

CII MEMBERSHIP SERVICES



Confederation of Indian Industry

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CII MEMBERSHIP SERVICES



Confederation of Indian Industry

Foreword



Membership services represent the bedrock of the overall CII agenda. Over the years, CII has evolved a wide-ranging portfolio of Member Services, based on continuous dialogue and feedback, tailored to the needs of Members on an ongoing basis. CII offers a dynamic and wide range of service portfolio for the benefit of members.

Policy advocacy, which is a core activity of CII involves taking up economic, trade, sectoral and state level policies with Central and State Governments.

Business Development & International services of CII helps create networking platforms through sectoral business promotion activities across major industry and services sectors, both within the country and for overseas markets.

As a priority agenda, CII assists Member organisation in Community Development by assisting industry to identify and execute corporate citizenship programmes.

CII delivers its Member Services through diverse formats. This includes nearly 500 membership forums supported by a network of 62 offices in India, 8 overseas offices with 1000+ Secretariat, more than 70 Sectoral Councils & Committees, 10 Centres of Excellence located across the country are specialized institutions for providing training, advisory and consultancy services for enhancing competitiveness in quality, energy, green business, sustainability, logistics, food & agriculture, water, leadership and MSME competitiveness, 2 Technology Development Centres for aiding technology transfer & development and 5 Model Career Centres.

The Online Business Resource Centre of CII - myCII delivers wide range of services to Members through online portal www.mycii.in, including information alerts on business opportunities, Government policies, investments, research reports, etc. This enables Members to keep informed about the latest trends in the market and the economy, prepare themselves to meet the future challenges, and take advantage of emerging business opportunities.

This handbook is a compilation of comprehensive suite of CII services offered to Members.

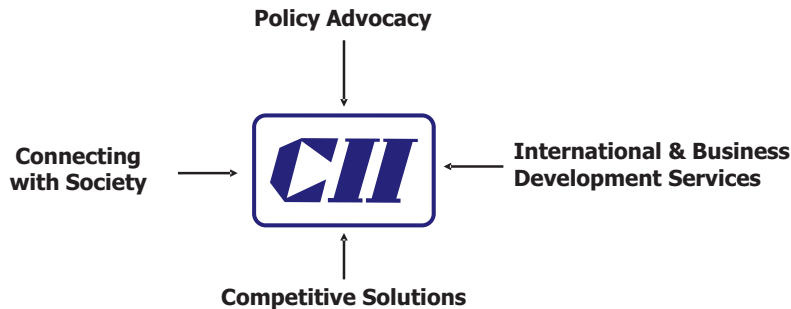
To derive benefits of your Membership with CII, I invite you to take full advantage of CII Membership Services.

Chandrajit Banerjee
Director General, CII

CII MEMBERSHIP SERVICES

The Confederation of Indian Industry (CII) works to create and sustain an environment conducive to the development of India, partnering industry, Government, and civil society, through advisory and consultative processes. CII is a non-government, not-for-profit, industry-led and industry-managed organization, playing a proactive role in India's development process. Founded in 1895, India's premier business association has over 9000 members, from the private as well as public sectors, including SMEs and MNCs, and an indirect membership of over 300,000 enterprises from around 294 national and regional sectoral industry bodies. CII charts change by working closely with Government on policy issues, interfacing with thought leaders, and enhancing efficiency, competitiveness and business opportunities for industry through a range of specialized services and strategic global linkages. It also provides a platform for consensus-building and networking on key issues. To achieve equitable, inclusive growth, CII also seeks to bring in social transformation through a series of focused interventions to mainstream economically and socially challenged groups and draw them into a cycle of growth, development and empowerment.

CII's service portfolio includes:



Policy Advocacy

1. Representations to Government on Policy / Procedural issues on behalf of Member Organisations through respective CII Committees at the National and State levels
2. Pre and Post Budget Memorandum at the Central and State Government Budgets
3. Policy Dialogue Sessions & Best Practices Sharing Sessions on Policy initiatives
4. Interactive Sessions / Problem Solving Sessions on Policy and Procedural issues with key decision makers from various Central Ministries, Departments and State Governments
5. Opportunity to contribute towards National/State Policy reforms through CII National and Regional Committees and State and Zonal Level Panels. Views of Committee members are channelised to Governments

CII Membership Services

6. Opportunity to be part of various Government Committees / Task Forces on behalf of Indian Industry
7. Advice and guidance on International Trade Policies
8. To represent Export / Technology Transfer / Trade Barriers related issues with foreign Governments through bilateral / joint forums
9. Contribute in framing economic and industrial policies

