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## 1. Executive Summary

One of the most prominent economies in the ASEAN region, Malaysia has managed to successfully transform from an agrarian economy to an industrialised one. Globally, Malaysia is hailed as one of the most open economies in the world, with a trade to GDP ratio averaging 170% since 2000. Trade plays a dominant part in contributing to Malaysia's GDP, and the country is now a leading exporter of electrical appliances, electronic parts and components. Post the Asian financial crisis of 1997–98, Malaysia's economy has consistently been on an upward trajectory, with economic growth averaging at 5.4% since 2010. Owing to higher economic growth rates, the economy is expected to transition from an upper middle-income economy to a high-income economy by 2024.

The World Bank has slashed Malaysia's 2020 GDP growth projection to negative 0.1% largely owing to uncertainties arising from the large-scale disruptions in economic activity due to the COVID-19 pandemic. This is a sharp downward revision from its previous expectation of GDP growth of 4.5%.

The Malaysian government has announced two economic stimulus packages to mitigate the economic impact of the COVID-19 outbreak. The first stimulus package, valued at US\$ 4.8 billion, is aimed at combating the immediate impact of the COVID-19 outbreak on the country's most vulnerable sectors and households. The second package is valued at US\$ 57 billion and focusses on extending existing financing facilities issued in the first stimulus package. It is aimed at providing financial support to small- and medium-sized enterprises (SMEs) and injecting funds to strengthen the national economy. Some of the schemes to support SMEs are as follows:

- i. **Special Relief Fund (SRF) scheme:** A sum of US\$ 453 million has been earmarked under the Special Relief Fund (SRF) scheme, which will offer a lower interest rate of 3.5%*p* per annum to SMEs as opposed to the earlier interest rate of 3.75% per annum. Under this scheme, each eligible SME can receive a loan for an amount ranging between US\$ 4,500 and US\$ 2,26,000 with a tenure of 5.5 years, including a 6-month payment moratorium.
- ii. **All Economic Sectors (AES) facility:** Further, to support SMEs, the Malaysian government has allocated US\$ 229 million for an All Economic Sectors (AES) facility that will focus on providing finance to SMEs; this amount can be used as working capital to support SMEs' growth or for capital expenditure. Under the AES facility, the interest rate is set at 7% per annum with a tenure of five years, with qualified SMEs eligible to receive up to US\$ 1.1 million.
- iii. **Micro-credit scheme:** In addition, US\$ 114 million has been allocated for the micro-credit scheme that allows micro-enterprises to receive a loan of up to US\$ 17,000 with the interest rate set at 2% for the scheme.
- iv. **Credit guarantee corporation programme:** The credit guarantee corporation programme is aimed at assisting SMEs with business records of less than four years with financing worth up to US\$ 68,000.
- v. **Increased financing for *Syarikat Jaminan Pembiayaan Perniagaan*:** - The *Syarikat Jaminan Pembiayaan Perniagaan* (SJPP) is a company established in 2009 by the Ministry of

Finance to manage two guarantee schemes, viz., Working Capital Guarantee Scheme (WCGS) and Industry Restructuring Financing Guarantee Scheme (IRFGS), to help SMEs gain access to financing from financial institutions. Through these schemes, the government provides a guarantee of up to 70% for any loans approved to eligible SMEs; this has now been increased to 80%.

Additionally, to help businesses in managing their cash flows in these uncertain times, the government has provided several measures for loan deferments and tax deductions. These include the following:

- i. **Deferment of income tax and loan repayments:** The government has allowed around 7,50,000 SMEs to postpone their income tax payment for three months beginning 1<sup>st</sup> April 2020. In the first stimulus package, businesses in the tourism sector were allowed to postpone income tax payments for six months, also beginning from 1<sup>st</sup> April 2020. The second stimulus package enables banking institutions to provide six months' deferral or loan repayment moratorium, conversion of credit card balance to long-term loans, and the restructuring of corporate loans.
- ii. **Guarantees for corporate entities:** The corporate sector will be provided a US\$ 11.4 billion guarantee scheme through which each business can receive up to US\$ 4.5 million; businesses can apply for the same from 31<sup>st</sup> May to 31<sup>st</sup> December 2020.
- iii. **Exemption for payment towards Human Resources Development Fund (HRDF):** The HRDF is a training fund established for skills development and retraining of employees. Businesses pay a levy towards this fund, which is based on each company's annual turnover. Companies will be exempt from paying the HRDF for six months for all sectors, starting 1<sup>st</sup> April 2020.

Malaysia's total population was estimated at 31.5 million in 2018 and is expected to grow to 40.6 million by 2050, according to the United Nation's report, *World Population Prospects 2019*. At present, Malaysia has a relatively young population with a little more than two-thirds (69.3%) of its population in the working age group of 15–64 years. A young working-age population will spur domestic demand for skills development, consumer retail services, FMCG and consumer goods, automobiles, real estate, telecom services and financial services. The trends reveal that it is the elderly population in the age group of 65 years and above that has exhibited the highest CAGR of 4.7% over the period 2000 to 2018 as compared to those in the working age population aged 15–64 years, which has grown at a CAGR of 2.3%. It projected by the United Nations that these trends are likely to continue, with the working age population in the age group of 15–64 years accounting for a sizeable proportion of the population (~70%) by 2050, rising at a CAGR of around 0.6% over the next 30 years. The fastest growth of all will be in the elderly population of those aged 65+, whose numbers are expected to increase at a CAGR of 3.7% over the next 30 years. This rapid growth in the numbers of the elderly population is bound to translate into increased demand for pharmaceutical products and healthcare services.

Malaysia is an urbanised economy with 76% of its population residing in urban areas. The urban population in Malaysia increased from 2.2 million in 1960 to 5.8 million in 1980, 14.4 million in 2000, 20 million in 2010 and 24 million in 2018, registering a CAGR of 3% during the period

2000–2018. A large urban population base has created increased sectoral opportunities in infrastructure including housing; retail and consumer products and services; and financial services.

In the World Bank's *Doing Business 2020* report, Malaysia ranks quite high at 12 out of 190 countries, an upward movement from the 15<sup>th</sup> position in the previous year. This marked improvement in the *Ease of Doing Business* rankings can be attributed to a slew of reforms undertaken by Malaysian policymakers to make the business environment more investor friendly. The economy has made considerable progress in several areas measured by various indicators across the entire lifecycle of business operations. A total of 29 reforms were implemented since 2003–04 for significantly reducing the time and costs of doing business in Malaysia. These include ease in obtaining construction permits with reduction in number of procedures required to acquire all required permits and authorizations to build a warehouse, obtaining electricity connections at reduced costs, protecting rights of minority stakeholders, etc.

Given this strategic context, CII has prepared this detailed report on Malaysia's import profile providing in-depth insights into Malaysia's import basket. Besides covering Malaysia's socio-economic fundamentals briefly, the report deep dives into Malaysia's import profile comprising of a detailed analysis resulting in shortlist of products that hold potential for Indian business to export to the country.

The report comes at an opportune time when the world is passing through a challenging period due to the spread of COVID-19. With investment activity being completely stalled at the moment and demand for FDI significantly impacted given the global moratorium on travel, this immediately calls for scouting for export opportunities for Indian businesses. Moreover, the COVID-19 outbreak has resulted in supply disruptions particularly from China. According to the UNCTAD report on *Global Trade Impact of COVID-19 Epidemic*, about 20% of global trade in manufacturing intermediate products originated in China (up from 4% in 2002), thus making it the main supplier of intermediate inputs for manufacturing companies abroad. This reduction in Chinese imports of commodities offers opportunities for Indian exporters to step up and fill in the gaps created by disruption in China's exports.

In light of this, this report aims to facilitate identification of products offering export opportunities for Indian businesses in Malaysia. It intends to put in place a clear framework for unlocking business potential for Indian exporters with simultaneous economic advantages for the Indian economy.

## **2. Top Imports, CAGR and Countries**

International trade is a noteworthy determinant of Malaysia's economic growth. This is demonstrated by the fact that foreign trade represented 130.5% of the country's GDP in 2018, thus reflecting the Malaysian economy's openness to external trade. According to the World Bank, in 2018, Malaysia's exports of goods and services as a percentage of GDP was 68.76%,

whereas the imports of goods and services as a percentage of GDP was 61.75%; these figures point to trade playing a pre-eminent role in steering Malaysia's growth.

The key aim of this paper is to perform an in-depth analysis of the country's import basket with the underlying objective to highlight the export potential of Malaysia for Indian industry. As a first step in this direction, the table below provides a list of the top 25 imports by product by Malaysia over the period 2015–19 and the imports' compound annual growth rate (CAGR).

**TABLE 1: MALAYSIA TOP 25 IMPORTS AND IMPORTS' CAGR (in US\$ million)**

S. No.	HS CODES	PRODUCT	2015	2016	2017	2018	2019	IMPORTS' CAGR
1.	854239	Electronic integrated circuits (excluding such as processors, controllers, memories and amplifiers)	3,588	3,908	6,644	10,116	10,310	30%
2.	271019	Medium oils and preparations, of petroleum or bituminous minerals, not containing biodiesel, n.e.s.	8,430	7,059	9,752	11,621	10,217	5%
3.	854231	Electronic integrated circuits as processors and controllers, whether or not combined with memories, converters, logic circuits, amplifiers, clock and timing circuits, or other circuits	9,651	9,953	12,330	12,358	9,201	-1%
4.	854290	Parts of electronic integrated circuits, n.e.s.	9,397	8,828	8,502	7,861	8,363	-3%
5.	271012	Light oils and preparations, of petroleum or bituminous minerals which $\geq$ 90% by volume "incl. losses" distil at 210°C "ASTM D 86 method" (excluding containing biodiesel)	6,252	4,814	6,909	8,589	7,285	4%
6.	270900	Petroleum oils and oils obtained from bituminous minerals, crude	3,282	2,819	3,964	5,712	6,465	18%
7.	854232	Electronic integrated circuits as memories	1,971	2,008	3,408	4,189	3,838	18%
8.	270119	Coal, whether or not pulverised, non-agglomerated (excluding anthracite and bituminous coal)	1,289	1,412	2,482	2,936	2,460	18%
9.	851712	Telephones for cellular networks "mobile telephones" or for other wireless networks	2,140	1,654	2,350	2,665	2,307	2%
10.	880330	Parts of aeroplanes or helicopters, n.e.s. (excluding those for gliders)	1,404	1,479	1,459	1,600	2,184	12%
11.	853400	Printed circuits	1,589	1,777	1,943	2,216	2,158	8%
12.	847330	Parts and accessories of automatic data-processing	2,536	2,161	1,973	2,246	1,885	-7%

		machines or for other machines of heading 8471, n.e.s.						
<b>13.</b>	740311	Copper, refined, in the form of cathodes and sections of cathodes	2,011	1,628	2,129	2,021	1,845	<b>-2%</b>
<b>14.</b>	870323	Motor cars and other motor vehicles principally designed for the transport of persons, incl. station wagons and racing cars, with spark-ignition internal combustion reciprocating piston engine of a cylinder capacity > 1.500 cm <sup>3</sup> but <= 3.000 cm <sup>3</sup> (excluding vehicles for the transport of persons on snow and other specially designed vehicles of subheading 8703.10)	1,309	1,185	1,126	1,472	1,621	<b>5%</b>
<b>15.</b>	760110	Aluminium, not alloyed, unwrought	741	646	799	1,295	1,544	<b>20%</b>
<b>16.</b>	271111	Natural gas, liquefied	729	376	604	672	1,320	<b>16%</b>
<b>17.</b>	710813	Gold, incl. gold plated with platinum, in semi-manufactured forms, for non-monetary purposes	630	978	1,058	1,104	1,276	<b>19%</b>
<b>18.</b>	381800	Chemical elements and compounds doped for use in electronics, in the form of discs, wafers, cylinders, rods or similar forms, or cut into discs, wafers or similar forms, whether or not polished or with a uniform epitaxial coating (excluding elements that have been further processed, e.g. by selective diffusion)	574	562	681	1,032	1,220	<b>21%</b>
<b>19.</b>	300490	Medicaments consisting of mixed or unmixed products for therapeutic or prophylactic purposes, put up in measured doses "incl. those in the form of transdermal administration" or in forms or packings for retail sale (excluding medicaments containing antibiotics, medicaments containing hormones or steroids used as hormones, but not containing antibiotics, medicaments containing alkaloids or derivatives thereof but not containing hormones or	797	803	923	1,110	1,217	<b>11%</b>

		antibiotics and medicaments containing provitamins, vitamins or derivatives thereof used as vitamins)							
20.	710812	Gold, incl. gold plated with platinum, unwrought, for non-monetary purposes (excluding gold in powder form)	2,214	1,240	2,059	1,881	1,131	<b>-15%</b>	
21.	851762	Machines for the reception, conversion and transmission or regeneration of voice, images or other data, incl. switching and routing apparatus (excluding telephone sets, telephones for cellular networks or for other wireless networks)	1,083	1,112	1,047	990	1,123	<b>1%</b>	
22.	260111	Non-agglomerated iron ores and concentrates (excluding roasted iron pyrites)	528	672	643	836	1,088	<b>20%</b>	
23.	854190	Parts of diodes, transistors and similar semiconductor devices; photosensitive semiconductor devices, light emitting diodes and mounted piezoelectric crystals, n.e.s.	1,264	1,254	1,408	1,240	1,085	<b>-4%</b>	
24.	853690	Electrical apparatus for switching electrical circuits, or for making connections to or in electrical circuits, for a voltage <= 1.000 V (excluding fuses, automatic circuit breakers and other apparatus for protecting electrical circuits, relays and other switches, lamp holders, plugs and sockets)	834	876	913	969	939	<b>3%</b>	
25.	847130	Data-processing machines, automatic, portable, weighing <= 10 kg, consisting of at least a central processing unit, a keyboard and a display (excluding peripheral units)	934	859	852	938	896	<b>-1%</b>	

Source: ITC Trade Map; MFS Analysis

The electronics sector dominates Malaysia's top imports, but the CAGR for most of these products' imports is low or negative except for electronic ICs. Products comprising the fossil fuels sector are also prominent in the country's import basket, as are metals.

The analysis below examines India's exports of these products to Malaysia (if any) and the tariff levied by Malaysia on the import of these products. It is hoped that in some instances, where countries such as China and the US are amongst the top exporters, and where India has a comparative advantage, or, some volume of global exports, Indian exporters can look at ramping up exports to Malaysia to capitalize on the breakdown in global supply chains.



**TABLE 2: TOP 5 EXPORTING COUNTRIES, INDIA'S EXPORTS AND RANK, TARIFF LEVIED (for 2019)**

HS CODE 854239: Electronic integrated circuits (excluding such as processors, controllers, memories and amplifiers)				
S. No.	COUNTRY	VALUE OF EXPORTS (US\$ million)	INDIA'S EXPORTS (rank)	TARIFF
1.	Taipei, Chinese	4,122	US\$ 1.1 million (33)	0.0%
2.	USA	1,302		
3.	Singapore	945		
4.	China	917		
5.	Korea, Republic of	584		

Sources: ITC Trade Map; WTO

Malaysia has the highest imports' CAGR of 30% for 2015–19 for HS Code 854239 — of its top 25 imports, there is no other product category that exhibits an imports' CAGR of more than 30%. However, there is little scope for India's exports of this product category increasing given the current low rank and volumes; the only aspect to be further analysed could be India's exports of HS Code 854239 falling from US\$ 5.5 million in 2018 to US\$ 1.1 million in 2019, and while the 2018 quantum of exports is not voluminous in itself, it does show a decline in India's exports of this product category to Malaysia. Further, if compared regionally, the only scope for improvement is the fact that India's exports to Vietnam in 2018 were worth US\$ 19 million, significantly higher than to Malaysia and Indian industry could explore ways and means to reach this level in Malaysia. Globally, too, India is not a major player in the electronics sector with a rank of 25 and exports worth US\$ 160 million in 2018; the bright spot globally is the fact that there has been some growth achieved by Indian exports globally, from US\$ 14 million in 2015 to US\$ 160 million in 2018. *See list of Malaysian importers of HS Code 854239 in Annexure 1.*

(for 2019)

HS CODE 271019: Medium oils and preparations, of petroleum or bituminous minerals, not containing biodiesel, n.e.s.				
S. No.	COUNTRY	VALUE OF EXPORTS (US\$ million)	INDIA'S EXPORTS (rank)	TARIFF
1.	Singapore	3,274	US\$ 1,126 million (4)	0.0%
2.	China	1,452		
3.	Korea, Republic of	1,233		
4.	India	1,126		
5.	UAE	521		

Sources: ITC Trade Map; WTO

India is one of the top 5 countries in terms of refining capacity, and its heft is visible in its exports and ranking with regard to the exports of HS Code 271019 both to Malaysia and globally (rank 5 with exports worth US\$ 32,004 million in 2018). Largely comprising medium oils such as diesel, India's exports of this product category to Malaysia have the capacity to increase; a steady imports' CAGR of 5% for 2015–19 is also an incentive to increase exports of this product category to Malaysia. The one advantage that Singapore has, and this is reflected in the difference between its exports and those by the other top countries, is the geographical proximity with

Malaysia, thereby implying reduced logistical or transportation costs. *See list of Malaysian importers of HS Code 271019 in Annexure 2.*

(for 2019)

HS CODE 854231: Electronic integrated circuits as processors and controllers, whether or not combined with memories, converters, logic circuits, amplifiers, clock and timing circuits, or other circuits				
S. No.	COUNTRY	VALUE OF EXPORTS (US\$ million)	INDIA'S EXPORTS (rank)	TARIFF
1.	USA	2,298	US\$ 5 million (21)	0.0%
2.	Taipei, Chinese	2,164		
3.	Singapore	1,160		
4.	China	1,019		
5.	Korea, Republic of	485		

Sources: ITC Trade Map; WTO

Both from the perspective of India's current exports, whether to Malaysia or globally, and imports' CAGR, there is meagre scope for India's exports of HS Code 854231 to grow. India has a low ranking of 21 (global ranking of 38) and minuscule exports of this product category to Malaysia.

