, PVSM, VSM** Governor, Punjab and Administrator, Union Territory, Chandigarh here today at the Punjab Raj Bhawan to deliberate and strategise the actionable agenda for the sustained development of IT sector in the region.

Gen (Retd) S F Rodrigues informed the members about the sound IT infrastructure that has been created in the City in the Rajiv Gandhi Information



Technology Park along with Entrepreneurship Development Centre. He emphasised the need to integrate our endeavour and coordinate our efforts for optimal utilization of the facilities. He iterated that IT sector can play a critical and significant role in improving the delivery system in the fields of education, health, infrastructure, trade, business and governance. He however advised the IT industrialists present to take advantage of their demonstrative capabilities, to reinvent themselves according to the

ever changing World economic order, to upgrade their knowledge and competence and make the most of the vast opportunities for growth and in this sector. He firmly asserted that there is an immense need for Administration and Industry to join hands, to work harmoniously and to institutionalize an integrated interactive process for the inclusive development of Chandigarh. He also offered to engage local IT members of CII for the e-governance and e-sampark projects.

He further proposed to form a core group comprising administration and CII who can work together to analyse and give suggestions and recommendations for various projects of the administration, to find out the needs of the city, where the city stands and in which direction and how the development should be phased in the city across various areas.

He further emphasized the need for the Corporate Sector to adopt a pro-active approach to empower less privileged people through imparting of training on advanced technologies, entrepreneurship education, and upgrading their professional skills to enable them to reap the benefits of globalization and advancements.

**Mr Partap K Aggarwal**, Chairman, CII Chandigarh Council while extending all support of the Confederation's IT members to the administration in all its endeavours mentioned that we all need to think pro actively and work jointly on a Public Private Partnership (PPP) model to escalate the speed of development of IT sector in the region.

### **Interaction with Mr Suneel Dutt, Airport Controller, Civil Air Terminal, Chandigarh**

21 April 2009: Chandigarh

CII Chandigarh Council Organised an Interaction with Mr Suneel Dutt, Airport Controller, Civil Air Terminal,



Chandigarh on 21 April 2009. The main aim of the interaction was to discuss the issues related to infrastructure development of Chandigarh Airport.

In his enlightening presentation he shared the various infrastructure developments and wide spectrum of services that are made available to the travelers to and

from Chandigarh . While addressing the participants he mentioned that the Chandigarh Airport will be renovated completely very soon with all the possible world class facilities. He further requested the participants to route their cargo business through Chandigarh Airport as they have recently started this new division.

The interaction was attended by 35 representatives from various industries based out of Chandigarh and around who were enthralled to know the development of the airport in near future as shown beautifully by Mr Sunil Dutt by way of an impressive presentation.

### **Workshop on 'Towards Self Empowered Sales'**

23 April 2009: Chandigarh

The most important resource which the industry utilizes is its human capital and amongst them, the most important are the Sales Professionals because they are directly related to the profit centre. Hence, it is imperative to inculcate the best sales strategies, interpersonal skills, negotiation skills, marketing and self management skills to them. This enables them to understand customers' emotions, to identify their needs and behavioral patterns and hence tackle them confidently to the mutual benefit of all stakeholders.

In an attempt to assist organisations make the most of the opportunities available in current recessionary times, CII Chandigarh Council organised a one day



### **Workshop on 'Towards Self Empowered Sales' at Chandigarh**

for professionals engaged in sales directly or indirectly as well as the management to help them understand the customer better. The session facilitated by **Col. Amar Bindra** focused on how to formulate effective sales strategies and contribute most effectively to this all pervasive and universal function – 'Sales' that impacts and is impacted by all other functions and decisions at all levels from top to down.

During the Workshop, the participants learnt how to tackle the Challenges in effective sales, how to retain customers, how to satisfy the customers emotionally, how to manage Customer Expectations with the help of case studies, practical learning modules and live examples from best performing

industries. The session was well attended by around 25 Managers and sales Professionals from various

### **Launch of De- Worming Campaign, Dhanas, Chandigarh**

17 February 2009: Chandigarh

Launching the Young Indians' deworming campaign in the city by aiming to distributing *Albendazole* tablets (400mg) to over 2000 underprivileged children in the city, Ms Anupama Arya, Chairperson, Yi Chandigarh mentioned that "De-Worming" is a very important national issue because more than 50% of children between the ages of 1 to 11 yrs suffer from worm infestations. Worm infestations, if not checked, cause complication in time like malnutrition, intestinal



disorders and lot of severe problems.

The Chandigarh Chapter of the Young Indians in collaboration with Bharat Prakarsh Foundation distributed *Albendazole* tablets (400mg), to over 100 underprivileged children in Dhanas.

One of the key focus areas of Young Indians under health initiative is addressing the Health needs of individuals/children, predominantly from the underprivileged section. CII Yi through its Health Care project 'Arogya' has decided to take positive measures to deal with the problem related to infections caused due to worms. Yi 'Arogya' Project is spreading awareness on Deworming through members of Yi throughout the country. The dream of Yi Arogya Project is to deworm each child of India twice a year and make this country free from the infections caused due to Parasitic Worms, mentioned Ms Bhairavi Jani, National Yi Finance Chair.