Business Development Services

1. Buyer – Seller Meetings with PSUs / Large Corporates / Government Agencies
2. B2B Meetings with national and international corporates
3. Pre RFP / Pre RFI Meetings
4. Business Networking Programmes with National and International Business Delegations
5. International Trade / Business Missions / Delegations
6. Access to CII's online SME Finance Facilitation Centre
7. Participate in focused Sectoral Trade shows for entering new markets
8. Exposure through Study/Technology Missions on manufacturing techniques & operational excellence
9. National and International Trade Fairs
10. Tender Alerts through My CII (www.mycii.in)
11. Online B2B Engagement through My CII (www.mycii.in)
12. Interaction with Embassies / High Commissions
13. Multilateral and Bi-Lateral Business Conclaves
14. Visa facilitation / Passport endorsement service
15. Product Promotion through Industry Catalogue
16. Membership Directory
17. Market Intelligence Reports / Publications
18. Defence & Aerospace Advisory & Consultancy Service
29. Attestation of Certificate of Origin

Please refer to Annexure II for list of CII Trade Fairs.

Global Outreach

CII endeavors to increase the integration of Indian industry with the world economy and helps Indian industry to go global by providing advisory services to the industry on all issues related to International trade. CII undertakes research and analysis on areas related to the ongoing negotiations at the World Trade Organization (WTO), bilateral and regional Free Trade Agreement (FTA) negotiations, foreign trade policy and other related issues. CII works very closely with the Ministry of Commerce and Industry, Government of India and serves as the first point of contact on all trade related issues. By adopting a proactive and a partnership approach with the Government, on various issues related to Indian exporters, CII helps industry explore newer markets and opportunities. CII International works under the overall supervision of International Policy Council. It comprises of members and experts on international trade policy issues.

CII international undertakes activities to connect Indian business with global business. Such activities include meeting the Heads of State and Government, decision-makers, networking with counterpart organisations, multilateral and academic institutions and other policy making bodies. The set-up of 8 overseas offices helps CII to disseminate vital information related to markets and joint venture possibilities to Indian and foreign companies. International events are organised as a part of its global business networking initiatives. This is supplemented by institutional partnerships with 394 counterpart organizations in 133 countries. Trade fairs, seminars, overseas missions, and conferences also develop strong connects. Meetings with visiting Heads of State and Government and high-level ministerial delegations are held for Indian industry regularly.



- ▶ Engagement with governments and institutional partners globally
- ▶ Inputs for bilateral and regional engagements
- ▶ Showcasing 'Brand India' globally
- ▶ International trade and investment research
- ▶ International technology partnerships
- ▶ Market information



Enhancing Competitiveness of Indian Industry

CII delivers a customized portfolio of training programmes as well as consultative and advisory services to help member companies build internal competitiveness, enhance capacity and sharpen competencies through 10 Centres of Excellence, Technology Development and Skill Development Centres. Working in tandem with Government, Industry and organizations, CII takes forward a robust agenda to catalyse excellence, innovation, employability and productivity across sectors.

Services Offered	Focus Areas
<ul style="list-style-type: none"> • Awards & Recognitions • Best Practices Missions / Delegations • Case Study Presentations / Videos / Compendium • Certificate Course on Manufacturing Excellence • Consultancy / Advocacy Services • Design Registration • In-house Training Programmes and Workshops • Intellectual Property Facilitation Services • Manufacturing Tool • Online Finance Facilitation for SMEs • Online Master Classes / Webinars • Open Training Programmes and Workshops • Prime Minister's Fellowship for Doctoral Research • Product Design Development Programme (DCODE) • Sessions on Best Practices • SME Clusters on Competitiveness • Technology Facilitation • Visionary Leaders for Manufacturing 	<ul style="list-style-type: none"> • Education Excellence • Energy Audits & Management • Food Safety Management Systems • Green Buildings • Green Company (GreenCo) Rating • Green Product (GreenPro) Certification • HR Management & Process Development • Hydrological evaluation • Integrated Material Handling and Control • Innovation & entrepreneurship • Start-ups • Industrial Safety • Intellectual Property Rights • Inventory Management • Laboratory, Weights and Measurement • Leadership • Logistics & Supply Chain • Operational Excellence • Promote India as a tourist destination, global wellness and ayurveda hub • Quality Management Systems • Renewable Energy • Sustainability • Total Cost Management. • Warehouse Rating • Waste Management and Cleaner Production Process • Water Audits • Welding Technology

Please refer to Annexure I for services offered by CII Centres of Excellence & Annexure III for CII Awards.