In addition, a negative imports' CAGR of -1% for 2015–19 further disincentivises efforts to increase exports of this product category to Malaysia. The one slight positive is the growth exhibited by India's exports during the period under consideration, from US\$ 1.5 million in 2015 to US\$ 2.7 million in 2018 and to US\$ 5 million in 2019. *See list of Malaysian importers of HS Code 854231 in Annexure 3.*

(for 2019)

HS CODE 854290: Parts of electronic integrated circuits, n.e.s.				
S. No.	COUNTRY	VALUE OF EXPORTS (US\$ million)	INDIA'S EXPORTS (rank)	TARIFF
1.	Taipei, Chinese	1,905	US\$ 78,000 (35)	0.0%
2.	China	1,890		
3.	Japan	1,317		
4.	USA	1,011		
5.	Singapore	572		

Sources: ITC Trade Map; WTO

As with most electronics products, India is a non-entity in the export of HS Code 854290, both to Malaysia and globally (rank 40 in 2018). A negative imports' CAGR of -3% for 2015–19 further reduces this product category's attractiveness as an export commodity. India's exports of HS Code 854290 to Malaysia touched a high of US\$ 2.3 million in 2018, but then plummeted to US\$ 78,000 in 2019, which has been the lowest value of exports over the period 2015 to 2019. *See list of Malaysian importers of HS Code 854290 in Annexure 3.*

(for 2019)

**HS CODE 271012: Light oils and preparations, of petroleum or bituminous minerals which >= 90% by volume "incl. losses" distil at 210°C "ASTM D 86 method" (excluding containing biodiesel)**

S. No.	COUNTRY	VALUE OF EXPORTS (US\$ million)	INDIA'S EXPORTS (rank)	TARIFF
1.	Singapore	3,555	US\$ 147 million (7)	0.0%
2.	China	962		
3.	UAE	784		
4.	Korea, Republic of	409		
5.	Saudi Arabia	406		

Sources: ITC Trade Map; WTO

Again, given India's global strength in the refining sector, exports of HS Code 271012 to Malaysia are significant, but further analysis is needed to ascertain reasons for the declining export numbers, from US\$ 461 million in 2015 to US\$ 302 million in 2018, to US\$ 147 million in 2019. An imports' CAGR of 4% for 2015–19 provides an impetus for India to increase exports of this product category to Malaysia. Globally, India is ranked 6 with exports worth US\$ 14,740 million in 2018, with exports in 2018 largely to the UAE (US\$ 4,776 million), China (US\$ 2,375 million) and the US (US\$ 2,319 million). *See list of Malaysian importers of HS Code 271012 in Annexure 4.*

(for 2019)

**HS CODE 270900: Petroleum oils and oils obtained from bituminous minerals, crude**

S. No.	COUNTRY	VALUE OF EXPORTS (US\$ million)	INDIA'S EXPORTS (rank)	TARIFF
1.	Saudi Arabia	2,250	–	3.3%
2.	UAE	1,023		
3.	Venezuela	612		
4.	Australia	517		
5.	Russia	406		

Sources: ITC Trade Map; WTO

While Malaysia has a strong imports' CAGR of 18% for 2015–19 for HS Code 270900, India has no resources of this product category and, hence, has no exports at all globally. Therefore, there is no potential for Indian exports in this product category. *See list of Malaysian importers of HS Code 270900 in Annexure 5.*

(for 2019)

**HS CODE 854232: Electronic integrated circuits as memories**

S. No.	COUNTRY	VALUE OF EXPORTS (US\$ million)	INDIA'S EXPORTS (rank)	TARIFF
1.	Singapore	1,876	US\$ 8,000 (37)	0.0%
2.	China	798		
3.	Japan	552		
4.	Taipei, Chinese	282		
5.	Korea, Republic of	135		

Sources: ITC Trade Map; WTO

Here again, despite an imports' CAGR of 18% for 2015–19, India does not have any standing with regard to exports of HS Code 854232. While never significant, India's exports of this product category to Malaysia have been consistently falling, from US\$ 30,000 in 2015 to US\$ 19,000 in 2018 and further to US\$ 8,000 in 2019. *See list of Malaysian importers of HS Code 854232 in Annexure 3.*

(for 2019)

HS CODE 270119: Coal, whether or not pulverised, non-agglomerated (excluding anthracite and bituminous coal)				
S. No.	COUNTRY	VALUE OF EXPORTS (US\$ million)	INDIA'S EXPORTS (rank)	TARIFF
1.	Indonesia	1,789	–	0.0%
2.	Australia	470		
3.	Russia	189		
4.	Korea, Republic of	9.5		
5.	China	0.8		

Sources: ITC Trade Map; WTO

While India is not a source country for HS Code 270119 for Malaysia, globally India ranked 9 in 2018 with exports worth US\$ 93 million in 2018; most of these exports were to neighbouring countries, largely going to Nepal (US\$ 47 million), Bangladesh (US\$ 34 million) and Bhutan (US\$ 6.1 million). Malaysia has a strong imports' CAGR of 18% for 2015–19 for this product category. *See list of Malaysian importers of HS Code 270119 in Annexure 6.*

(for 2019)

HS CODE 851712: Telephones for cellular networks "mobile telephones" or for other wireless networks				
S. No.	COUNTRY	VALUE OF EXPORTS (US\$ million)	INDIA'S EXPORTS (rank)	TARIFF
1.	China	927	US\$ 67,000 (17)	0.0%
2.	Hong Kong, China	588		
3.	Vietnam	344		
4.	Singapore	232		
5.	Indonesia	169		

Sources: ITC Trade Map; WTO

A low imports' CAGR of 2% for 2015–19 implies little capacity for increasing exports of HS Code 851712 to Malaysia. As with other electronic sector product categories, India fares rather poorly on exports of this product category too. Further analysis could be undertaken to determine the reason behind the severe swing in India's exports of HS Code 851712 to Malaysia, from US\$ 3.3 million in 2015 to US\$ 0.16 million in 2018 and further drop to US\$ 67,000 in 2019.

Globally, India ranked 16 in 2018 with exports worth US\$ 1,065 million; most of these exports were shipped to the UAE (US\$ 690 million), Russia (US\$ 141 million) and South Africa (US\$ 73 million). *See list of Malaysian importers of HS Code 851712 in Annexure 7.*

*(for 2019)*

HS CODE 880330: Parts of aeroplanes or helicopters, n.e.s. (excluding those for gliders)				
S. No.	COUNTRY	VALUE OF EXPORTS (US\$ million)	INDIA'S EXPORTS (rank)	TARIFF
1.	USA	777	US\$ 25 million (12)	0.0%
2.	France	368		
3.	Germany	178		
4.	China	178		
5.	Singapore	140		

*Sources: ITC Trade Map; WTO*

Malaysia has a robust imports' CAGR of 12% for 2015–19 and India has shown an increasing trend for this product category's exports to Malaysia from 2015 to 2019 — though ranked 12 with exports worth only US\$ 25 million in 2019, India's exports of this product category to Malaysia have increased from US\$ 13 million in 2015 to US\$ 32 million in 2018. Globally, too, India is ranked within the top 15 sourcing countries at no. 13 with exports worth US\$ 1,637 million in 2018, chiefly to the US (US\$ 517 million), France (US\$ 231 million) and Singapore (US\$ 226 million). *See list of Malaysian importers of HS Code 880330 in Annexure 8.*

*(for 2019)*

HS CODE 853400: Printed circuits				
S. No.	COUNTRY	VALUE OF EXPORTS (US\$ million)	INDIA'S EXPORTS (rank)	TARIFF
1.	China	927	US\$ 0.4 million (28)	0.0%
2.	Taipei, Chinese	331		
3.	Thailand	211		
4.	USA	159		
5.	Korea, Republic of	139		

*Sources: ITC Trade Map; WTO*

As with other product categories in the electronics sector, and notwithstanding a substantial imports' CAGR of 8% for 2015–19, there is little to commend for increasing India's exports of HS Code 853400 to Malaysia. As with several other products in this category, the trend of falling exports plays out here too, with India's exports of HS Code 853400 to Malaysia falling from US\$ 1.3 million in 2015 to US\$ 1 million in 2018 and further to US\$ 0.4 million in 2019. Globally, too, India is ranked low at 26 with exports worth US\$ 126 million in 2018. *See list of Malaysian importers of HS Code 853400 in Annexure 9.*

*(for 2019)*

HS CODE 847330: Parts and accessories of automatic data-processing machines or for other machines of heading 8471, n.e.s.				
S. No.	COUNTRY	VALUE OF EXPORTS (US\$ million)	INDIA'S EXPORTS (rank)	TARIFF
1.	China	902	US\$ 16 million (13)	0.0%
2.	Thailand	226		
3.	Taipei, Chinese	153		

4.	USA	151	
5.	Singapore	126	

Sources: ITC Trade Map; WTO

While India ranks within the top 15 sourcing countries for Malaysia for imports of HS Code 847330, a negative imports' CAGR of -7% for 2015–19 indicates a fast-closing opportunity in this product category. At the most, Indian companies can aim at garnering a larger share and improving upon the current ranking of 13. Globally, India is ranked low at 33 with exports worth US\$ 106 million in 2018. *See list of Malaysian importers of HS Code 847330 in Annexure 10.*

(for 2019)

HS CODE 740311: Copper, refined, in the form of cathodes and sections of cathodes				
S. No.	COUNTRY	VALUE OF EXPORTS (US\$ million)	INDIA'S EXPORTS (rank)	TARIFF
1.	Australia	701	US\$ 16 million (9)	0.0%
2.	Indonesia	343		
3.	Korea, Republic of	305		
4.	Japan	165		
5.	China	126		

Sources: ITC Trade Map; WTO

While India is ranked as the 9<sup>th</sup>-largest source market for Malaysia's imports of HS Code 740311, a disconcerting trend is the falling value of imports, from US\$ 318 million in 2015, to US\$ 214 million in 2017, to US\$ 44 million in 2018 and further to US\$ 16 million in 2019. While this could be attributed to the negative imports' CAGR of -2% for 2015 to 2019, it does not explain the increase in imports from the top source countries, such as Australia and Indonesia, which saw their exports of this product category increase from US\$ 356 million in 2015 to US\$ 701 million in 2019, and for Indonesia from US\$ 230 million in 2015 to US\$ 343 million in 2019. India is ranked low at 21 globally with exports worth US\$ 855 million in 2018, down from a high of US\$ 2,425 million in 2017; globally, the major markets for India's exports of this product category in 2018 were China (US\$ 636 million), Korea (US\$ 131 million) and Taipei (US\$ 65 million). *See list of Malaysian importers of HS Code 740311 in Annexure 11.*

(for 2019)

HS CODE 870323: Motor cars and other motor vehicles principally designed for the transport of persons, incl. station wagons and racing cars, with spark-ignition internal combustion reciprocating piston engine of a cylinder capacity > 1.500 cm <sup>3</sup> but <= 3.000 cm <sup>3</sup> (excluding vehicles for the transport of persons on snow and other specially designed vehicles of subheading 8703.10)				
S. No.	COUNTRY	VALUE OF EXPORTS (US\$ million)	INDIA'S EXPORTS (rank)	TARIFF
1.	Japan	542	US\$ 11,000 (19)	24.5%
2.	China	478		
3.	Germany	383		
4.	Thailand	148		
5.	United Kingdom	25		

Sources: ITC Trade Map; WTO

One of the few product categories with a high tariff rate of 24.5%, HS Code 870323 still exhibited a strong imports' CAGR of 5% during the period 2015 to 2019. India, though, is not a source country for this product for Malaysia and, therefore, there appears to be imperceptible opportunity here for India to increase exports. Globally, too, India ranks low at 23 with exports worth US\$ 1,939 million in 2018; the one global trend that can be pointed out is that India's global exports of HS Code 870323 have shown a consistent growth, from US\$ 762 million in 2015, to US\$ 1,213 million in 2016, and further to US\$ 1,453 in 2017. *See list of Malaysian importers of HS Code 870323 in Annexure 12.*

(for 2019)

HS CODE 760110: Aluminium, not alloyed, unwrought				
S. No.	COUNTRY	VALUE OF EXPORTS (US\$ million)	INDIA'S EXPORTS (rank)	TARIFF
1.	India	1,101	US\$ 1,101 million (1)	0.0%
2.	Bahrain	119		
3.	China	65		
4.	Saudi Arabia	43		
5.	Singapore	40		

Sources: ITC Trade Map; WTO

A very robust imports' CAGR of 20% for 2015–19 implies strong growth in Malaysia's transportation, construction, electrical and consumer durables industries. Aluminium is used in these sectors' downstream value chain and a surging imports' CAGR implies strong demand from this downstream sector. Imports of this product category from India by Malaysia have shown a strong, positive growth trend, increasing from US\$ 109 million in 2015, US\$ 204 million in 2016, US\$ 397 million in 2017, US\$ 696 million in 2018 and to touching a high of US\$ 1,101 million last year. Globally, India is ranked no 3 with exports worth US\$ 3,047 million in 2018. *See list of Malaysian importers of HS Code 760110 in Annexure 13.*

(for 2019)

HS CODE 271111: Natural gas, liquefied				
S. No.	COUNTRY	VALUE OF EXPORTS (US\$ million)	INDIA'S EXPORTS (rank)	TARIFF
1.	Australia	864	-	0.0%
2.	Brunei Darussalam	390		
3.	USA	33		
4.	Equatorial Guinea	17		
5.	Nigeria	14		

Sources: ITC Trade Map; WTO

Though India ranks 29<sup>th</sup> globally in exports of HS Code 271111 products, it is a net importer of natural gas in a liquefied form, and therefore exports are not a viable proposition for HS Code 271111. With specific reference to Malaysia, India is currently not an exporter of this product category to Malaysia. Therefore, though Malaysia's imports' CAGR for this HS Code was 16% for the period 2015 to 2019, there is presently very little incentive for India to explore exports of



HS Code 271111 to Malaysia as India does not have the resources for these exports. *See list of Malaysian importers of HS Code 271111 in Annexure 14.*

(for 2019)

HS CODE 710813: Gold, incl. gold plated with platinum, in semi-manufactured forms, for non-monetary purposes				
S. No.	COUNTRY	VALUE OF EXPORTS (US\$ million)	INDIA'S EXPORTS (rank)	TARIFF
1.	Singapore	584	US\$ 0.4 million (12)	0.0%
2.	UAE	425		
3.	Japan	110		
4.	Switzerland	92		
5.	USA	21		

Sources: ITC Trade Map; WTO

While imports of HS Code 710813 have a substantial CAGR of 19% for 2015–19, Indian exports of this product category are non-existent as India is a net importer of gold. There is, therefore, no export opportunity in this product category. *See list of Malaysian importers of HS Code 710813 in Annexure 15.*

(for 2019)

HS CODE 381800: Chemical elements and compounds doped for use in electronics, in the form of discs, wafers, cylinders, rods or similar forms, or cut into discs, wafers or similar forms, whether or not polished or with a uniform epitaxial coating (excluding elements that have been further processed, e.g. by selective diffusion)				
S. No.	COUNTRY	VALUE OF EXPORTS (US\$ million)	INDIA'S EXPORTS (rank)	TARIFF
1.	China	421	–	0.0%
2.	Thailand	245		
3.	Taipei, Chinese	117		
4.	USA	111		
5.	Japan	84		

Sources: ITC Trade Map; WTO

Again, for this product category, Malaysia had a very strong imports' CAGR of 21% for 2015–19; however, India is not a source market for Malaysia for HS Code 381800 as India is not a strong player in this product category. Globally, too, India has a low rank of 30, with exports worth US\$ 3.4 million in 2018, up from US\$ 0.2 million in 2017; exports in 2018 were largely to China (US\$ 2.7 million) and Taipei (US\$ 0.5 million). *See list of Malaysian importers of HS Code 381800 in Annexure 16.*

(for 2019)

HS CODE 300490: Medicaments consisting of mixed or unmixed products for therapeutic or prophylactic purposes, put up in measured doses "incl. those in the form of transdermal administration" or in forms or packings for retail sale (excluding medicaments containing antibiotics, medicaments containing hormones or steroids used as hormones, but not containing antibiotics, medicaments containing alkaloids or derivatives				
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thereof but not containing hormones or antibiotics and medicaments containing provitamins, vitamins or derivatives thereof used as vitamins)

<u>S. No.</u>	<u>COUNTRY</u>	<u>VALUE OF EXPORTS</u> <i>(US\$ million)</i>	<u>INDIA'S EXPORTS</u> (rank)	<u>TARIFF</u>
1.	Germany	208	US\$ 59 million (7)	0.0%
2.	USA	123		
3.	Switzerland	101		
4.	France	86		
5.	Belgium	78		

Sources: ITC Trade Map; WTO

India has acknowledged strengths in the pharmaceuticals sector and has a foothold in the Malaysian market for this product category. Given the current ranking and a robust imports' CAGR of 11% for 2015–19, efforts to increase share in the imports of HS Code 300490 should be strived for. Globally, too, India is a top-ranking player (10), with exports worth US\$ 10,742 million in 2018. *See list of Malaysian importers of HS Code 300490 in Annexure 17.*

(for 2019)

HS CODE 710812: Gold, incl. gold plated with platinum, unwrought, for non-monetary purposes (excluding gold in powder form)

<u>S. No.</u>	<u>COUNTRY</u>	<u>VALUE OF EXPORTS</u> <i>(US\$ million)</i>	<u>INDIA'S EXPORTS</u> (rank)	<u>TARIFF</u>
1.	Switzerland	658	–	0.0%
2.	Singapore	218		
3.	UAE	191		
4.	Hong Kong, China	28		
5.	Japan	13		

Sources: ITC Trade Map; WTO

Again, as with HS Code 710813, India is a net importer of gold and, therefore, does not feature as source country for HS Code 710812, either for Malaysia or globally. Further, given the high negative imports' CAGR of -15% for 2015–19, this product category offers little incentive for exports. *See list of Malaysian importers of HS Code 710812 in Annexure 15.*

(for 2019)

HS CODE 851762: Machines for the reception, conversion and transmission or regeneration of voice, images or other data, incl. switching and routing apparatus (excluding telephone sets, telephones for cellular networks or for other wireless networks)

<u>S. No.</u>	<u>COUNTRY</u>	<u>VALUE OF EXPORTS</u> <i>(US\$ million)</i>	<u>INDIA'S EXPORTS</u> (rank)	<u>TARIFF</u>
1.	China	482	US\$ 10 million (12)	0.0%
2.	Hong Kong, China	127		
3.	USA	114		
4.	Singapore	84		
5.	Thailand	62		

Sources: ITC Trade Map; WTO

India's exports of HS Code 851762 to Malaysia touched a high of US\$ 12 million in 2017 and have, overall, been showing an increasing trend. However, given the low imports' CAGR of 1% for 2015–19, there is limited scope for increasing exports of this product category to Malaysia. While ranked fairly low at 28 globally, Indian exports have shown some potential on the world stage, with exports rising steadily from US\$ 168 million (2015), US\$ 182 million (2016), US\$ 423 million (2017) and US\$ 627 million (2018). *See list of Malaysian importers of HS Code 851762 in Annexure 18.*

(for 2019)

HS CODE 260111: Non-agglomerated iron ores and concentrates (excluding roasted iron pyrites)				
S. No.	COUNTRY	VALUE OF EXPORTS (US\$ million)	INDIA'S EXPORTS (rank)	TARIFF
1.	Brazil	777	US\$ 37 million (3)	0.0%
2.	Australia	248		
3.	India	37		
4.	South Africa	16		
5.	China	3.4		