### **Session on Technology and Innovation: India's tools for Enterprising Democracy**

17 February 2009 : Chandigarh

Accentuating on the need for using technology and innovation as tools to drive the Indian economy, Ms Bhairavi Jani, National Yi Finance Chair, highlighted the huge impact sharing of the best practices within the peer groups of students can bring. She mentioned

industries from the region.



that it the youth, who should take a lead in changing the polity of Indian democratic system. Change can be brought by simple changes in Chair daily routines, she added.

Over 150 Yi net Students attended the session, which was also address by Ms Anupama Arya, Chairperson, Yi Chandigarh and Ms Navita Mahajan, Youth Affairs Chair, Yi Chandigarh.

### **Session on How to Play Golf**

28 March 2009:Chandigarh Golf Association, Chandigarh

Yi -Chandigarh chapter organized a session on "Learning How to Play Golf" for its members. The session was facilitated by Mr. Jesse Grewal, class "A"



teaching professional and he was assisted by Mr. Mahesh Kumar, class "B" teaching professional at CGA range.

Mr. Jesse Grewal articulately explained the techniques of driving, putting, chipping and striking the ball to all the members. The add on feature of this learning session included half an hour practice session for members under the guidance of Mr Grewal. During this fun field practice session members were given the opportunity to drive, put, chip and strike the golf balls. The gripping of the stick and striking the balls fascinated the members. He also spoke about rules of golfing, various kinds of clubs and origin of Golf.

The session was attended by 15 members who liked the session tremendously and were enthralled.



## CII in Coming Months

### Awareness Workshop on Integrated Management Systems (IMS)

21 May 2009: Chandigarh

For more details, please contact

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## CII in News

# CII wants role in governing education

Seeks industry representation on boards of institutions, Adviser wants it as partner in e-governance

**HT Live Correspondent**  
Chandigarh, March 24  
THE CONFEDERATION OF Indian Industry (CII) wants to represent the industry on boards of institutions in Chandigarh and across the UT. A CII delegation led by CII Chandigarh Council chairman Partap K. Aggarwal, met with Union Territory (UT) Adviser Mehra on Tuesday to discuss the CII's current status and its role in promoting skill development and representation of the CII on boards of institutions. The local clusters of the CII are engaged in promoting skill development and representation of the CII on boards of institutions. The local clusters of the CII are engaged in promoting skill development and representation of the CII on boards of institutions. The local clusters of the CII are engaged in promoting skill development and representation of the CII on boards of institutions.

## Mehra asks CII for report on UT's future potential

TIMES NEWS NETWORK

Chandigarh: Need for a partnership between UT administration and industry to bring about integrated development was discussed during a meeting of CII delegation led by Partap K. Aggarwal, chairman, CII Chandigarh Council with Pradip Mehra, adviser to

work done by CII on skill development, enhancing competitiveness through interventions in manufacturing excellence, quality HR, IP, providing business opportunities domestically and overseas, bridging gaps in education through focused roundtables and new courses in women's craft institute, focus on healthy work places, engaging children for water conservation and man-

## Industry, Admn Should Join Hands: Rodrigues

Offers to engage local IT members of the CII for the e-governance and e-sampark projects

**PW8.11111**  
Chandigarh, April 2  
A delegation of the Chandigarh IT Cluster of the CII led by Partap K. Aggarwal, Chairman, CII Chandigarh Council, met with Union Territory (UT) Administration Secretary (IT) SP Rodrigues at Sector 31A on Tuesday to discuss the CII's current status and its role in promoting skill development and representation of the CII on boards of institutions. The local clusters of the CII are engaged in promoting skill development and representation of the CII on boards of institutions. The local clusters of the CII are engaged in promoting skill development and representation of the CII on boards of institutions.

# Importance of Intellectual Property Rights governing laws highlighted

**CHANDIGARH:** The Confederation of Indian Industry (CII) is highlighting the importance of Intellectual Property Rights (IPR) governing laws. Speaking on the occasion, Sameer Goel, co-convenor of the Technology Panel, CII, said that IPR governing laws should be filed only for big innovations, he said.

## 'Motivation can combat recession'

**HT Live Correspondent**  
Chandigarh, February 25  
THE CII Chandigarh Council organised a conference on 'Combating Recession and Role of HR' here today. Experts from different industries emphasized on the importance of motivation during the recession. CII Chandigarh Council chairman Partap K. Aggarwal said during recession, it was equally critical to work as a team, explore new opportunities, communicate powerfully and bring about a certain kind of culture change. "Good times come back, but good people don't, so we should nurture and energize them in present scenario", he said. Arjun Khanna, CEO, Zeus Consulting, emphasized on the importance of motivation during the time of recession and how HR could use motivational tools to obtain optimum utilization of manpower. He also spoke about the cost cutting. Col Rajesh Dua (retd), General Manager (IT and e-Governance), Punjab Information Technology Corporation Limited, emphasized on what the leaders and HR managers could do during recession. Soft Zahaor, director, HR, India Operation, Quark Media House India Private Limited, said, "During recession, the HR is supposed to meet people face to face and the top management should adopt communication process focused on the fact that the organisations should not panic and lose talent."