Online Information Services

CII through its online digital platform, www.mycii.in offers a wide range of services to its members to enable them to take advantage of their membership digitally. The online services offered by CII include:

- B2B opportunities
- CII Market Place
- Knowledge Bank (26000+)
- Industry Presentations (7300+)
- CII Directory of Members (9500+ Members)
- CII Mailbox
- Online Communities (100+)
- CII Publications (2500+)
- Customized Alerts
- e-Events / Virtual B2B Events (500+)
- Finance Facilitation Centre
- Government Notifications
- Central & State Government Policy Tracker
- Investment Tracker
- Schemes for SMEs
- Forthcoming Events of CII
- Advisory Services
- Master Classes (550+)
- Online Videos (5500+)
- Recorded Webinars (500+)
- Research Reports (2300+)
- Special Offers on various services from other CII members
- Global Tenders from more than 240+ countries
- e-Attestation of commercial documents
- Mentoring Services
- Redemption Points

Members can access the above services through www.mycii.in. These services are also available through CII App available for IOS and Android devices from IOS App Store and Google Play Store respectively.

Publications

To keep members updated on the latest developments on the national and international fronts with respect to economy, industry and trade, CII publishes a large number of focused publications like sectoral reports, research papers, newsletters, magazines, case studies etc. Members can subscribe to these publications or access them through www.mycii.in. Given below is list of some key regular CII publications, newsletters and journals:

Periodicals	Periodicity	Published by	Areas of Coverage
CII Communique	Monthly	CII Central Office	Monthly journal of CII; captures new CII initiatives, with analysis of contemporary issues, new business models and competitiveness solutions.
CII Business Outlook Survey	Quarterly	CII Central Office	This survey captures the prevailing business sentiment in the country.
CII Artha	Quarterly	CII Central Office	This publication provides an in-depth analysis update on current trends in the domestic and international economy and helps in tracking policy developments and understanding industry dynamics.
Economy Update	Fortnightly	CII Central Office	Captures latest economic indicators, recent Policy developments and the Markets at global and domestic level.
Policy Watch	Occasional	CII Central Office	This publication focuses on CII's policy advocacy work undertaken in a particular sector or area, and covers issues and CII recommendations on the same.
CII Monthly Monitor	Monthly	CII Central Office	An online monthly newsletter giving details of CII's policy advocacy, international, regional and competitiveness activities and initiatives.
Multilateral Newsletter	Bi-Monthly	CII Central Office	Provides insight on multilateral and regional engagements of India and Indian industry.

Community Development

1. Participate in various CII programmes on community development, health care, literacy, education, etc
2. Contribute through National Missions – Swachh Bharat, – Digital India, Skilling India, etc
3. Get involved with important initiatives in the areas of child education, women empowerment, fight against HIV/AIDS, disaster management, etc
4. Avail of opportunities to give back to society such as providing employment opportunity to differently abled people
5. CII offers customized projects to realize company's CSR agenda, CII also develops and manages high impact projects through CSR Pool Funding



6. Recognizes good practices in CSR through the Business Impact Award and the Woman Exemplar Award
7. Connects companies to verified NGOs through the online platform – SAMMAAN
8. CSR Stories - members can upload share stories/ activities, which can be viewed by all members
9. Members can view and upload information for Corporate - Corporate partnerships for CSR projects to create impact and scale
10. Free access/ registration to CII Foundation Disaster management portal and participate in real time in providing relief (products / services/ volunteers) in the geography of interest
11. Provide conceptualising, interface with Government, identifying implementing agencies, vendors for all national programmes that are in alignment with CII mandate, e.g. Swachh Bharat, Drought, etc
12. All advocacy / sensitisation materials (compendiums, reports, studies, papers, etc.) for members on CSR; Accessibility; Assistive Technologies; Disaster Management; Arts, Heritage & Culture.

SERVICES OFFERED BY CII CENTRES OF EXCELLENCE

CII Institute of Quality, Bangalore (www.cii-iq.in)

CII Institute of Quality is the leading authority in Quality Enhancement among organisations and industries. Over the past century, CII has provided Indian Industries with the support, systems and tools to make a mark in the competitive world. It is realised that the best way to enhance an organisation's competitiveness is through the quality route.