Sources: ITC Trade Map; WTO

This product category is a success story for Indian exports to Malaysia, rising from US\$ 5.3 million in 2017, to US\$ 11 million in 2018, and further to US\$ 37 million in 2019. With a very strong imports' CAGR of 20% for 2015–19, Indian industry should increase focus to increase HS Code 260111 exports to Malaysia, and close the gap with the two leading source countries. Globally, too, India is ranked in the top 15 source countries for this product category, with exports worth US\$ 363 million in 2018. *See list of Malaysian importers of HS Code 260111 in Annexure 19.*

(for 2019)

HS CODE 854190: Parts of diodes, transistors and similar semiconductor devices; photosensitive semiconductor devices, light emitting diodes and mounted piezoelectric crystals, n.e.s.				
S. No.	COUNTRY	VALUE OF EXPORTS (US\$ million)	INDIA'S EXPORTS (rank)	TARIFF
1.	China	353	US\$ 0.7 million (20)	0.0%
2.	Japan	263		
3.	Germany	122		
4.	Taipei, Chinese	109		
5.	Singapore	102		

Sources: ITC Trade Map; WTO

With negligible exports of HS Code 854190 to Malaysia and a strong negative imports' CAGR of -4% for 2015–19, there is no opportunity for increasing exports of this product category to Malaysia. Globally, too, India is ranked very low at 29 as a source country for this product category, with global exports worth US\$ 3.7 million in 2018. *See list of Malaysian importers of HS Code 854190 in Annexure 20.*

*(for 2019)*

**HS CODE 853690: Electrical apparatus for switching electrical circuits, or for making connections to or in electrical circuits, for a voltage <= 1.000 V (excluding fuses, automatic circuit breakers and other apparatus for protecting electrical circuits, relays and other switches, lamp holders, plugs and sockets)**

<u>S. No.</u>	<u>COUNTRY</u>	<u>VALUE OF EXPORTS</u> <i>(US\$ million)</i>	<u>INDIA'S EXPORTS</u> <i>(rank)</i>	<u>TARIFF</u>
1.	Singapore	340	US\$ 3.8 million (18)	8.3%
2.	China	249		
3.	Japan	91		
4.	USA	53		
5.	Taipei, Chinese	32		

*Sources: ITC Trade Map; WTO*

Indian exports of HS Code 853690 to Malaysia have never been substantial; for the period under consideration, exports were at the lowest in 2016 at US\$ 2.8 million and peaked in 2018 at US\$ 5.2 million. Globally, too, India is ranked low at 25 as a source country for this product category, with exports worth US\$ 263 million in 2018. So while this product category has an imports' CAGR of 3% for 2015–19, and will, therefore, continue to have export potential for the Malaysian market, the current levels exported by India do not offer much scope for increasing export numbers. *See list of Malaysian importers of HS Code 853690 in Annexure 21.*

*(for 2019)*

**HS CODE 847130: Data-processing machines, automatic, portable, weighing <= 10 kg, consisting of at least a central processing unit, a keyboard and a display (excluding peripheral units)**

<u>S. No.</u>	<u>COUNTRY</u>	<u>VALUE OF EXPORTS</u> <i>(US\$ million)</i>	<u>INDIA'S EXPORTS</u> <i>(rank)</i>	<u>TARIFF</u>
1.	China	772	US\$ 0.3 million (19)	0.0%
2.	Singapore	53		
3.	Hong Kong, China	21		
4.	Taipei, Chinese	13		
5.	Vietnam	10		

*Sources: ITC Trade Map; WTO*

India is not a major source country for HS Code 847130, either to Malaysia or globally; however, India's exports of this product category to Malaysia during the period under consideration showed an uptick in 2016 with exports worth US\$ 1.3 million. With a negative imports' CAGR of -1% for 2015–19, and India's lackadaisical performance so far, there appears very limited scope for increasing exports of this product category to Malaysia. Globally, India is ranked low at 34 as a source country for this product category, with exports worth US\$ 75 million in 2018. *See list of Malaysian importers of HS Code 847130 in Annexure 22.*

### **3. Balance of Trade, Product-Wise**

Analysing the balance of trade (BoT) indicates the attractiveness of a market from the perspective of participation in trade fairs. For the purposes of this report, the BoT is calculated

at the product level, rather than for the country per se; such an analysis indicates if a particular product is being imported for domestic consumption, or whether it is being imported to enable re-exports after either value-addition or to take advantage of FTAs.

Typically, a market with a negative BoT is one where the product is being consumed domestically and, hence, Indian companies should attend B2C trade fairs in Malaysia for these products; on the other hand, attendance in B2B trade fairs is recommended for products wherein Malaysia has a positive BoT. The BoT for the top 25 products imported by Malaysia is as follows:

**TABLE 3: BALANCE OF TRADE FOR TOP IMPORTS OF MALAYSIA (in US\$ '000)**

S. No.	HS CODES	PRODUCT	BALANCE OF TRADE IN 2019
1.	854239	Electronic integrated circuits (excluding such as processors, controllers, memories and amplifiers)	3,70,158
2.	271019	Medium oils and preparations, of petroleum or bituminous minerals, not containing biodiesel, n.e.s.	13,81,288
3.	854231	Electronic integrated circuits as processors and controllers, whether or not combined with memories, converters, logic circuits, amplifiers, clock and timing circuits, or other circuits	1,56,66,569
4.	854290	Parts of electronic integrated circuits, n.e.s.	-49,96,171
5.	271012	Light oils and preparations, of petroleum or bituminous minerals which $\geq 90\%$ by volume "incl. losses" distil at 210°C "ASTM D 86 method" (excluding containing biodiesel)	-39,71,885
6.	270900	Petroleum oils and oils obtained from bituminous minerals, crude	569,286
7.	854232	Electronic integrated circuits as memories	204,144
8.	270119	Coal, whether or not pulverised, non-agglomerated (excluding anthracite and bituminous coal)	-24,55,173
9.	851712	Telephones for cellular networks "mobile telephones" or for other wireless networks	-18,86,332
10.	880330	Parts of aeroplanes or helicopters, n.e.s. (excluding those for gliders)	-3,14,215
11.	853400	Printed circuits	-10,84,246
12.	847330	Parts and accessories of automatic data-processing machines or for other machines of heading 8471, n.e.s.	115,854
13.	740311	Copper, refined, in the form of cathodes and sections of cathodes	-17,71,994
14.	870323	Motor cars and other motor vehicles principally designed for the transport of persons, incl. station wagons and racing cars, with spark-ignition internal combustion reciprocating piston engine of a cylinder capacity $> 1.500 \text{ cm}^3$ but $\leq 3.000 \text{ cm}^3$ (excluding vehicles for the transport of persons on snow and other specially designed vehicles of subheading 8703.10)	-13,39,466
15.	760110	Aluminium, not alloyed, unwrought	-5,73,882
16.	271111	Natural gas, liquefied	87,05,852
17.	710813	Gold, incl. gold plated with platinum, in semi-manufactured forms, for non-monetary purposes	-11,06,879
18.	381800	Chemical elements and compounds doped for use in electronics, in the form of discs, wafers, cylinders, rods or similar forms, or cut into discs, wafers or similar forms, whether or not polished or with a uniform epitaxial coating (excluding	-8,15,186

S. No.	HS CODES	PRODUCT	BALANCE OF TRADE IN 2019
		elements that have been further processed, e.g. by selective diffusion)	
19.	300490	Medicaments consisting of mixed or unmixed products for therapeutic or prophylactic purposes, put up in measured doses "incl. those in the form of transdermal administration" or in forms or packings for retail sale (excluding medicaments containing antibiotics, medicaments containing hormones or steroids used as hormones, but not containing antibiotics, medicaments containing alkaloids or derivatives thereof but not containing hormones or antibiotics and medicaments containing provitamins, vitamins or derivatives thereof used as vitamins)	-10,60,408
20.	710812	Gold, incl. gold plated with platinum, unwrought, for non-monetary purposes (excluding gold in powder form)	-8,52,787
21.	851762	Machines for the reception, conversion and transmission or regeneration of voice, images or other data, incl. switching and routing apparatus (excluding telephone sets, telephones for cellular networks or for other wireless networks)	18,84,338
22.	260111	Non-agglomerated iron ores and concentrates (excluding roasted iron pyrites)	-1,10,962
23.	854190	Parts of diodes, transistors and similar semiconductor devices; photosensitive semiconductor devices, light emitting diodes and mounted piezoelectric crystals, n.e.s.	2,71,392
24.	853690	Electrical apparatus for switching electrical circuits, or for making connections to or in electrical circuits, for a voltage <= 1.000 V (excluding fuses, automatic circuit breakers and other apparatus for protecting electrical circuits, relays and other switches, lamp holders, plugs and sockets)	-99,475
25.	847130	Data-processing machines, automatic, portable, weighing <= 10 kg, consisting of at least a central processing unit, a keyboard and a display (excluding peripheral units)	0

Source: ITC Trade Map

From the table above, it may be noted that if products with a positive BoT are excluded, of the top 25 product imports of Malaysia, there are 15 products that exhibit a negative BoT and, hence, are target for exports by Indian businesses. The following picture emerges for these products when combined with growth in imports' CAGR and India's rank as an export source.

**TABLE 4: PRODUCTS WITH MOST POTENTIAL FOR INDIA'S EXPORTS TO MALAYSIA (in US\$ '000)**

S. No.	HS CODES	NEGATIVE BALANCE OF TRADE IN 2019	IMPORTS CAGR (%)	INDIA'S RANK AS EXPORT SOURCE
1.	854290	-49,96,171	-3%	35
2.	271012	-39,71,885	4%	7
3.	270119	-24,55,173	18%	-
4.	851712	-18,86,332	2%	17
5.	880330	-3,14,215	12%	12
6.	853400	-10,84,246	8%	28
7.	740311	-17,71,994	-2%	9
8.	870323	-13,39,466	5%	19
9.	760110	-5,73,882	20%	1

10.	710813	-11,06,879	19%	12
11.	381800	-8,15,186	21%	–
12.	300490	-10,60,408	11%	7
13.	710812	-8,52,787	-15%	–
14.	260111	-1,10,962	20%	3
15.	853690	-99,475	3%	18

Source: ITC Trade Map, MFS Analysis

Therefore, what emerges from the above analysis is that HS Codes of four products viz. 880330, 760110, 300490 and 260111 offer the best-possible potential for exports to Malaysia.

## 4. Trade Barriers

Malaysia imposes non-tariff measures such as anti-dumping (AD), safeguards (SG), tariff-rate quotas (TRQ), sanitary and phytosanitary (SPS) measures and technical barriers (TNT) to trade, in addition to licensing, Customs facilitation and price controls. Select imports to Malaysia that are subject to technical barriers include meat, poultry and their products, pharmaceutical and healthcare products, steel products; imports that are subject to sanitary and phytosanitary barriers include animal-derived products, such as pork and pork products, and plant and plant products.

A total of 92 barriers to trade are imposed by Malaysia; these are all either in-force or initiated and are shown in a consolidated manner in the table below.

**TABLE 5: TRADE BARRIERS IMPOSED BY MALAYSIA AS OF DECEMBER 31, 2019**

S. No.	TRADE BARRIER	PARTNER AFFECTED	NUMBER OF MEASURES	No. OF HS CODES IMPACTED
1.	Sanitary and Phytosanitary	All Members	43	35
2.	Tariff-rate quotas	All Members	13	13
3.	Anti-dumping	Bilateral	22	22

Source: WTO

There is no specific trade barrier relevant for India. It may be noted that there are no non-tariff measures imposed by Malaysia on the imports of the top 25 products as identified in Section 2 of this report.

## 5. Concluding Analysis

Traditionally, Malay incomes were spent on food; however, with changing demographics and increasing urbanisation, a substantive and much-larger portion of incomes is now spent on cars, cell phones, leisure activities and healthcare. Another fact is that Malay households have been on a borrowing spree over the last few years, and debt levels have increased considerably.

Keeping this in mind, a cursory analysis of the top 25 product imports by Malaysia reveals that the electronics sector and the fossil fuel products dominates Malaysia's top imports. India, however, does not have the comparative advantage to increase exports of these two categories. Therefore, a significant part of the Malay import basket is a non-opportunity for India.

However, there are some product categories that do offer opportunities to Indian business for increasing exports. For example, a potential category is HS Code 880330 (parts of aeroplanes or helicopters, n.e.s.) wherein Malaysia had a robust imports' CAGR of 12% for 2015–19 and India has shown an increasing trend for this product category's exports to Malaysia from 2015 to 2019. Globally, too, India is ranked within the top 15 sourcing countries at no. 13 in exports.

Given Malaysia's increasing growth in ageing population, another potential sector is the pharmaceuticals sector, wherein India has acknowledged strengths globally and has a foothold in the Malaysian market. Given the current ranking and a robust imports' CAGR of 11% for 2015–19, efforts to increase share in the imports of HS Code 300490 should be strived for. Globally, too, India is a top-ranking player (10), with exports worth US\$ 10,742 million in 2018.

In one product category, HS Code 760110 (aluminium, not alloyed, unwrought), India is already the top source market with exports worth US\$ 1,101 million to Malaysia in 2019. A very robust imports' CAGR of 20% for 2015–19 implies strong growth in Malaysia's transportation, construction, electrical and consumer durables industries. Aluminium is used in these sectors' downstream value chain and a surging imports' CAGR implies strong demand from this downstream sector. Imports of this product category from India by Malaysia have shown a strong, positive growth trend, increasing from US\$ 109 million in 2015, US\$ 204 million in 2016, US\$ 397 million in 2017, US\$ 696 million in 2018 and to touching a high of US\$ 1,101 million last year.

Another product category that offers substantial scope for India to increase exports is HS Code 260111 (non-agglomerated iron ores and concentrates). This product category is a success story for Indian exports to Malaysia, rising from US\$ 5.3 million in 2017, to US\$ 11 million in 2018, and further to US\$ 37 million in 2019. With a very strong imports' CAGR of 20% for 2015–19, Indian industry should increase focus to increase HS Code 260111 exports to Malaysia, and close the gap with the two leading source countries.

While this report analyses the import profile in detail, it would be prudent to undertake a deep-dive into each potential product for export by studying the historical and current market trends; policies and regulations; market share of companies; price trends; infrastructure; logistics; market drivers of sectoral/product growth; assessment of the growth potential of specific product(s)/services; identification of external business environment challenges; and, an analysis of sectoral developments, evolving policy and regulatory landscape, changing consumer preferences, technology trends, etc., to assess the viability of exporting products that appear to have a steady export demand and market.

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**ANNEXURE 1**
**LIST OF MALAYSIAN IMPORTERS OF HS CODE 854239 (Electronic integrated circuits excluding such as processors, controllers, memories and amplifiers)**

<u>S. No.</u>	<u>COMPANY NAME</u>	<u>CONTACT INFORMATION</u>
1.	Advance Boilers Sdn. Bhd.	+60 331229199
2.	Advanced Ceramics Technology (M) Sdn. Bhd.	+60 45070018
3.	Advanced Equipment (M) Sdn. Bhd.	+60 377823188
4.	Alps Electric (Malaysia) Sdn. Bhd.	+60 67991515
5.	Amquest Industries Sdn Bhd.	+60 43712070
6.	Aval Electric Sdn. Bhd.	+60 78617736; <a href="http://www.aval-electric.com/usr/page.aspx?pgid=2">http://www.aval-electric.com/usr/page.aspx?pgid=2</a>
7.	B.A.P Industries Sdn. Bhd.	+60 355191088
8.	Bellcorp Technology (M) Sdn. Bhd.	+60 44215231
9.	Bevalink Sdn. Bhd.	+60 331675617
10.	Bircher Asia Pacific Sdn. Bhd.	+60 72761810
11.	Bun Seng Hardware Sdn. Bhd.	+60 361873359; <a href="https://www.bunseng.com.my/">https://www.bunseng.com.my/</a>
12.	Ccs Computer Control Systems (Malaysia) Sdn. Bhd.	+60 34669710
13.	Century Advance Technology Sdn. Bhd.	+60 333755888
14.	Checkpoint Systems (M) Sdn. Bhd.	+60 361792662; <a href="https://checkpointsystems.com/us/">https://checkpointsystems.com/us/</a>
15.	Cheso Machinery Sdn. Bhd.	+60 39615187; <a href="http://www.chesomachinery.com/en">http://www.chesomachinery.com/en</a>
16.	Chiyoda Integre Co. (M) Sdn. Bhd.	+60 351912800; <a href="http://www.ci-m.com/">http://www.ci-m.com/</a>
17.	Chubb Malaysia Sdn. Bhd.	+60 356353050; <a href="https://www.chubb.com/my-en/">https://www.chubb.com/my-en/</a>
18.	Chugai (Malaysia) Sdn. Bhd.	+60 351911280
19.	Chunghwa Picture Tubes (Kampar) Sdn. Bhd.	+60 54665246
20.	Cincaria Sdn. Bhd.	+60 42221222; <a href="https://www.cincaria.com.my/">https://www.cincaria.com.my/</a>
21.	Clarion (Malaysia) Sendirian Berhad	+60 46148565
22.	Cohr Malaysia Sdn. Bhd.	+60 46142100
23.	Coilcraft (M) Sdn. Bhd.	+60 76522550
24.	Crestronics (M) Sdn. Bhd.	+60 333929688
25.	CSE Cobra Electronics Sdn. Bhd.	+60 355694200; <a href="http://www.cse.com.my/">http://www.cse.com.my/</a>
26.	Cubic Electronics Sdn. Bhd.	+60 62512888
27.	Davis-Bts Industries Sdn. Bhd.	+60 331228676; <a href="http://www.dbts-ind.com/home">http://www.dbts-ind.com/home</a>
28.	Diamond Automation Inc (Representative Office)	+60 356314991
29.	Digicity (M) Sdn. Bhd.	+60 62861895
30.	Eta-Padtron (M) Sdn. Bhd.	+60 45937940; <a href="http://www.eta-padtron.com/">http://www.eta-padtron.com/</a>
31.	Eternal Power Sdn. Bhd.	+60 44161350; <a href="http://eternalpower.net/">http://eternalpower.net/</a>
32.	Etlee Sdn. Bhd.	+60 82337533



33.	FD Industri (Malaysia) Sdn. Bhd.	+60 377815480
34.	Feelux (M) Sdn. Bhd.	+60 66780500
35.	Flairis Sdn. Bhd.	+60 78836970
36.	Flextronics Technology (Penang) Sdn. Bhd.	+60 45087600
37.	Focal Option Sdn. Bhd.	+60 45071377
38.	Fullhouse Corporation Sdn. Bhd.	+60 45937860
39.	Furutech Electrical Sdn. Bhd.	+60 45080226; <a href="http://furutech.com.my/home/">http://furutech.com.my/home/</a>
40.	Ges Manufacturing Services (M) Sdn. Bhd.	+60 75992511
41.	Getronics Sdn. Bhd.	+60 78616529; <a href="https://www.getronics.com/">https://www.getronics.com/</a>
42.	GK Plastics (M) Sdn. Bhd.	+60 331665911
43.	Goldpar Precision Sdn. Bhd.	+60 75999595
44.	Gordon Tempcool Sdn. Bhd.	+60 378030688
45.	Grenobloise D'electronique Et D'automatismes	+60 340437907
46.	Hoong Lee Heng Sdn. Bhd.	+60 380241099
47.	Hosiden Electronics (Malaysia) Sendirian Berhad	+60 389258622
48.	HPI Innovation Sdn. Bhd.	+60 75583380
49.	Hsing Hsieh Precision (M) Sdn. Bhd.	+60 356364757
50.	Ikramatic Systems Sdn. Bhd.	+60 355694675; <a href="https://www.ikramatic.com.my/">https://www.ikramatic.com.my/</a>

**ANNEXURE 2****LIST OF MALAYSIAN IMPORTERS OF HS CODE 271019 (Medium oils and preparations, of petroleum or bituminous minerals, not containing biodiesel, n.e.s.)**

<b>S. No.</b>	<b>COMPANY NAME</b>	<b>CONTACT INFORMATION</b>
1.	Kamimaru Malaysia Sdn. Bhd.	+60 351211103
2.	Malaysia Lng Tiga Sdn. Bhd.	+60 323312344
3.	Petronas Gas Berhad	+60 320510085; <a href="http://www.petronasgas.com/">www.petronasgas.com/</a>
4.	Summit Petroleum (Malaysia) Sdn. Bhd.	+60 331011799

**ANNEXURE 3**

**LIST OF MALAYSIAN IMPORTERS OF HS CODES 854231 (Electronic integrated circuits as processors and controllers, whether or not combined with memories, converters, logic circuits, amplifiers, clock and timing circuits, or other circuits), 854290 (Parts of electronic integrated circuits, n.e.s.) and 854232 (Electronic integrated circuits as memories)**

<b>S. No.</b>	<b>COMPANY NAME</b>	<b>CONTACT INFORMATION</b>
1.	3M Seremban (Malaysia) Sdn. Bhd.	+60 66778111; www.3m.com.my/
2.	Adaptive Micro Systems (M) Sdn. Bhd.	+60 47338731
3.	Advance Modules Sdn. Bhd.	+60 355697110
4.	Advanced Micro Devices Sdn. Berhad - Amd Penang	+60 42522000; www.amd.com/en/corporate/
5.	Affinex Technology Sdn. Bhd.	+60 46441898; www.affinex.com.my/
6.	Agilent Technologies (Malaysia) Sdn. Bhd.	+60 46803888
7.	Agni Energie Sdn. Bhd.	+60 333618788
8.	AIC Semiconductor Sdn. Bhd.	+60 44031322; www.aicsemicon.com/
9.	AKN Industries Sdn. Bhd.	+60 46412222
10.	AKN Technology Bhd.	+60 46412222
11.	Altera Corporation	+60 46366416
12.	Amkor Technology Malaysia Sdn. Bhd.	+60 331226001; https://amkor.com/
13.	Amsinar Sdn. Bhd.	+60 45023700; http://alphasinar.com.my/
14.	Ase Electronics (M) Sdn. Bhd.	+60 46328888; http://www3.ase.com.my/
15.	Asm Technology (M) Sdn. Bhd.	+60 72533500
16.	Asteria Industries Sdn. Bhd.	+60 355431094
17.	Auo Crystal (Malaysia) Sdn. Bhd.	+60 63162300; www.auocrystal.com/eng/
18.	Avago Technologies (Malaysia) Sdn. Bhd.	+60 46105218
19.	Bcm Electronics Corporation Sdn. Bhd.	+60 44033180; http://www.bcmcorp.info/
20.	Besi Apac Sdn. Bhd.	+60 351911799; https://www.besi.com/
21.	Carsem (M) Sdn. Bhd.	+60 53122333; http://www.carsem.com/
22.	Casio (Malaysia) Sdn. Bhd.	+60 333431111; https://www.casio-intl.com/my/en/
23.	Chadmade Designers and Associates	+60 322738950
24.	China Semiconductor Corporation (M) Sdn. Bhd.	+60 62849500
25.	Connectics (M) Sdn. Bhd.	+60 355101022
26.	Dominant Opto Technologies Sdn. Bhd.	+60 62833566; https://www.dominant-semi.com/
27.	Dynacraft Industries Sdn. Bhd.	+60 46439714; https://www.dynacraft.com/
28.	Eparksensor (M) Sdn. Bhd.	+60 377341101
29.	Escatec Electronics Sdn. Bhd.	+60 46432554; https://www.escatec.com/en
30.	Fabtronic Sdn. Bhd.	+60 46462284

31.	Flexi Components Sdn. Bhd.	+60 73353830; <a href="http://www.flexiversagroup.com/page.aspx?pgid=2">www.flexiversagroup.com/ /page.aspx?pgid=2</a>
32.	Freescale Semiconductor Malaysia Sdn. Bhd.	+60 378731133
33.	Ges Manufacturing Services (M) Sdn. Bhd.	+60 75992511
34.	Getronics Sdn. Bhd.	+60 78616529; <a href="http://www.getronics.com/">www.getronics.com/</a>
35.	Gin Lin Industries (M) Sdn. Bhd.	+60 72510649
36.	Globetronics Industries Sdn. Bhd.	+60 46444906; <a href="http://www.globetronics.com.my/">www.globetronics.com.my/</a>
37.	Hamadatec Sdn. Bhd.	+60 44031335; <a href="http://hamada-hi.com/affiliate/hamadatec/">http://hamada- hi.com/affiliate/hamadatec/</a>
38.	Hanwha Q Cells Malaysia Sdn. Bhd.	+60 383150026
39.	Hardex Manufacturing Sdn. Bhd.	+60 95140360; <a href="http://www.hardexworld.com/">www.hardexworld.com/</a>
40.	Heimann Sensor Packaging Sdn. Bhd.	+60 75982433; <a href="http://www.heimansensor.com/">www.heimansensor.com/</a>
41.	Hikah Corporation Sdn. Bhd.	+60 42295900
42.	Hitachi Cable Ps Techno (Malaysia) Sdn. Bhd.	+60 66774911; <a href="https://www.hitachi.com.my/">https://www.hitachi.com.my/</a>
43.	ICTools Sdn. Bhd.	+60 46457663; <a href="http://www.ictools.com.my/">http://www.ictools.com.my/</a>
44.	Inari Integrated Systems Sdn. Bhd.	+60 46456618; <a href="http://www.inariberhad.com/">http://www.inariberhad.com/</a>
45.	Infi Energy Sdn. Bhd.	+60 377856922
46.	Infineon Technologies (Integrated Circuit) Sdn. Bhd.	+60 62325266; <a href="https://www.infineon.com/">https://www.infineon.com/</a>
47.	Innopower Keidenki Sdn. Bhd.	+60 355190977
48.	Integrated Device Technology (M) Sdn. Bhd.	+60 46432101
49.	Intersil International Operations Sdn. Bhd.	+60 321807888
50.	Intotest Sdn. Bhd.	+60 63361229

**ANNEXURE 4**

**LIST OF MALAYSIAN IMPORTERS OF HS CODE 271012 (Light oils and preparations, of petroleum or bituminous minerals which  $\geq$  90% by volume "incl. losses" distil at 210°C "ASTM D 86 method" excluding containing biodiesel)**

<u>S. No.</u>	<u>COMPANY NAME</u>	<u>CONTACT INFORMATION</u>
1.	Kamimaru Malaysia Sdn. Bhd.	+60 351211103
2.	Malaysia Lng Tiga Sdn. Bhd.	+60 323312344
3.	Petronas Gas Berhad	+60 320510085; <a href="https://www.petronasgas.com/">https://www.petronasgas.com/</a>
4.	Summit Petroleum (Malaysia) Sdn. Bhd.	+60 331011799

**ANNEXURE 5****LIST OF MALAYSIAN IMPORTERS OF HS CODE 270900 (Petroleum oils and oils obtained from bituminous minerals, crude)**

<b>S. No.</b>	<b>COMPANY NAME</b>	<b>CONTACT INFORMATION</b>
1.	AIE Engineering (M) Sdn. Bhd.	+60 389410201; <a href="http://aiesb.com/">http://aiesb.com/</a>
2.	Petrofac (Malaysia-Pm 304) Limited	+60 323822700; <a href="https://www.petrofac.com/en-gb/">https://www.petrofac.com/en-gb/</a>
3.	UOP Malaysia Sdn. Bhd.	+60 320509700

**ANNEXURE 6**
**LIST OF MALAYSIAN IMPORTERS OF HS CODE 270119 (Coal, whether or not pulverised, non-agglomerated excluding anthracite and bituminous coal)**

<u>S. No.</u>	<u>COMPANY NAME</u>	<u>CONTACT INFORMATION</u>
1.	Befortune (Malaysia) Sdn. Bhd.	+60 340457760
2.	Bisley Trading (M) Sdn. Bhd.	+60 391731019
3.	BT Metal (M) Sdn. Bhd.	+60 380617402; <a href="http://www.btmatal.com/">http://www.btmatal.com/</a>
4.	Ceraminas (M) Sdn. Bhd.	+60 362593788
5.	Chop Lian Aik	+60 392211368
6.	Contemporary Tactics Sdn. Bhd.	+60 67641705
7.	Diamond Chemical Industries Sdn. Bhd.	+60 64810888
8.	Emsb Engineering Materials Sdn. Bhd.	+60 377266631; <a href="http://www.emsbco.com/">http://www.emsbco.com/</a>
9.	Firc Trade (Malaysia) Sdn. Bhd.	+60 342926868
10.	Hattori Minerals Malaysia Sdn. Bhd.	+60 356377131; <a href="http://www.hattori-co.jp/english/">http://www.hattori-co.jp/english/</a>
11.	Hong Hup Import & Export	+60 74311800
12.	Interplast Machinery (M) Sdn. Bhd.	+60 391304266
13.	J&P Resources Gold Ohq (Malaysia) Sdn. Bhd.	+60 321645119
14.	Kayfour Development Corporation Sdn. Bhd.	+60 341430694
15.	Longview Resources (Labuan) Ltd.	+60 87599800
16.	Minoco Sdn. Bhd.	+60 377841398
17.	Pacific Hse Sdn. Bhd.	+60 321669266
18.	Plaschem Sdn. Bhd.	+60 37557528
19.	Queda Corporation Sdn. Bhd.	+60 379548154
20.	Regional Tunas Sdn. Bhd.	+60 331684893
21.	Rio Tinto (Malaysia) Sdn. Bhd.	+60 327331988
22.	Seb Enterprise Sdn. Bhd.	+60 321666094
23.	Seen Heng Lee Wnt Sdn. Bhd.	+60 362763981
24.	Sinaran Panji Unggul Sdn. Bhd.	+60 322823152
25.	Summit Minerals Technology S/B	+60 55488989
26.	Tioxide (Malaysia) Sdn. Bhd.	+60 98638623
27.	TNB Fuel Services Sdn. Bhd.	+60 379568349; <a href="https://www.tnbfuel.com/">https://www.tnbfuel.com/</a>
28.	Uil Malaysia Ltd.	+60 321632000
29.	Vale Malaysia Minerals Sdn. Bhd.	+60 52400500
30.	WK Minmetals Resources	+60 68507578
31.	Yong Kum Fook Engineering Sdn. Bhd.	+60 379562082

**ANNEXURE 7**
**LIST OF MALAYSIAN IMPORTERS OF HS CODE 851712 (Telephones for cellular networks "mobile telephones" or for other wireless networks)**

<u>S. No.</u>	<u>COMPANY NAME</u>	<u>CONTACT INFORMATION</u>
1.	3M Malaysia Sdn. Bhd.	+60 378842888
2.	A & H Industrial Supply	+60 63350282
3.	A & M Parts Procurement Services Sdn. Bhd.	+60 42285516
4.	A.E.S. Sales & Service Sdn. Bhd.	+60 73577540
5.	Abacus Electronics (M) Sdn. Bhd.	+60 46444210
6.	Abad Delima Sdn. Bhd.	+60 361865644
7.	Abdul & Abdul Technology Sdn. Bhd.	+60 378802455
8.	Accord Customer Care Solutions (M) Sdn. Bhd.	+60 356211212
9.	Accretech (Malaysia) Sdn. Bhd.	+60 356327488
10.	Accsource Sdn. Bhd.	+60 162657356
11.	Accutac Sdn. Bhd.	+60 162657356; www.accutac.com.my/
12.	Achieva Components Sdn. Bhd.	+60 379551768
13.	Acot Plastics (M) Sdn. Bhd.	+60 73527777
14.	Acterna (M) Sdn. Bhd.	+60 327306333
15.	ADT Services (M) Sdn. Bhd.	+60 392366666; https://www.adt.my/
16.	Advance Electronic Sdn. Bhd.	+60 37914322
17.	Advanced Equipment Company	+60 392858062
18.	Advanced Network Solutions Sdn. Bhd.	+60 378456133
19.	Aeco Technologies (M) Sdn. Bhd.	+60 392858062; https://aeco.com.my/
20.	Aglotel (M) Sdn. Bhd.	+60 380682880; http://www.aglotel.com.my/
21.	Akira Sales & Services (M) Sdn. Bhd.	+60 351916811
22.	Alarm & Automation Supplies (Malaysia) Sdn. Bhd.	+60 377814370; http://www.aasmsb.com.my/
23.	All Pak Industries Sdn. Bhd.	+60 72522748
24.	Alpha Sierra Technologies (M) Sdn. Bhd.	+60 341494084; www.alphasierragroup.com/
25.	AM Besten Technik Sdn. Bhd.	+60 355199759; www.ambestentechnik.com/
26.	Amberon Sdn. Bhd.	+60 355196800; https://amberon.com.my/
27.	AMP Products (Malaysia) Sdn. Bhd.	+60 378053055; www.amp.com.my/
28.	Amphenol Tcs (Malaysia) Sdn. Bhd.	+60 45096614; https://www.amphenol-tcs.com/
29.	Amprtonic Instruments (M) Sdn. Bhd.	+60 356328411
30.	Amquest Industries Sdn. Bhd.	+60 43712070
31.	Amtel Cellular Sdn. Bhd.	+60 356370113; https://amtel.com.my/
32.	Andrag (Malaysia) Sdn. Bhd.	+60 333920889
33.	Anglo Straits Sdn. Bhd.	+60 378736217; http://anglostraits.com/



34.	Ankei Telecommunication Sdn. Bhd.	+60 39857915
35.	Any Ohm Sdn. Bhd.	+60 78632928; <a href="http://www.anyohm.com/_home.htm">www.anyohm.com/_home.htm</a>
36.	Aoba Technology (M) Sdn. Bhd.	+60 389422111; <a href="http://www.aobamy.com/">http://www.aobamy.com/</a>
37.	Apex Communications Sdn. Bhd.	+60 321488810; <a href="http://www.apex.com.my/">http://www.apex.com.my/</a>
38.	Applied Materials South East Asia Pte Ltd	+60 46452485
39.	Ariantec Sdn. Bhd.	+60 379683300
40.	Arrow Components (M) Sdn. Bhd.	+60 42296613
41.	ARS Sejahtera Sdn. Bhd.	+60 342528106
42.	Art Tune Sdn. Bhd.	+60 42290857
43.	Artiste Shows Promotion & Internet Decoration	+60 39645155
44.	Ary Venture Sdn. Bhd.	+60 342702212
45.	Asadra (M) Sdn. Bhd.	+60 378428118
46.	Ascend Technologies Sdn. Bhd.	+60 43712838; <a href="http://ascend-icorp.com/">http://ascend-icorp.com/</a>
47.	Asci Communications (M) Sdn. Bhd.	+60 355119200; <a href="http://www.asci.com.my/">http://www.asci.com.my/</a>
48.	Ascom (Malaysia) Sdn. Bhd.	+60 342524749; <a href="https://www.ascom.com/about-us/locations.html">https://www.ascom.com/about-us/locations.html</a>
49.	Asia Angle Sdn. Bhd.	+60 351223203
50.	Asia Mobile Distribution & Export Sdn. Bhd.	+60 122222672

**ANNEXURE 8**
**LIST OF MALAYSIAN IMPORTERS OF HS CODE 880330 (Parts of aeroplanes or helicopters, n.e.s. excluding those for gliders)**

S. No.	COMPANY NAME	CONTACT INFORMATION
1.	A&E Systems Sdn. Bhd.	+60 355694277; <a href="http://www.ae-sys.com/contact.html">http://www.ae-sys.com/contact.html</a>
2.	A.I.O Concrete Products Sdn. Bhd.	+60 37031832
3.	ABA Motor & Supply Co	+60 87414771
4.	ADI Limited	+60 321622044
5.	ADII Synergy Sdn. Bhd.	+60 342702180
6.	Aeroklass Sdn. Bhd.	+60 380235145; <a href="http://www.aeroklas.com.my/">http://www.aeroklas.com.my/</a>
7.	Aerospace Technology Systems Corp. Sdn. Bhd.	+60 95383531; <a href="https://www.atsc.com.my/">https://www.atsc.com.my/</a>
8.	Aerotrends Aviation (M) Sdn. Bhd.	+60 356353245; <a href="http://www.aerotrends-aviation.com/">www.aerotrends-aviation.com/</a>
9.	Agustawestland Malaysia Sdn. Bhd.	+60 378423027
10.	Ajensi Tulen Sdn. Bhd.	+60 73544541
11.	Alam Jujur Sdn. Bhd.	+60 32544588
12.	AMP Corporation (M) Sdn. Bhd.	+60 355692020; <a href="http://www.amcop.com.my/">www.amcop.com.my/</a>
13.	Amtel Cellular Sdn. Bhd.	+60 356370113; <a href="https://amtel.com.my/">https://amtel.com.my/</a>
14.	Angkasa Hormat Sdn. Bhd.	+60 320266768
15.	Antah Aviation Sales Sdn. Bhd.	+60 32545144
16.	ANZ Engineering Sdn. Bhd.	+60 98581600; <a href="https://anz.com.my/">https://anz.com.my/</a>
17.	ARG Tech Sdn. Bhd.	+60 389263202
18.	Arm Aviation Services Sdn. Bhd.	+60 321784192; <a href="http://www.armaviation.com/">www.armaviation.com/</a>
19.	Armright Resources Sdn. Bhd.	+60 342522700
20.	Ashoka Enterprise	+60 56885073; <a href="http://www.ashoka.org/en-in/country/malaysia">www.ashoka.org/en-in/country/malaysia</a>
21.	Avanti Primas Enterprise	+60 56886326
22.	Aviasian Sdn. Bhd.	+60 342523844
23.	Aviation Services (M) Sdn. Bhd.	+60 321412361
24.	Axxico Sdn. Bhd.	+60 378472575; <a href="https://www.axxico.com.my/">https://www.axxico.com.my/</a>
25.	Azbi Trading Sdn. Bhd.	+60 361567055
26.	Bae Industrial Engineering Sdn. Bhd.	+60 52828003; <a href="http://bae.com.my/bae/">http://bae.com.my/bae/</a>
27.	Bakti Udara Sdn. Bhd.	+60 378443788
28.	Ban Sin Sdn. Bhd.	+60 333426077
29.	Bhic Allied Defence Technology Sdn. Bhd.	+60 56881400; <a href="https://bhic-adt.com.my/2016/">https://bhic-adt.com.my/2016/</a>
30.	Bombardier (Malaysia) Sdn. Bhd.	+60 322614369
31.	Breitlink Engineering Services Sdn. Bhd.	+60 342570998; <a href="http://www.breitlinkgroup.com/">www.breitlinkgroup.com/</a>
32.	Casharvest Sdn. Bhd.	+60 86334281
33.	Charisma Marine Supplies Sdn. Bhd.	+60 73341668

34.	Chye Khiang Seng (M) Sdn. Bhd.	+60 333413233; <a href="http://www.cks.com.my/">http://www.cks.com.my/</a>
35.	CLs Power System Sdn. Bhd.	+60 356321577; <a href="https://www.cls.com/">https://www.cls.com/</a>
36.	CLse Sdn. Bhd.	+60 356392671
37.	Concept Marine Sdn. Bhd.	+60 88216680
38.	D' Aquarian (M) Sdn. Bhd.	+60 361565651; <a href="https://www.daquarian.com/">https://www.daquarian.com/</a>
39.	D.A.N Marine Trading Sdn. Bhd.	+60 351214668; <a href="http://www.dan-marine.com/">http://www.dan-marine.com/</a>
40.	D.A.W.N. Enterprise Sdn. Bhd.	+60 341423990
41.	Damai Jitu Marine Sdn. Bhd.	+60 56881933; <a href="https://www.djmarine.com.my/">https://www.djmarine.com.my/</a>
42.	Danr Ventures Sdn. Bhd.	+60 378045435
43.	Destini Prima Sdn. Bhd.	+60 355670333; <a href="https://www.destinigroup.com/">https://www.destinigroup.com/</a>
44.	Eads Malaysia Sdn. Bhd.	+60 321630233
45.	Eastern Global (M) Sdn. Bhd.	+60 57162930
46.	Eastway Engineering Sdn. Bhd.	+60 361573388; <a href="http://www.eastwaygroup.com/">http://www.eastwaygroup.com/</a>
47.	Emit Exim Sdn. Bhd.	+60 356364401
48.	Explorer Marine Centre Sdn. Bhd.	+60 389457258; <a href="http://www.explorermarine.com.my/">www.explorermarine.com.my/</a>
49.	Farfields Corporation Sdn. Bhd.	+60 362577963
50.	FJ Global Aeroparts (M) Sdn. Bhd.	+60 378599333; <a href="http://fjaeroparts.com/">http://fjaeroparts.com/</a>

**ANNEXURE 9**
**LIST OF MALAYSIAN IMPORTERS OF HS CODE 853400 (Printed circuits)**

<b>S. No.</b>	<b>COMPANY NAME</b>	<b>CONTACT INFORMATION</b>
1.	Adaptive Micro Systems (M) Sdn. Bhd.	+60 47338731
2.	Advance Circuit Designs Centre Sdn. Bhd.	+60 46452926; <a href="http://www.acdc.com.my/">http://www.acdc.com.my/</a>
3.	AE Corporation (M) Sdn. Bhd.	+60 44213715
4.	Asia Printed Circuit Sdn. Bhd.	+60 54665611; <a href="http://www.asiapcb.com/">http://www.asiapcb.com/</a>
5.	Bellcorp Technology (M) Sdn. Bhd.	+60 44215231
6.	Beyond Dynamic Sdn. Bhd.	+60 45874218
7.	Beyonics Technology (Senai) Sdn. Bhd.	+60 75982888; <a href="http://www.beyonics.com/">www.beyonics.com/</a>
8.	Bim Technologies Sdn. Bhd.	+60 62322122; <a href="https://www.bimbmp.com/">https://www.bimbmp.com/</a>
9.	Bumicircuit Technologies (M) Sdn. Bhd.	+60 43802891; <a href="http://bumicircuit.com.my/">http://bumicircuit.com.my/</a>
10.	Cape Ems Manufacturing (M) Sdn. Bhd.	+60 75579088; <a href="http://cape.my/">http://cape.my/</a>
11.	Celco KI Sdn. Bhd.	+60 332792777
12.	Celestica Electronics (M) Sdn. Bhd.	+60 72335555; <a href="http://www.celestica.com/">www.celestica.com/</a>
13.	Circuits Plus (M) Sdn. Bhd.	+60 73515517; <a href="http://www.circuitsplus.com.sg/">www.circuitsplus.com.sg/</a>
14.	Contraves Advanced Devices Sdn. Bhd.	+60 62331888; <a href="http://www.contraves.com.my/">www.contraves.com.my/</a>
15.	Crystal Precision (M) Sdn. Bhd.	+60 46148443
16.	Denshi Maruwa Industries (M) Sdn. Bhd.	+60 387371077; <a href="http://www.denshi-maruwa.com/">www.denshi-maruwa.com/</a>
17.	Dynamic Leading Sdn. Bhd.	+60 44319069; <a href="http://dynamics.net.my/">http://dynamics.net.my/</a>
18.	Eastool Industries Sdn. Bhd.	+60 76525994; <a href="https://www.eastool.com.my/">https://www.eastool.com.my/</a>
19.	Elna PCB (M) Sdn. Bhd.	+60 43973934
20.	Eluminas Manufacturing Sdn. Bhd.	+60 378450826
21.	ES Manufacturing (M) Sdn. Bhd.	+60 78615393
22.	Escatec Electronics Sdn. Bhd.	+60 46432554; <a href="https://www.escatec.com/en">https://www.escatec.com/en</a>
23.	Fimas Electronics Sdn. Bhd.	+60 44891573
24.	Fine Pulse Sdn. Bhd.	+60 65520202
25.	Flairis Sdn. Bhd.	+60 78836970;
26.	Flextronics Ind. (Malaysia) Sdn. Bhd.	+60 73408888
27.	Formosa Prosonic Industries Berhad	+60 331762711; <a href="http://www.fp-group.com/prosonic/">http://www.fp-group.com/prosonic/</a>
28.	GES Manufacturing Services (M) Sdn. Bhd.	+60 75992511
29.	GG Circuits Industries Sdn. Bhd.	+60 72761288; <a href="http://www.ggcircuits.com/">www.ggcircuits.com/</a>
30.	Globetronics Industries Sdn. Bhd.	+60 46444906; <a href="http://www.globetronics.com.my/">www.globetronics.com.my/</a>
31.	Guh Circuit Industry (Pg) Sdn. Bhd.	+60 46166333; <a href="http://www.guh.com.my/">www.guh.com.my/</a>
32.	Hotayi Electronic (M) Sdn. Bhd.	+60 45074349; <a href="http://www.hotayi.com/">http://www.hotayi.com/</a>
33.	HPI Innovation Sdn. Bhd.	+60 75583380
34.	Ibiden Electronics Malaysia Sdn. Bhd.	+60 45049999; <a href="https://www.ibiden.com/">https://www.ibiden.com/</a>
35.	Infinite Tests Solution (M) Sdn. Bhd.	+60 46451899

36.	Innovalues Precision (Kluang) Sdn. Bhd.	+60 77737853
37.	Innovation TS Flex-Technology (M) Sdn. Bhd.	+60 331222462
38.	Innovus Industries Sdn. Bhd.	+60 62830790
39.	Isito Technology Sdn. Bhd.	+60 332793279; <a href="http://www.isito.com.my/">http://www.isito.com.my/</a>
40.	Isola Asia Pacific (Kuching) Sdn. Bhd.	+60 82369487
41.	ITG Electronics (Malaysia) Sdn. Bhd.	+60 72345722
42.	Jabil Circuit Sdn. Bhd.	+60 48105132; <a href="https://www.jabil.com/">https://www.jabil.com/</a>
43.	JF Microtechnology Sdn. Bhd.	+60 361408668; <a href="https://jf-technology.com/">https://jf-technology.com/</a>
44.	JHT Industries Sdn. Bhd.	+60 78673344; <a href="http://www.jht-design.com/en/">http://www.jht-design.com/en/</a>
45.	Kaltech Sdn. Bhd.	+60 45020904; <a href="http://www.kaltech.com.my/">http://www.kaltech.com.my/</a>
46.	Kamitech Sdn. Bhd.	+60 69872022
47.	Katolec Malaysia Sdn. Bhd.	+60 46432826; <a href="https://www.katolec.com/">https://www.katolec.com/</a>
48.	Kesp Sdn. Bhd.	+60 46435922; <a href="http://www.kesp.com.my/">http://www.kesp.com.my/</a>
49.	Mabula (M) Sdn. Bhd.	+60 351622486
50.	Malaysian Circuit Industries Sdn. Bhd.	+60 46433510

**ANNEXURE 10**
**LIST OF MALAYSIAN IMPORTERS OF HS CODE 847330 (Parts and accessories of automatic data-processing machines or for other machines of heading 8471, n.e.s.)**

<b>S. No.</b>	<b>COMPANY NAME</b>	<b>CONTACT INFORMATION</b>
1.	ACI Technology Sdn. Bhd.	+60 88253116
2.	ADC Software Systems UK	+60 376608686
3.	Advance Micro Computer Sdn. Bhd.	+60 46573088
4.	Aliran Mampan Sdn. Bhd.	+60 75214773
5.	Alpha Oriental Sdn. Bhd.	+60 321453855
6.	Bahaus Marketing	+60 378630333; <a href="http://bauhaus.com.my/">http://bauhaus.com.my/</a>
7.	Boustech Marketing Resources	+60 124885558
8.	CG Ikhlas Sdn. Bhd.	+60 380230336
9.	CI Systems Sdn. Bhd.	+60 322843033; <a href="http://www.cisystems.com.my/">http://www.cisystems.com.my/</a>
10.	Codar Printing Equipment Sdn. Bhd.	+60 380602988; <a href="http://www.codar.com.my/">http://www.codar.com.my/</a>
11.	Colourink Consumable Sdn. Bhd.	+60 67613909
12.	Compmall Solution Sdn. Bhd.	+60 362748232
13.	D-Challenger I.T. Station Sdn. Bhd.	+60 323820418
14.	Dallab Sales & Marketing Sdn. Bhd.	+60 46410886
15.	Digital Wise Sdn. Bhd.	+60 88237400
16.	E-One Technology Sdn. Bhd.	+60 379832868; <a href="http://e-one.com.my/">http://e-one.com.my/</a>
17.	ECS Computer Store Asia (Pg) Sdn. Bhd.	+60 43970131
18.	Enterall (M) Sdn. Bhd.	+60 391321233; <a href="http://www.enterall.com.my/">http://www.enterall.com.my/</a>
19.	Formis Automation Sdn. Bhd.	+60 340446771
20.	Fortesys Distribution Sdn. Bhd.	+60 380624045; <a href="http://www.fortesys.net/">http://www.fortesys.net/</a>
21.	Foxconn (Malaysia) Sdn. Bhd.	+60 46122127
22.	General Computers (M) Sdn. Bhd.	+60 42290170; <a href="http://www.generalcomputers.com/">www.generalcomputers.com/</a>
23.	GHL Transact Sdn. Bhd.	+60 362863388; <a href="https://www.ghl.com/">https://www.ghl.com/</a>
24.	Graphic Resources	+60 380682681
25.	Hard Soft Solutions	+60 340246792
26.	Inno Supply & Services Sdn. Bhd.	+60 380700840; <a href="http://www.innosupply.com.my/">http://www.innosupply.com.my/</a>
27.	Inter Xs Sdn. Bhd.	+60 389275258; <a href="http://interxs.com.my/">http://interxs.com.my/</a>
28.	Intevac (Malaysia) Sdn. Bhd.	+60 44037880; <a href="http://www.intevac.com/">www.intevac.com/</a>
29.	Juravic Engineering Sdn. Bhd.	+60 392864773; <a href="http://www.juravic.com/">www.juravic.com/</a>
30.	Kappadaya Sdn. Bhd.	+60 82345588
31.	Laser Net Station Sdn. Bhd.	+60 391710560
32.	LC tech Sdn. Bhd.	+60 356363211; <a href="https://lctech-engineering.com/">https://lctech-engineering.com/</a>
33.	Lizon (S) Sdn. Bhd.	+60 82577555

34.	MCSB Systems (Pg) Sdn. Bhd.	+60 48991900; <a href="http://www.mcsb.com/">www.mcsb.com/</a>
35.	Micro Ocean Technologies Sdn. Bhd.	+60 389964780
36.	Mindwave Solutions Sdn. Bhd.	+60 389946100; <a href="http://mindwavesolutions.com/">mindwavesolutions.com/</a>
37.	MTS Solution Sdn. Bhd.	+60 378804686; <a href="http://www.mtsm.com.my/">www.mtsm.com.my/</a>
38.	NBM Technology Sdn. Bhd.	+60 362011700
39.	NCSI (M) Sdn. Bhd.	+60 377256878
40.	Nefion Communications Centre	+60 391317777
41.	Net Peripheral (M) Sdn. Bhd.	+60 45012168
42.	Net World Technologies Sdn. Bhd.	+60 342803881
43.	New Era Interactive Software Sdn. Bhd.	+60 37062700
44.	Palm Solutions Sdn. Bhd.	+60 322848033
45.	PBM Distribution Sdn. Bhd.	+60 321667822; <a href="http://www.premierbm.com/">http://www.premierbm.com/</a>
46.	PC Galore Sdn. Bhd.	+60 356388001
47.	Pearl Computer Centre	+60 46580402
48.	Play Interactive Sdn. Bhd.	+60 377315934
49.	Prevosys (M) Sdn. Bhd.	+60 379808133; <a href="http://www.prevosys.com/">http://www.prevosys.com/</a>
50.	Qyen Computer Service	+60 322023532

**ANNEXURE 11****LIST OF MALAYSIAN IMPORTERS OF HS CODE 740311 (Copper, refined, in the form of cathodes and sections of cathodes)**

<u>S. No.</u>	<u>COMPANY NAME</u>	<u>CONTACT INFORMATION</u>
1.	Juna Metal Sdn. Bhd.	+60 45084108
2.	Metrod (Malaysia) Sdn. Bhd.	+60 333413422; <a href="https://www.metrod.com/">https://www.metrod.com/</a>
3.	Mettube International Sdn. Bhd.	+60 351023288
4.	Tagsteel Industries Sdn. Bhd.	+60 45075087; <a href="https://www.tagsteel.com/">https://www.tagsteel.com/</a>
5.	TTM Industries (M) Sdn. Bhd.	+60 378450966



**ANNEXURE 12**
**LIST OF MALAYSIAN IMPORTERS OF HS CODE 870323 (Motor cars and other motor vehicles principally designed for the transport of persons, incl. station wagons and racing cars, with spark-ignition internal combustion reciprocating piston engine of a cylinder capacity > 1.500 cm<sup>3</sup> but <= 3.000 cm<sup>3</sup> excluding vehicles for the transport of persons on snow and other specially designed vehicles of subheading 8703.10)**

S. No.	COMPANY NAME	CONTACT INFORMATION
1.	ABA Motor & Supply Co	+60 87414771
2.	Ally Azran Holding Sdn. Bhd.	+60 341077440
3.	Auto Dunia Sdn. Bhd.	+60 379872322
4.	Auto Enterprise (M) Sdn. Bhd.	+60 362511943
5.	Auto Resources Sdn. Bhd.	+60 392211813
6.	Automotive Corporation (M) Sdn. Bhd.	+60 361881133
7.	Automotive Filters Marketing Sdn. Bhd.	+60 340421848
8.	Autopraha Sdn. Bhd.	+60 333423636
9.	B & F Trading Sdn. Bhd.	+60 53127777; <a href="http://www.bnfgroup.net/">http://www.bnfgroup.net/</a>
10.	Bermaz Motor Sdn. Bhd.	+60 355692797
11.	Bermaz Motor Trading Sdn. Bhd.	+60 376278878; <a href="https://www.bauto.com.my/">https://www.bauto.com.my/</a>
12.	Bikerz Sdn. Bhd.	+60 380609090
13.	Bina Automobile Sdn. Bhd.	+60 392816868
14.	Borneo Automotive Sdn. Bhd.	+60 88492828
15.	Bumiliswa Perkasa Sdn. Bhd.	+60 322888099
16.	Cahaya Bumi Sdn. Bhd.	+60 69522802
17.	Carlink Automobile Sdn. Bhd.	+60 378805317
18.	Cartrade Sdn. Bhd.	+60 321614900
19.	Chairman Distributor (M) Sdn. Bhd.	+60 379603633
20.	City Motors Sdn. Bhd.	+60 322833599; <a href="http://www.citymotors.com.my/">http://www.citymotors.com.my/</a>
21.	Composites Truck Body Sdn. Bhd.	+60 340411753; <a href="http://www.composites.com.my/">www.composites.com.my/</a>
22.	Cycle & Carriage (M'sia) Sdn. Bhd.	+60 378765455; <a href="http://www.cyclecarriage.com/my/">www.cyclecarriage.com/my/</a>
23.	Delta Trading Co. (Johor) Sdn. Bhd.	+60 72363388
24.	Drb-Hicom Auto Solutions Sdn. Bhd.	+60 320528000; <a href="https://www.drb-hicom.com/">https://www.drb-hicom.com/</a>
25.	Duitpadu (M) Sdn. Bhd.	+60 392226533
26.	Dunia Prestasi Auto Sdn. Bhd.	+60 379549988
27.	Easivenu Sdn. Bhd.	+60 322736233
28.	Edaran Pekemas Bhd.	+60 340222353
29.	Emaslink Trade Centre	+60 39849916

30.	Emastulin Automobile Sdn. Bhd.	+60 361851150
31.	Euromobil Sdn. Bhd.	+60 376887688
32.	Excellent Machinery & Auto Supplies Sdn. Bhd.	+60 380624630; <a href="http://excellent.com.my/">http://excellent.com.my/</a>
33.	Fadzil Aziz Motor Sdn. Bhd.	+60 377290080
34.	Fasa Teguh Sdn. Bhd.	+60 32542877
35.	Federal Auto Cars Sdn. Bhd.	+60 355203811; <a href="http://www.federalauto.com.my/">www.federalauto.com.my/</a>
36.	First Central Motor (H.P.) Sdn. Bhd.	+60 73327339
37.	FZ Racing (M) Sdn. Bhd.	+60 321660888
38.	Gapemal Holding Sdn. Bhd.	+60 361864943
39.	GMS Coach Technology Sdn. Bhd.	+60 75996666
40.	Golden Car Company Sdn. Bhd.	+60 92962295
41.	Hicom Premier Malaysia Sdn. Bhd.	+60 392854999; <a href="https://www.drb-hicom.com/group-companies/">https://www.drb-hicom.com/group-companies/</a>
42.	Hicomobil Sdn. Bhd.	+60 320317575
43.	Hino Motors Sales (Malaysia) Sdn. Bhd.	+60 379575199; <a href="http://www.hino.com.my/home/">www.hino.com.my/home/</a>
44.	HI Yamaha Motor Research Centre Sdn. Bhd.	+60 361577086
45.	Honda Malaysia Sdn. Bhd.	+60 65591500; <a href="https://www.honda.com.my/">https://www.honda.com.my/</a>
46.	Hong Leong Industries Bhd.	+60 321641818; <a href="https://www.hli.com.my/">https://www.hli.com.my/</a>
47.	Hyumal Motor Sdn. Bhd.	+60 376270888
48.	Hyundai-Sime Darby Motors Sdn. Bhd.	+60 376270888
49.	Ikhtiar Indah Sdn. Bhd.	+60 326949139
50.	Industri Otomobil Arus Pelangi Sdn. Bhd.	+60 88493494

**ANNEXURE 13**
**LIST OF MALAYSIAN IMPORTERS OF HS CODE 760110 (Aluminium, not alloyed, unwrought)**

<b>S. No.</b>	<b>COMPANY NAME</b>	<b>CONTACT INFORMATION</b>
1.	Aluminium Alloy Smelter Industries Sdn. Bhd.	+60 333936855; <a href="http://www.alloy.com.my/">http://www.alloy.com.my/</a>
2.	Aluminium Company of Malaysia Bhd.	+60 333412311; <a href="https://alcom.com.my/">https://alcom.com.my/</a>
3.	Beloga Sdn. Bhd.	+60 333928899
4.	Hoshin Kenzi (M) Sdn. Bhd.	+60 75099110
5.	LTA Manufacture & Trading	+60 62818676
6.	Malaysian Aluminium & Alloys Sdn. Bhd.	+60 387247991; <a href="http://www.maalloys.com.my/">www.maalloys.com.my/</a>
7.	Melcon Electronic (M) Sdn. Bhd.	+60 46588867
8.	Shan Poornam Metals Sdn. Bhd.	+60 45084841; <a href="https://shanpoornametals.com/">https://shanpoornametals.com/</a>
9.	TT Engineering Sdn. Bhd.	+60 389421977; <a href="https://www.tte.com.my/">https://www.tte.com.my/</a>
10.	Yokohama Metals Sdn. Bhd.	+60 377268666

**ANNEXURE 14**
**LIST OF MALAYSIAN IMPORTERS OF HS CODE 271111 (Natural gas, liquefied)**

<b>S. No.</b>	<b>COMPANY NAME</b>	<b>CONTACT INFORMATION</b>
1.	Additive Products (M) Sdn. Bhd.	+60 378035772
2.	Admix International Sdn. Bhd.	+60 326150199
3.	Advance Lube Enterprise Sdn. Bhd.	+60 75560259; <a href="http://powerup.com.my/">http://powerup.com.my/</a>
4.	Aerovation Sdn. Bhd.	+60 342911046; <a href="http://www.aerovation.com.my/">http://www.aerovation.com.my/</a>
5.	Agroscan Sdn. Bhd.	+60 377814592
6.	Aie Engineering (M) Sdn. Bhd.	+60 389410201
7.	Alequip Sdn. Bhd.	+60 327111071; <a href="http://alequip.com.my/">http://alequip.com.my/</a>
8.	All Season Synergy Sdn. Bhd.	+60 360215294; <a href="https://www.synergymy.com/">https://www.synergymy.com/</a>
9.	Asie Sdn. Bhd.	+60 392822322; <a href="http://www.asie.com.my/">http://www.asie.com.my/</a>
10.	Aszone Resources	+60 73551258
11.	Atlas Inter-Continental Sdn. Bhd.	+60 378038415
12.	Au Synergy Sdn. Bhd.	+60 323817092
13.	Autolub System Engineering	+60 358827516; <a href="https://autolub.com/">https://autolub.com/</a>
14.	Avgas Petroleum	+60 193621642
15.	Ban Hoe Leong Marine Supplies Sdn. Bhd.	+60 86252458
16.	Bintulu Industrial Gas (Bintulu) Sdn. Bhd.	+60 86252458
17.	Bio Save Marketing Enterprise	+60 379485375
18.	Bio-D Global Sdn. Bhd.	+60 88388400
19.	BJS Offshore Sdn. Bhd.	+60 321628688; <a href="https://www.bjs offshore.com/">https://www.bjs offshore.com/</a>
20.	Blackhem (M) Sdn. Bhd.	+60 374918138; <a href="http://blackhem.com/">http://blackhem.com/</a>
21.	Borneo Edible Oils Sdn. Bhd.	+60 84216155
22.	Boustead Petroleum Marketing Sdn. Bhd.	+60 378416666
23.	Bp (Sabah) Sdn. Bhd.	+60 88423978
24.	Bp Castrol Lubricants (Malaysia) Sdn. Bhd.	+60 322727272
25.	Brisk Asia Sdn. Bhd.	+60 73866382; <a href="http://www.briskasia.com/">www.briskasia.com/</a>
26.	Burel Industries Sdn. Bhd.	+60 321665199
27.	Centre West Industrial Supplies Sdn. Bhd.	+60 361576688; <a href="http://www.centrewest.com.my/">www.centrewest.com.my/</a>
28.	Chevron Malaysia Limited	+60 322896688; <a href="http://www.chevron.com/">www.chevron.com/</a>
29.	Chukai Supply Sdn. Bhd.	+60 98593784
30.	Cosworthgas Supplies Sdn. Bhd.	+60 392215960
31.	Csc Engineering Sdn. Bhd.	+60 44891060; <a href="http://www.cscengineering.com/">www.cscengineering.com/</a>
32.	Daganterus Sdn. Bhd.	+60 320781688
33.	Daikatrade Corporation Sdn. Bhd.	+60 378808832
34.	Daya Secadyme Sdn. Bhd.	+60 342517766
35.	E & P Energy & Power Industries (M) Sdn. Bhd.	+60 377266088

36.	Empire Engineering Sdn. Bhd.	+60 378031477; <a href="http://lempire72.com/">http://lempire72.com/</a>
37.	Ensas Services Sdn. Bhd.	+60 341064878; <a href="http://www.ensas.com./">http://www.ensas.com. /</a>
38.	Eon Trading Sdn. Bhd.	+60 378043379
39.	Epic Ventures Sdn. Bhd.	+60 360922922; <a href="http://epicventures.com/">http://epicventures.com/</a>
40.	Exxonmobil Chemical Malaysia Sdn. Bhd.	+60 320533555
41.	Feoso Oil (Malaysia) Sdn. Bhd.	+60 331021100; <a href="http://www.feoso.com.my/">www.feoso.com.my/</a>
42.	FGV Trading Sdn. Bhd.	+60 327890000
43.	Flexcap Resources Sdn. Bhd.	+60 43713678
44.	Fuchs Petrolube (M) Sdn. Bhd.	+60 355488100; <a href="https://www.fuchs.com/">https://www.fuchs.com/</a>
45.	Gas & Oil Support Services Sdn. Bhd.	+60 379582327
46.	Gati Petrochem E & A Sdn. Bhd.	+60 390754832; <a href="http://www.gati.com.my/">http://www.gati.com.my/</a>
47.	Genting Biodiesel Sdn. Bhd.	+60 321782288
48.	Geoeast (M) Sdn. Bhd.	+60 327808088
49.	Greatocean Automobile Supply Sdn. Bhd.	+60 358862853; <a href="http://www.greatoceanauto.com.my/">www.greatoceanauto.com.my/</a>
50.	Hablem Oil & Gas (M) Sdn. Bhd.	+60 341066048; <a href="https://www.hablem.com/">https://www.hablem.com/</a>

**ANNEXURE 15**
**LIST OF MALAYSIAN IMPORTERS OF HS CODE 710813 (Gold, incl. gold plated with platinum, in semi-manufactured forms, for non-monetary purposes) and 710812 (Gold, incl. gold plated with platinum, unwrought, for non-monetary purposes excluding gold in powder form)**

<b>S. No.</b>	<b>COMPANY NAME</b>	<b>CONTACT INFORMATION</b>
1.	A. D. Time Sdn. Bhd.	+60 392821376; <a href="https://www.adtime.com.my/">https://www.adtime.com.my/</a>
2.	Ace Destiny (M) Sdn. Bhd.	+60 340458576
3.	Alliance Fine Gold Sdn. Bhd.	+60 124223188; <a href="http://alliancegold.com.my/">http://alliancegold.com.my/</a>
4.	Bulgari (M) Sdn. Bhd.	+60 321626318; <a href="https://www.bulgari.com/en-in/storelocator/malaysia">https://www.bulgari.com/en-in/storelocator/malaysia</a>
5.	Chee Ming Kee Watch & Optical Centre	+60 87735898
6.	Classique Trading Co.	+60 390747418
7.	Crystal Time (Malaysia) Sdn. Bhd.	+60 329383938
8.	Dahlan Wahab Trading Sdn. Bhd.	+60 326947157
9.	Damas (M) Sdn. Bhd.	+60 322011580
10.	Dejewel Sdn. Bhd.	+60 321617109
11.	Delta Summer Time Sdn. Bhd.	+60 321415341
12.	Dyalchands Creation Sdn. Bhd.	+60 326927033
13.	Eah Ming Sdn. Bhd.	+60 321499357
14.	Elegance Club Sdn. Bhd.	+60 322834812
15.	Euro Trading	+60 340433259
16.	Everise Concepts PLT	+60 46450015; <a href="http://everiseconcepts.com/index.php?route=information/contact">http://everiseconcepts.com/index.php?route=information/contact</a>
17.	F. J. Benjamin (M) Sdn. Bhd.	+60 320566888; <a href="https://www.fjbenjamin.com/index.php">https://www.fjbenjamin.com/index.php</a>
18.	Faiq Jewels Sdn. Bhd.	+60 322827058
19.	Fook Yoon Sdn. Bhd.	+60 32322548
20.	Forever Diamonds Sdn. Bhd.	+60 122013040
21.	Gemesis Malaysia Sdn. Bhd.	+60 45016000
22.	Gemrusa Capital Sdn. Bhd.	+60 320341200
23.	Glister Fashion Sdn. Bhd.	+60 320708981; <a href="https://glister.com.my/">https://glister.com.my/</a>
24.	Globe Bargains Sdn. Bhd.	+60 340451216
25.	Goldstone Marketing Sdn. Bhd.	+60 321455516
26.	Hadron Global Distribution	+60 39823000
27.	Halinoor Gems Sdn. Bhd.	+60 321482836
28.	Hour Trend Marketing Sdn. Bhd.	+60 392831818
29.	House of Watches Sdn. Bhd.	+60 340434617
30.	Inter Global Gems	+60 321482836

31.	J. M. Metalware (M) Sdn. Bhd.	+60 379550276
32.	Jethwani Enterprise Sdn. Bhd.	+60 342945654
33.	Joyalukkas Jewellery Sdn. Bhd.	+60 326945000
34.	Jun Lee Sdn. Bhd.	+60 391315025
35.	K. M. Oli Mohamed (M) Sdn. Bhd.	+60 327120170; <a href="https://kmoli.com/">https://kmoli.com/</a>
36.	Kan-Chi Overseas Sdn. Bhd.	+60 340472400
37.	Kedai Jam Tai Sang	+60 32306929
38.	Kiran Gems Sdn. Bhd.	+60 164192055
39.	Lian Bee Marketing (M) Sdn. Bhd.	+60 39858462
40.	Liang Kok Enterprise	+60 340454050
41.	LS Gold Bullion Sdn. Bhd.	+60 333252533
42.	Luxury Concepts Timepieces Sdn. Bhd.	+60 321458032; <a href="http://luxuryconcepts.com.my/">http://luxuryconcepts.com.my/</a>
43.	Mepro Marketing Sdn. Bhd.	+60 340432248
44.	Moissanite (M) Sdn. Bhd.	+60 88237888; <a href="https://www.moissanitemesia.com/">https://www.moissanitemesia.com/</a>
45.	Ong Tiong Yee & Sons Sdn. Bhd.	+60 322877882
46.	Oriental Source Premiums & Merchandise	+60 378034212
47.	Poh Kong Jewellers Sdn. Bhd.	+60 379588999; <a href="https://www.pohkong.com.my/">https://www.pohkong.com.my/</a>
48.	Presence Concept Sdn. Bhd.	+60 321712733
49.	Proteck Trading	+60 361562296
50.	Royal Selangor Marketing Sdn. Bhd.	+60 341456000; <a href="https://intl.royalselangor.com/about-us">https://intl.royalselangor.com/about-us</a>

**ANNEXURE 16**
**LIST OF MALAYSIAN IMPORTERS OF HS CODE 381800 (Chemical elements and compounds doped for use in electronics, in the form of discs, wafers, cylinders, rods or similar forms, or cut into discs, wafers or similar forms, whether or not polished or with a uniform epitaxial coating excluding elements that have been further processed, e.g. by selective diffusion)**

<b>S. No.</b>	<b>COMPANY NAME</b>	<b>CONTACT INFORMATION</b>
1.	3M Seremban (Malaysia) Sdn. Bhd.	+60 66778111; <a href="https://www.3m.com.my/">https://www.3m.com.my/</a>
2.	Adaptive Micro Systems (M) Sdn. Bhd.	+60 47338731
3.	Advance Modules Sdn. Bhd.	+60 355697110
4.	Advanced Micro Devices Sdn. Bhd.	+60 42522000; <a href="https://www.amd.com/">https://www.amd.com/</a>
5.	Affinex Technology Sdn. Bhd.	+60 46441898; <a href="http://www.affinex.com.my/">http://www.affinex.com.my/</a>
6.	Agilent Technologies (Malaysia) Sdn. Bhd.	+60 46803888
7.	Agni Energie Sdn. Bhd.	+60 333618788
8.	AIC Semiconductor Sdn. Bhd.	+60 44031322; <a href="https://www.aicsemicon.com/">https://www.aicsemicon.com/</a>
9.	AKN Industries Sdn. Bhd.	+60 46412222
10.	Altera Corporation	+60 46366416
11.	Amkor Technology Malaysia Sdn. Bhd.	+60 331226001; <a href="https://amkor.com/">https://amkor.com/</a>
12.	Amsinar Sdn. Bhd.	+60 45023700
13.	ASE Electronics (M) Sdn. Bhd.	+60 46328888; <a href="http://www3.ase.com.my/">http://www3.ase.com.my/</a>
14.	ASM Technology (M) Sdn. Bhd.	+60 72533500
15.	Asteria Industries Sdn. Bhd.	+60 355431094
16.	Auo Crystal (Malaysia) Sdn. Bhd.	+60 63162300
17.	Avago Technologies (Malaysia) Sdn. Bhd.	+60 46105218
18.	BCM Electronics Corporation Sdn. Bhd.	+60 44033180; <a href="http://www.bcmcorp.info/">http://www.bcmcorp.info/</a>
19.	Besi Apac Sdn. Bhd.	+60 351911799; <a href="https://www.besi.com/">https://www.besi.com/</a>
20.	Carsem (M) Sdn. Bhd.	+60 53122333; <a href="http://www.carsem.com/">http://www.carsem.com/</a>
21.	Casio (Malaysia) Sdn. Bhd.	+60 333431111; <a href="https://www.casio-intl.com/my/en/">https://www.casio-intl.com/my/en/</a>
22.	Chadmade Designers and Associates	+60 322738950
23.	China Semiconductor Corporation (M) Sdn. Bhd.	+60 62849500
24.	Connectics (M) Sdn. Bhd.	+60 355101022
25.	Dominant Opto Technologies Sdn. Bhd.	+60 62833566; <a href="http://www.dominant-semi.com/">www.dominant-semi.com/</a>
26.	Eparksensor (M) Sdn. Bhd.	+60 377341101
27.	Escatec Electronics Sdn. Bhd.	+60 46432554; <a href="http://www.escatec.com/en">www.escatec.com/en</a>
28.	Fabtronic Sdn. Bhd.	+60 46462284
29.	Flexi Components Sdn. Bhd.	+60 73353830; <a href="http://www.flexiversagroup.com/">www.flexiversagroup.com/</a>
30.	Freescale Semiconductor Malaysia Sdn. Bhd.	+60 378731133



31.	Ges Manufacturing Services (M) Sdn. Bhd.	+60 75992511
32.	Getronics Sdn. Bhd.	+60 78616529
33.	Gin Lin Industries (M) Sdn. Bhd.	+60 72510649
34.	Globetronics Industries Sdn. Bhd.	+60 46444906; <a href="http://www.globetronics.com.my/">www.globetronics.com.my/</a>
35.	GT Biomescilt Light (M) Sdn. Bhd.	+60 46551699; <a href="http://www.gtbiomescilt.com/">www.gtbiomescilt.com/</a>
36.	Hamadatec Sdn. Bhd.	+60 44031335; <a href="http://hamada-hi.com/affiliate/hamadatec/">http://hamada-hi.com/affiliate/hamadatec/</a>
37.	Hanwha Q Cells Malaysia Sdn. Bhd.	+60 383150026
38.	Hardex Manufacturing Sdn. Bhd.	+60 95140360; <a href="http://www.hardexworld.com/">www.hardexworld.com/</a>
39.	Heimann Sensor Packaging Sdn. Bhd.	+60 75982433; <a href="http://www.heimannsensor.com/">www.heimannsensor.com/</a>
40.	Hikah Corporation Sdn. Bhd.	+60 42295900
41.	Hitachi Cable Ps Techno (Malaysia) Sdn. Bhd.	+60 66774911
42.	IC Tools Sdn. Bhd.	+60 46457663; <a href="http://www.ictools.com.my/">http://www.ictools.com.my/</a>
43.	Inari Integrated Systems Sdn. Bhd.	+60 46456618; <a href="http://www.inariberhad.com/">http://www.inariberhad.com/</a>
44.	Infi Energy Sdn. Bhd.	+60 377856922
45.	Infineon Technologies (Integrated Circuit) Sdn. Bhd.	+60 62325266
46.	Infineon Technologies (Kulim) Sdn. Bhd.	+60 44278881
47.	Innopower Keidenki Sdn. Bhd.	+60 355190977
48.	Intersil International Operations Sdn. Bhd.	+60 321807888
49.	Intotest Sdn. Bhd.	+60 63361229; <a href="https://intotest.com/">https://intotest.com/</a>
50.	IQ Group Sdn. Bhd.	+60 46446677; <a href="https://iq-group.com/">https://iq-group.com/</a>

**ANNEXURE 17**

**LIST OF MALAYSIAN IMPORTERS OF HS CODE 300490 (Medicaments consisting of mixed or unmixed products for therapeutic or prophylactic purposes, put up in measured doses "incl. those in the form of transdermal administration" or in forms or packings for retail sale excluding medicaments containing antibiotics, medicaments containing hormones or steroids used as hormones, but not containing antibiotics, medicaments containing alkaloids or derivatives thereof but not containing hormones or antibiotics and medicaments containing provitamins, vitamins or derivatives thereof used as vitamins)**

<b>S. No.</b>	<b>COMPANY NAME</b>	<b>CONTACT INFORMATION</b>
1.	Abbott Laboratories (Malaysia) Sdn. Bhd.	+60 355663388; <a href="https://www.my.abbott/">https://www.my.abbott/</a>
2.	Absolute Grace Sdn. Bhd.	+60 42614160
3.	Ace Daikin (M) Sdn. Bhd.	+60 356368888; <a href="http://www.daikinmalaysia.com/">www.daikinmalaysia.com/</a>
4.	Aesthetics Distributor (M) Sdn. Bhd.	+60 380633252
5.	Agritech Enterprise Sdn. Bhd.	+60 378033226
6.	Agro-Farmchem Sdn. Bhd.	+60 356333279
7.	Aing Thai & Co Teong Phee	+60 44855332
8.	Aintai Agencies Sdn. Bhd.	+60 44841428
9.	Alcon Laboratories (Malaysia) Sdn. Bhd.	+60 378800650
10.	Alliance Cosmetics Sdn. Bhd.	+60 355694588
11.	Anagaylan (L) Bhd.	+60 321175334
12.	Antah Pharma Sdn. Bhd.	+60 379567677; <a href="https://ahcg.com.my/">https://ahcg.com.my/</a>
13.	AP Cosmetics Corporation Sdn. Bhd.	+60 377819802
14.	Apex Pharmacy Marketing Sdn. Bhd.	+60 356293688; <a href="http://www.apexpharma.com.my/">www.apexpharma.com.my/</a>
15.	Artisan Business Network (M) Sdn. Bhd.	+60 377328693
16.	Asia Veterinary Sdn. Bhd.	+60 45398888; <a href="http://www.asiavet.com/">http://www.asiavet.com/</a>
17.	Aspen Sarl Sdn. Bhd.	+60 356378232
18.	Associated Manufactures & Trades (M) Sdn. Bhd.	+60 361562112
19.	Astrazeneca Sdn. Bhd.	+60 377238000
20.	Aventis Farma Sa (Malaysia) Sdn. Bhd.	+60 379584186
21.	Averroes Pharmaceuticals Sdn. Bhd.	+60 355111433; <a href="http://www.averroespharma.com.my/">www.averroespharma.com.my/</a>
22.	Avon Cosmetics (Malaysia) Sendirian Berhad	+60 379657107; <a href="https://www.avon.my/avon-my/">https://www.avon.my/avon-my/</a>
23.	Ayarikat Ubat Cina Chon Hua (M) Sdn. Bhd.	+60 391312214
24.	Baxter Healthcare (Malaysia) Sdn. Bhd.	+60 322676000; <a href="https://www.baxter.com.my/">https://www.baxter.com.my/</a>
25.	Behn Meyer Specialty Chemicals Sdn. Bhd.	+60 380263333; <a href="https://www.behnmeyer.com/">https://www.behnmeyer.com/</a>
26.	Beijing Tong Ren Tang (M) Sdn. Bhd.	+60 321458987
27.	Best Herbs (Far East) Sdn. Bhd.	+60 392832403

28.	Best Tips Sdn. Bhd.	+60 87416223
29.	BFS Supplement Marketing Sdn. Bhd.	+60 380524580
30.	Bio-Life Marketing Sdn. Bhd.	+60 378436981; <a href="http://www.biolife.com.my/">www.biolife.com.my/</a>
31.	Bio-Pharmaceuticals Sdn. Bhd.	+60 351011470; <a href="http://www.biopharmaceuticals.com.my/">www.biopharmaceuticals.com.my/</a>
32.	Biogene Pharma Sdn. Bhd.	+60 378800561
33.	Biopharma (M) Sdn. Bhd.	+60 379567677
34.	Bista Corp (M) Sdn. Bhd.	+60 377278922
35.	Bluebell (M) Sdn. Bhd.	+60 321663836; <a href="http://www.bluebellgroup.com/">www.bluebellgroup.com/</a>
36.	Borneo Pharmacy Supplies Sdn. Bhd.	+60 82335566
37.	Borneosew Medical Trading (Malaysia) Sdn. Bhd.	+60 356340772
38.	BP Synergy Pharm Sdn. Bhd.	+60 45057982
39.	Bulgari (M) Sdn. Bhd.	+60 321626318
40.	Bumi Tanjungjaya (M) Sdn. Bhd.	+60 380652397
41.	C. Melchers Gmbh & Co.	+60 379555566; <a href="http://www.melchers.com.my/">www.melchers.com.my/</a>
42.	Cahaya Maju Distributions Sdn. Bhd.	+60 362616601
43.	Cambert (M) Sdn. Bhd.	+60 356383660; <a href="http://www.cambert.com.my/">http://www.cambert.com.my/</a>
44.	Capital Genesis Sdn. Bhd.	+60 340248008
45.	Caredes Sdn. Bhd.	+60 380243575
46.	Caremark Sdn. Bhd.	+60 377856288; <a href="https://caremark.com.my/">https://caremark.com.my/</a>
47.	Careplus (M) Sdn. Bhd.	+60 66772781; <a href="https://www.careplus.com/">https://www.careplus.com/</a>
48.	CCM Pharmaceuticals Sdn. Bhd.	+60 389242188; <a href="https://www.ccmberhad.com/">https://www.ccmberhad.com/</a>
49.	Celline Cosmetics	+60 377286107
50.	Celmonze Sdn. Bhd.	+60 377259925

**ANNEXURE 18**
**LIST OF MALAYSIAN IMPORTERS OF HS CODE 851762 (Machines for the reception, conversion and transmission or regeneration of voice, images or other data, incl. switching and routing apparatus excluding telephone sets, telephones for cellular networks or for other wireless networks)**

<b>S. No.</b>	<b>COMPANY NAME</b>	<b>CONTACT INFORMATION</b>
1.	3M Malaysia Sdn. Bhd.	+60 378842888; <a href="https://www.3m.com.my/3M/en_MY/company-my/">https://www.3m.com.my/3M/en_MY/company-my/</a>
2.	A & N Padu Sdn. Bhd.	+60 378040737; <a href="http://www.anpadu.com.my/aboutus.html">http://www.anpadu.com.my/aboutus.html</a>
3.	A Q S Marketing Enterprises	+60 37337225
4.	ABA Motor & Supply Co	+60 87414771
5.	ABB Industrial and Building Systems Sdn. Bhd.	+60 43999744; <a href="https://new.abb.com/my">https://new.abb.com/my</a>
6.	Ablecon Engineering Sdn. Bhd.	+60 355694990; <a href="https://ablecon.my/">https://ablecon.my/</a>
7.	ABN Capital Bhd.	+60 342703333
8.	Abtel Corporation Sdn. Bhd.	+60 378800062
9.	Accupro Sdn. Bhd.	+60 358916033
10.	Acmalite Controls Sdn. Bhd.	+60 356310058; <a href="https://www.acmalite.com/">https://www.acmalite.com/</a>
11.	Acoustic & Lighting System Sdn. Bhd.	+60 380758990; <a href="https://www.acousticlighting.com/">https://www.acousticlighting.com/</a>
12.	Actmaxbiz Sdn. Bhd.	+60 46466168; <a href="http://www.actmaxbiz.com/">http://www.actmaxbiz.com/</a>
13.	Acumen Components Sdn. Bhd.	+60 43997713; <a href="http://www.acumen-components.com/">http://www.acumen-components.com/</a>
14.	ADC Power Concept Sdn. Bhd.	+60 351247818; <a href="https://www.adc-pc.com/">https://www.adc-pc.com/</a>
15.	Ademco (M) Sdn. Bhd.	+60 391317622; <a href="http://ademcosecurity.com/en-my/">http://ademcosecurity.com/en-my/</a>
16.	Advance Industries Sdn. Bhd.	+60 380612790
17.	Advanced Digital Devices Sdn. Bhd.	+60 342566985
18.	Advanced Equipment Company	+60 392858062
19.	AEG Power Solutions Sdn. Bhd.	+60 320788996; <a href="https://www.aegps.com/en/">https://www.aegps.com/en/</a>
20.	Agamas Sdn. Bhd.	+60 342702652
21.	Aglotel Wireless Solutions Sdn. Bhd.	+60 380682880; <a href="http://www.aglotel.com.my/">http://www.aglotel.com.my/</a>
22.	Air Power Resources Sdn. Bhd.	+60 380623822; <a href="http://www.airpower.com.sg/">http://www.airpower.com.sg/</a>
23.	Airtac Enterprise Sdn. Bhd.	+60 389455899; <a href="https://www.atcgroups.com/index.php">https://www.atcgroups.com/index.php</a>
24.	Alam Sinergi Teknik Sdn. Bhd.	+60 378325925
25.	Alarm & Automation Supplies (M) Sdn. Bhd.	+60 377814370; <a href="http://www.aasmsb.com.my/">http://www.aasmsb.com.my/</a>
26.	Alesco Trading Sdn. Bhd.	+60 35210744
27.	All Trade Pacific Co. Ltd.	+60 87443118
28.	Alpha Automation Sdn. Bhd.	+60 355693698; <a href="http://www.alphasel.com/">http://www.alphasel.com/</a>
29.	Alstom Asia Pacific Sdn. Bhd.	+60 320556212
30.	Alupole Sdn. Bhd.	+60 351228408; <a href="https://www.alupole.com/">https://www.alupole.com/</a>

31.	Amat Sinar Sdn. Bhd.	+60 360935020; <a href="https://amatsinar.com/">https://amatsinar.com/</a>
32.	Amberon Communications Sdn. Bhd.	+60 355196800; <a href="https://amberon.com.my/">https://amberon.com.my/</a>
33.	AMP Products (M) Sdn. Bhd.	+60 378053055; <a href="https://www.amp.com.my/">https://www.amp.com.my/</a>
34.	Anires Tech Sdn. Bhd.	+60 358854983; <a href="https://www.anirestech.com/products/">https://www.anirestech.com/products/</a>
35.	Anixter Communications (M) Sdn. Bhd.	+60 356373499; <a href="https://www.anixter.com/en_us/about-us/contact-us/global-locations-contact-info/asia/malaysia.html">https://www.anixter.com/en_us/about-us/contact-us/global-locations-contact-info/asia/malaysia.html</a>
36.	Ansaldo STS Malaysia Sdn. Bhd.	+60 341458000; <a href="http://sts.hitachirail.com/en/">http://sts.hitachirail.com/en/</a>
37.	ARBURG Sdn. Bhd.	+60 356366213; <a href="https://www.arburg.com/en/my/contact/">https://www.arburg.com/en/my/contact/</a>
38.	Ariss Integrated Sdn. Bhd.	+60 985881111; <a href="https://www.arissintegrated.com.my/">https://www.arissintegrated.com.my/</a>
39.	Armourseal Sdn. Bhd.	+60 379847170; <a href="http://armourseal.com.my/">http://armourseal.com.my/</a>
40.	Ascom (M) Sdn. Bhd.	+60 342524749; <a href="https://www.ascom.com/asia/">https://www.ascom.com/asia/</a>
41.	Asia Pacific Electrical (M) Sdn. Bhd.	+60 340437408
42.	Atlas Copco (M) Sdn. Bhd.	+60 351238888; <a href="https://www.atlascopco.com/en-my">https://www.atlascopco.com/en-my</a>
43.	Auto Antenna Manufacturer Sdn. Bhd.	+60 355123366; <a href="https://autoantenna.com.my/">https://autoantenna.com.my/</a>
44.	Autoflow Engineering & Construction Sdn. Bhd.	+60 62310726
45.	Ban Cheong Electrical	+60 392213258
46.	Bayu Purnama Sdn. Bhd.	+60 378055592; <a href="https://www.bayupurnama.com.my/?page=1&amp;title=Home">https://www.bayupurnama.com.my/?page=1&amp;title=Home</a>
47.	Benima Engineering Sdn. Bhd.	+60 380247791
48.	Bertuah Engineering Systems Sdn. Bhd.	+60 85651823
49.	Bircher Asia Pacific Sdn. Bhd.	+60 72761810
50.	Biz-Allianz International (M) Sdn. Bhd.	+60 378054728

**ANNEXURE 19**
**LIST OF MALAYSIAN IMPORTERS OF HS CODE 260111 (Non-agglomerated iron ores and concentrates excluding roasted iron pyrites)**

<u>S. No.</u>	<u>COMPANY NAME</u>	<u>CONTACT INFORMATION</u>
1.	Befortune (M) Sdn. Bhd.	+60 340457760
2.	Bisley Trading (M) Sdn. Bhd.	+60 391731019
3.	BT Metal (M) Sdn. Bhd.	+60 380617402
4.	Ceraminas (M) Sdn. Bhd.	+60 362593788
5.	Chop Lian Aik	+60 392211368
6.	Contemporary Tactics Sdn. Bhd.	+60 67641705
7.	Diamond Chemical Industries Sdn. Bhd.	+60 64810888
8.	EMSB Engineering Material Sdn. Bhd.	+60 377266631; <a href="http://www.emsbco.com/main/3180/index.asp?pageid=172144">http://www.emsbco.com/main/3180/index.asp?pageid=172144</a>
9.	FIRC Trade (M) Sdn. Bhd.	+60 342926868
10.	Hattori Minerals Malaysia Sdn. Bhd.	+60 356377131; <a href="http://www.hattori-co.jp/english/history.html">http://www.hattori-co.jp/english/history.html</a>
11.	Hong Hup Import & Export	+60 74311800
12.	Interplast Machinery (M) Sdn. Bhd.	+60 391304266
13.	J&P Resources Gold Ohq (M) Sdn. Bhd.	+60 321645119
14.	Kayfour Development Corporation Sdn. Bhd.	+60 341430694
15.	Longview Resources (Labuan) Ltd.	+60 87599800
16.	Minoco Sdn. Bhd.	+60 377841398
17.	MMC Corporation Bhd.	+60 320711000; <a href="https://www.mmc.com.my/index.html">https://www.mmc.com.my/index.html</a>
18.	Pacific HSE Sdn. Bhd.	+60 321669266
19.	Plaschem Sdn. Bhd.	+60 37557528
20.	Queda Corporation Sdn. Bhd.	+60 379548154
21.	Regional Tunas Sdn. Bhd.	+60 331684893
22.	Rio Tinto (Malaysia) Sdn. Bhd.	+60 327331988
23.	SEB Enterprise Sdn. Bhd.	+60 321666094
24.	Seen Heng Lee Enterprise Sdn. Bhd.	+60 362763981
25.	Sinaran Panji Unggul Sdn. Bhd.	+60 322823152
26.	Summit Minerals Technology Sdn. Bhd.	+60 55488989
27.	Tioxide (Malaysia) Sdn. Bhd.	+60 98638623
28.	TNB Fuel Services Sdn. Bhd.	+60 379568349
29.	UIL Malaysia Ltd.	+60 321632000
30.	Vale Malaysia Minerals Sdn. Bhd.	+60 52400500
31.	WK Minmetals Resources	+60 68507578
32.	Yong Kum Fook Engineering Sdn. Bhd.	+60 379562082



**ANNEXURE 20**
**LIST OF MALAYSIAN IMPORTERS OF HS CODE 854190 (Parts of diodes, transistors and similar semiconductor devices; photosensitive semiconductor devices, light emitting diodes and mounted piezoelectric crystals, n.e.s.)**

S. No.	COMPANY NAME	CONTACT INFORMATION
1.	IQ-group Sdn. Bhd.	+60 46446677; <a href="https://iq-group.com/">https://iq-group.com/</a>
2.	ISO Technology Sdn. Bhd.	+60 46433567; <a href="http://www.globetronics.com.my/index.php?option=com_content&amp;view=article&amp;id=90&amp;Itemid=264">http://www.globetronics.com.my/index.php?option=com_content&amp;view=article&amp;id=90&amp;Itemid=264</a>
3.	ITRAMAS Manufacturing Sdn. Bhd.	+60 43982979; <a href="https://www.itramas.com/">https://www.itramas.com/</a>
4.	JA Solar Malaysia Sdn. Bhd.	+60 43703900; <a href="https://www.jasolar.com/html/en/">https://www.jasolar.com/html/en/</a>
5.	Jinko Solar Technology Sdn. Bhd.	+60 43704900; <a href="http://www.jinkosolar.com/">http://www.jinkosolar.com/</a>
6.	K-Tool Engineering Sdn. Bhd.	+60 46451518; <a href="http://www.ktoolmalaysia.com/">http://www.ktoolmalaysia.com/</a>
7.	Kaga Components (M) Sdn. Bhd.	+60 43902344; <a href="http://www.kgcompo.com.my/">http://www.kgcompo.com.my/</a>
8.	KALTECH Sdn. Bhd.	+60 45020904; <a href="http://www.kaltech.com.my/">http://www.kaltech.com.my/</a>
9.	KESM Industries Bhd.	+60 378740000
10.	Keysight Technologies Malaysia Sdn. Bhd.	+60 46808888; <a href="https://www.keysight.com/my/en/home.html">https://www.keysight.com/my/en/home.html</a>
11.	Kingston Technology FE (M) Sdn. Bhd.	+60 46425902; <a href="https://www.kingston.com/us/wheretobuy/country/malaysia">https://www.kingston.com/us/wheretobuy/country/malaysia</a>
12.	Laird Technologies (M) Sdn. Bhd.	+60 43989298; <a href="https://www.lairdtech.com/">https://www.lairdtech.com/</a>
13.	LedzWorld Technology Sdn. Bhd.	+60 46300800; <a href="https://ledzworld.com/">https://ledzworld.com/</a>
14.	Linear Semiconductor Sdn. Bhd.	+60 46421775; <a href="https://m9.com.my/company-contact-us/1713/search.html">https://m9.com.my/company-contact-us/1713/search.html</a>
15.	Local Assembly Sdn. Bhd.	+60 75313577
16.	Lumileds Malaysia Sdn. Bhd.	+60 46163006; <a href="https://www.lumileds.com/">https://www.lumileds.com/</a>
17.	Malaysian SH Precision Sdn. Bhd.	+60 66774911
18.	MCT Asia (Penang) Sdn. Bhd.	+60 46446609
19.	Megator Electronics Sdn. Bhd.	+60 43909603
20.	MEMC Electronic Materials Sdn. Bhd.	+60 378773277
21.	Micro-Mechanics Technology Sdn. Bhd.	+60 46434648; <a href="https://www.micro-mechanics.com/">https://www.micro-mechanics.com/</a>
22.	Micron Semiconductor Malaysia Sdn. Bhd.	+60 69562600; <a href="https://my.micron.com/">https://my.micron.com/</a>
23.	Mini-Circuits Technologies (M) Sdn. Bhd.	+60 46462828; <a href="https://www.minicircuits.com/">https://www.minicircuits.com/</a>
24.	Mitsui High-Tec (Malaysia) Sdn. Bhd.	+60 351639000; <a href="https://www.mitsui-high-tec.com/en/">https://www.mitsui-high-tec.com/en/</a>
25.	Motorola Semiconductor Sdn. Bhd.	+60 66773088
26.	Naito Electronics (Malaysia) Sdn. Bhd.	+60 66775487; <a href="http://www.naitoasia.com.my/contact.php">http://www.naitoasia.com.my/contact.php</a>
27.	Neptune Industries Sdn. Bhd.	+60 361572199
28.	New Paradigm Technologies Sdn. Bhd.	+60 77762260
29.	Nippon Steel & Sumikin Electronics Devices (M) Sdn. Bhd.	+60 46375133; <a href="http://www.ngked.co.jp/english/">http://www.ngked.co.jp/english/</a>



30.	NR-C Plating (M) Sdn. Bhd.	+60 351228388
31.	NXP Semiconductors Malaysia Sdn. Bhd.	+60 66766169; <a href="https://www.nxp.com/">https://www.nxp.com/</a>
32.	Oilfab Sdn. Bhd.	+60 378044843
33.	Omega Semiconductor Sdn. Bhd.	+60 62822672
34.	ON Semiconductor Malaysia Sdn. Bhd.	+60 66823088; <a href="https://www.onsemi.com/about/company/global-locations/seremban-malaysia">https://www.onsemi.com/about/company/global-locations/seremban-malaysia</a>
35.	Optotronic Semiconductors Sdn. Bhd.	+60 58914990; <a href="http://www.optotronic.net/about.html">http://www.optotronic.net/about.html</a>
36.	Osram Opto Semiconductors (M) Sdn. Bhd.	+60 46098248; <a href="https://www.osram.com/os/company/company_profile.jsp">https://www.osram.com/os/company/company_profile.jsp</a>
37.	PacTech Asia Sdn. Bhd.	+60 46440986; <a href="https://www.pactech.com/">https://www.pactech.com/</a>
38.	Panasonic Energy Malaysia Sdn. Bhd.	+60 44010500; <a href="https://www.panasonic.com/my/corporate/profile/group-companies.html">https://www.panasonic.com/my/corporate/profile/group-companies.html</a>
39.	Pannyo Technologies Sdn. Bhd.	+60 48999033
40.	Perusahaan Otomobil Elektrik (Malaysia) Sdn. Bhd.	+60 37042266
41.	Phisontech Electronics (Malaysia) Sdn. Bhd.	+60 46422203; <a href="https://www.phison.com/en/">https://www.phison.com/en/</a>
42.	Polar Electro Malaysia (M) Sdn. Bhd.	+60 45021668; <a href="http://www.polarmalaysia.com/">http://www.polarmalaysia.com/</a>
43.	Porex Technologies Sdn. Bhd.	+60 351913308
44.	Possehl Electronics (Malaysia) Sdn. Bhd.	+60 62832799; <a href="https://www.possehlelectronics.de/en/sites/melakamal.html">https://www.possehlelectronics.de/en/sites/melakamal.html</a>
45.	Powerala Sdn. Bhd.	+60 88490878
46.	Prodelcon Sdn. Bhd.	+60 46438913; <a href="http://www.psb.com.my/">http://www.psb.com.my/</a>
47.	QT Hightech Malaysia Sdn. Bhd.	+60 322011111
48.	RENESAS Semiconductor (Kedah) Sdn. Bhd.	+60 44892241; <a href="http://www.rsm.renesas.com/">http://www.rsm.renesas.com/</a>
49.	S.E.H. Malaysia Sdn. Bhd.	+60 342596600; <a href="http://www.sehmy.com/">http://www.sehmy.com/</a>
50.	SAG Technologies Sdn. Bhd.	+60 62822672

**ANNEXURE 21**

**LIST OF MALAYSIAN IMPORTERS OF HS CODE 853690 (Electrical apparatus for switching electrical circuits, or for making connections to or in electrical circuits, for a voltage <= 1.000 V excluding fuses, automatic circuit breakers and other apparatus for protecting electrical circuits, relays and other switches, lamp holders, plugs and sockets)**

<b>S. No.</b>	<b>COMPANY NAME</b>	<b>CONTACT INFORMATION</b>
1.	ABB Manufacturing Sdn. Bhd.	+60 356284888; <a href="https://new.abb.com/my">https://new.abb.com/my</a>
2.	Alps Precision (M) Sdn. Bhd.	+60 67991515
3.	Ancom Logistics Bhd.	+60 379562799; <a href="https://www.ancomlogistics.com.my/">https://www.ancomlogistics.com.my/</a>
4.	Arus Unik Sdn. Bhd.	+60 378047918
5.	Autolite Electrical Industry (Perak) Sdn. Bhd.	+60 55263048
6.	BCM Electronics Corporation Sdn. Bhd.	+60 44033180; <a href="http://www.bcmcorp.info/">http://www.bcmcorp.info/</a>
7.	Brighten Switchboard Builders (M) Sdn. Bhd.	+60 75983818
8.	Canal Electronic (M) Sdn. Bhd.	+60 43997481
9.	CP Industrial Products Sdn. Bhd.	+60 75981178
10.	Deltaspec (M) Sdn. Bhd.	+60 342702652
11.	DPI Industries Sdn. Bhd.	+60 390578949; <a href="https://www.dpisb.com/">https://www.dpisb.com/</a>
12.	Electrical Power Engineering (M) Sdn. Bhd.	+60 322870796
13.	Elesctroscon Technologies Sdn. Bhd.	+60 37553917
14.	EPE Switchgear (M) Sdn. Bhd.	+60 67998500; <a href="https://www.epemalaysia.com/epe-switchgear.html">https://www.epemalaysia.com/epe-switchgear.html</a>
15.	F&H Industries Sdn. Bhd.	+60 362570509
16.	Fuselinks Enterprise Sdn. Bhd.	+60 333426684
17.	GES Manufacturing Services (M) Sdn. Bhd.	+60 75992511
18.	Hokkim Industries Sdn. Bhd.	+60 391012117; <a href="http://www.hokkim.com/">http://www.hokkim.com/</a>
19.	INDKOM Engineering Sdn. Bhd.	+60 355432388; <a href="https://www.indkom.com.my/v2/">https://www.indkom.com.my/v2/</a>
20.	Iskraemeco (M) Sdn. Bhd.	+60 53220233; <a href="https://www.iskraemeco.com/en/">https://www.iskraemeco.com/en/</a>
21.	Item Industrial Engineering Sdn. Bhd.	+60 361852559
22.	Jengkal Semaju Industries	+60 389439418
23.	Jooei Industrial (M) Sdn. Bhd.	+60 53652757
24.	KCC Electrical Sdn. Bhd.	+60 88437588
25.	KEU Control Engineering Sdn. Bhd.	+60 356364184
26.	Kejuruteraan Boma Sdn. Bhd.	+60 75201944
27.	Kejuruteraan Elektrik Proton Sdn. Bhd.	+60 391717236; <a href="http://proton6.n.my/">http://proton6.n.my/</a>
28.	Kejuruteraan Letrik Switchgearcinco Sdn. Bhd.	+60 362722233

29.	Leader Goldstar Electronic Wine Sdn. Bhd.	+60 45889609
30.	Likom Power Products Sdn. Bhd.	+60 63345666; <a href="http://www.likom.com.my/">http://www.likom.com.my/</a>
31.	Mahsul Electrical (M) Sdn Bhd.	+60 55263301
32.	Malaysia Transformer Manufacturing Sdn Bhd.	+60 341076233; <a href="https://www.mtmsb.com/">https://www.mtmsb.com/</a>
33.	Matrix Power Network Sdn. Bhd.	+60 389264941; <a href="http://matrixpower.com.my/">http://matrixpower.com.my/</a>
34.	Mitsumi Technology (M) Sdn. Bhd.	+60 74310333; <a href="https://www.mitsumi.co.jp/profile/factory_world_e.html">https://www.mitsumi.co.jp/profile/factory_world_e.html</a>
35.	Molex (Malaysia) Sdn. Bhd.	+60 45032288
36.	Nakareg Sdn. Bhd.	+60 360910133; <a href="http://nakareg.com/">http://nakareg.com/</a>
37.	Nippon Handling System (M) Sdn. Bhd.	+60 351923511; <a href="https://www.nhs.com.my/">https://www.nhs.com.my/</a>
38.	Panasonic Electric Works Kenaf Malaysia Sdn. Bhd.	+60 95661917
39.	PDL Switchgear (Asia) Sdn. Bhd.	+60 390757432
40.	PTL Switch Gear	+60 390757431
41.	Rectifier Technologies (M) Sdn. Bhd.	+60 75321000; <a href="https://www.rectifiertechnologies.com/">https://www.rectifiertechnologies.com/</a>
42.	REE Power Sdn. Bhd.	+60 332917168; <a href="http://www.reesupreme.com/">http://www.reesupreme.com/</a>
43.	Seiko Electric Asia (M) Sdn. Bhd.	+60 72511007
44.	Sesco-Efacec Sdn. Bhd.	+60 82331868
45.	SKT Letrik Sdn. Bhd.	+60 391331600
46.	Soon-Ee M&E Engineering Sdn. Bhd.	+60 361569299
47.	SRS Power Engineering Sdn. Bhd.	+60 380611166; <a href="https://www.srspower.com.my/Home.html">https://www.srspower.com.my/Home.html</a>
48.	Federal Electrical Engineering Sdn. Bhd.	+60 391716744; <a href="https://www.fee.com.my/">https://www.fee.com.my/</a>
49.	Taian-Jaya Electric Sdn Bhd.	+60 351611129; <a href="http://www.taianjaya.com/">http://www.taianjaya.com/</a>
50.	Tenaga Switchgear Sdn. Bhd.	+60 361406520; <a href="http://www.mytsg.com.my/">http://www.mytsg.com.my/</a>

**ANNEXURE 22**
**LIST OF MALAYSIAN IMPORTERS OF HS CODE 847130 (Data-processing machines, automatic, portable, weighing <= 10 kg, consisting of at least a central processing unit, a keyboard and a display excluding peripheral units)**

<b>S. No.</b>	<b>COMPANY NAME</b>	<b>CONTACT INFORMATION</b>
1.	3Plus Technology Sdn Bhd.	+60 377818411
2.	Abec Technology Sdn. Bhd.	+60 378429323
3.	ACA Pacific Technology (M) Sdn. Bhd.	+60 378034600; <a href="https://www.aca-apac.com/my">https://www.aca-apac.com/my</a>
4.	AceGem Technology (M) Sdn Bhd.	+60 378051862; <a href="http://www.acegem.com/">http://www.acegem.com/</a>
5.	Acer Asia Pacific Sdn. Bhd.	+60 321621388; <a href="https://www.acer.com/ac/en/MY/content/home">https://www.acer.com/ac/en/MY/content/home</a>
6.	Achieva Components Sdn. Bhd.	+60 379551768
7.	ADC Power Concept Sdn. Bhd.	+60 351247818; <a href="https://www.adc-pc.com/">https://www.adc-pc.com/</a>
8.	Ado Electronic Industrial (M) Sdn. Bhd.	+60 356389558
9.	Advancenet Technology Sdn. Bhd.	+60 380703633; <a href="https://advancenet.com.my/">https://advancenet.com.my/</a>
10.	Advantage Systems Sdn. Bhd.	+60 378033166; <a href="https://www.advantage.com.my/">https://www.advantage.com.my/</a>
11.	Advantech Peripherals (M) Sdn. Bhd.	+60 378762886; <a href="https://www.advantech.com.my/">https://www.advantech.com.my/</a>
12.	Advantis Network & System Sdn. Bhd.	+60 380758377; <a href="https://www.advantis.com.my/">https://www.advantis.com.my/</a>
13.	Afiintra Technologies Sdn. Bhd.	+60 322872889; <a href="https://www.afiintra.com/">https://www.afiintra.com/</a>
14.	Agenda Solution Sdn. Bhd.	+60 362076800
15.	Aim-Force Sdn. Bhd.	+60 378742833; <a href="http://www.aim-force.com.my/">http://www.aim-force.com.my/</a>
16.	Aliran Permata Sdn. Bhd.	+60 355134588
17.	Alpha Sierra Technologies (M) Sdn. Bhd.	+60 341494084; <a href="http://www.alphasierragroup.com/subsidiaries/alpha_sierra_technologies.asp">http://www.alphasierragroup.com/subsidiaries/alpha_sierra_technologies.asp</a>
18.	Alphamatic Systems Sdn. Bhd.	+60 380603836; <a href="https://www.alphamatic.com.my/">https://www.alphamatic.com.my/</a>
19.	Altitude Technology Sdn. Bhd.	+60 73888757
20.	Amadeus GDS (M) Sdn Bhd.	+60 323817711
21.	Amble Action Sdn. Bhd.	+60 379686899; <a href="https://ambleaction.com.my/">https://ambleaction.com.my/</a>
22.	AMT PC Distributors Sdn. Bhd.	+60 333441124; <a href="https://www.amt.com.my/">https://www.amt.com.my/</a>
23.	Anewtech Systems Sdn Bhd.	+60 356324880; <a href="https://anewtech.net/">https://anewtech.net/</a>
24.	Applied Business Systems Sdn. Bhd.	+60 320782288; <a href="http://www.abs.com.my/">http://www.abs.com.my/</a>
25.	Antah Melco Sales & Services Sdn. Bhd.	+60 379552088
26.	Antech Technology Sdn. Bhd.	+60 46468899; <a href="http://www.antechnet.com/">http://www.antechnet.com/</a>
27.	Argenta Solutions Sdn. Bhd.	+60 380238590
28.	Ariantec Sdn. Bhd.	+60 379683300
29.	Artworld Technology Sdn. Bhd.	+60 391725411; <a href="http://www.artworld.net.my/">http://www.artworld.net.my/</a>
30.	Ary Venture Sdn. Bhd.	+60 342702212
31.	Asia I.T. Component Sdn Bhd.	+60 378802200
32.	Astasoft Sdn. Bhd.	+60 380751572; <a href="http://astasoft.com.my/">http://astasoft.com.my/</a>

33.	ASUStek Computer Malaysia Sdn. Bhd.	+60 321416650; <a href="https://www.asus.com/my/">https://www.asus.com/my/</a>
34.	ATE Malaysia Sdn. Bhd.	+60 362637088; <a href="https://www.ate.com.my/index.html">https://www.ate.com.my/index.html</a>
35.	ATI Technologies (L) Inc.	+60 87408133
36.	Atien Industries Sdn. Bhd.	+60 355112055
37.	AudeoNet (M) Sdn. Bhd.	+60 351913366; <a href="https://www.audeonet.com/">https://www.audeonet.com/</a>
38.	Auto Identification Sdn. Bhd.	+60 75953268; <a href="http://www.autoidentification.my/">http://www.autoidentification.my/</a>
39.	Autoscan Technology Sdn Bhd.	+60 376606630; <a href="http://www.autoscan.sg/contact.php">http://www.autoscan.sg/contact.php</a>
40.	AV Future Link Sdn. Bhd.	+60 377830011; <a href="https://www.avf.com.my/">https://www.avf.com.my/</a>
41.	Avnet Partner Solutions (Malaysia) Sdn. Bhd.	+60 377221980
42.	Azentus Technology Sdn. Bhd.	+60 322760567
43.	Ban Leong Technologies Sdn. Bhd.	+60 379566300; <a href="https://www.banleong.com/">https://www.banleong.com/</a>
44.	Benq Service & Marketing (M) Sdn Bhd.	+60 377258800; <a href="https://www.benq.com/en-my/index.html">https://www.benq.com/en-my/index.html</a>
45.	Berita Information Systems Sdn Bhd.	+60 322823288
46.	Binary Domain Sdn Bhd.	+60 377275582; <a href="http://binary.com.my/">http://binary.com.my/</a>
47.	Biodata Information Technology (M) Sdn Bhd.	+60 323820660
48.	Bizzworks Technologies Sdn. Bhd.	+60 378427327; <a href="http://www.bizzworks.net/index.html">http://www.bizzworks.net/index.html</a>
49.	Blue Berry Technology Sdn. Bhd.	+60 321610757
50.	BNF International Sdn Bhd.	+60 379544711



## Confederation of Indian Industry 125 Years: 1895-2020

The Confederation of Indian Industry (CII) works to create and sustain an environment conducive to the development of India, partnering industry, Government, and civil society, through advisory and consultative processes.

CII is a non-government, not-for-profit, industry-led and industry-managed organization, playing a proactive role in India's development process. Founded in 1895 and celebrating 125 years in 2020, India's premier business association has more than 9100 members, from the private as well as public sectors, including SMEs and MNCs, and an indirect membership of over 300,000 enterprises from 291 national and regional sectoral industry bodies.

CII charts change by working closely with Government on policy issues, interfacing with thought leaders, and enhancing efficiency, competitiveness and business opportunities for industry through a range of specialized services and strategic global linkages. It also provides a platform for consensus-building and networking on key issues.

Extending its agenda beyond business, CII assists industry to identify and execute corporate citizenship programmes. Partnerships with civil society organizations carry forward corporate initiatives for integrated and inclusive development across diverse domains including affirmative action, healthcare, education, livelihood, diversity management, skill development, empowerment of women, and water, to name a few.

India is now set to become a US\$ 5 trillion economy in the next five years and Indian industry will remain the principal growth engine for achieving this target. With the theme for 2019-20 as 'Competitiveness of India Inc - India@75: Forging Ahead', CII will focus on five priority areas which would enable the country to stay on a solid growth track. These are - employment generation, rural-urban connect, energy security, environmental sustainability and governance.

With 68 offices, including 9 Centres of Excellence, in India, and 11 overseas offices in Australia, China, Egypt, France, Germany, Indonesia, Singapore, South Africa, UAE, UK, and USA, as well as institutional partnerships with 394 counterpart organizations in 133 countries, CII serves as a reference point for Indian industry and the international business community.

### Confederation of Indian Industry

The Mantosh Sondhi Centre

23, Institutional Area, Lodi Road, New Delhi – 110 003 (India)

T: 91 11 45771000 / 24629994-7 • F: 91 11 24626149

E: [info@cii.in](mailto:info@cii.in) • W: [www.cii.in](http://www.cii.in)



Reach us via our Membership Helpline: 00-91-124-4592966 / 00-91-99104 46244

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