CII IQ has tied up with several international organisations to bring their best practices to India. It has helped several organisations improve their Total Quality Management Systems besides helping them win recognitions such as the Deming Prize and the Japan Quality Medal.

- **Business Excellence Initiatives:** The BE vertical, besides being the process owner of the CII-EXIM Bank Award for Business Excellence, Star Icon Recognitions for SMBs and BE Star Recognition Awards has offerings on Benchmarking Projects, Strategy Deployment Workshops, Strategy Assessments, Excellence Competition and Customizing Management Framework, to establish organisational excellence within organisations. BE Assessor Training; BE Awareness Training; BE Upgrade Training; Consulting Services; BE Refresher Training; Business Excellence Facilitator Training help build excellence.
- **Total Productive Maintenance:** Advisory in achieving high level of productivity, increasing production and reducing cost to build World Class' Manufacturing Capability in Indian Industry with future ready factories comprising a critical mass of change leaders. Kaizen Competitions, TPM Excellence Awards help build capacity and capabilities especially in the SMB segment.
- **Quality Management Systems:** Lead Assessors Course for Quality Management; Internal Auditors Course – ISO 9001:2015, ISO TS16949; Strengthening MR Skills – Compliance to Excellence; Workshop on Organizational Maturity through self-assessment tools; Enterprise Risk Management; Workshop on Accreditation Criteria for Inspection Bodies based on ISO 17020:2012; Workshop on Internal Auditing for Inspection Bodies based on ISO 17020:2012; Consulting services for Quality Management; Consulting services for Inspection bodies; Design & Establish Business Quality Systems; Building Capacity and enhancing competitiveness through Quality Standards; Core Tools Training - APQP, PPAP, FMEA, SPC and MSA; Global 8D – Problem Solving; ISO 31000; CII Certificated Quality Professional' (CCQP). Facilitate MSMEs Adopt a Zero Defect Quality Culture; Handholding and Consultancy.
- **Laboratory, Weights and Measurement:** Laboratory Management & Internal Audit as per ISO / IEC 17025:05; Workshop on Uncertainty of Measurement in Testing & Calibration; Awareness Programme on Laboratory Management - ISO / IEC 17025:2005; ISO 15189; ISO 17065; Workshops and Training

Programmes on the Legal Metrology Act 2009 & Packaged Commodities Rules 2011; Consulting services for Laboratories. The National Conclave for Laboratories partnered with NABL is a national reference point for this segment.

- Lean Six Sigma & Operational Excellence: Build Lean Six Sigma Capabilities in Industry at various levels ranging from Green Belt to Master Black Belt; Consulting Services to enable build mass of Operational Excellence Change Leaders; focus on SMB's. National and Regional level competitions, facilitators certification and best practices missions help establish best practices in operational excellence.
- Education Excellence Initiatives: School Excellence Programme; Enhancing Educational Processes Effectiveness for Excellence; Quality School Leadership Programme; Establishing Quality Management Systems in Schools - ISO Route; Enhancing School Excellence through Accreditation Route; Creating Learning Schools; Planning for Excellence; Cleaner and Safer Campus- 5S approach; Problem Solving Approach- The TQM way; Quality tools for school improvement; Establishing Performance Standards in Schools; Counselling Services. CII IQ Education Framework for Performance Excellence adapted from the Baldrige Excellence Framework, provides a framework to enable education institutions attain excellence.

CII Sohrabji Godrej Green Business Centre, Hyderabad (www.greenbusinesscentre.com)

CII-Sohrabji Godrej Green Business Centre (CII-Godrej GBC) was established in the year 2004, as CII's Developmental Institute on Green Practices & Businesses, aimed at offering world class advisory services on conservation of natural resources. The Green Business Centre in Hyderabad is housed in one of the greenest buildings in the world and through Indian Green Building Council (IGBC) is spearheading the Green Building movement in the country

Services being offered by CoE

- Green Building Services
- Energy Management Services
- GreenCo (Green Company) Rating System
- Green Product (GreenPro) Certification
- Renewable Energy Services
- Waste Management Services
- Cleaner Production Projects
- Green incubation & entrepreneurship
- Green Education
- Green Financing
- Greening of Consumer products

CII Centre of Excellence for Competitiveness for SMEs, Chandigarh (www.cii-competitiveness.in)

A single point of reference for addressing the MSME needs for achieving excellence in manufacturing, building OEM connect and integrating with the global supply chain through CFC's specialised services:

❖ **Manufacturing Excellence:**

- Enhancing Competitiveness through CII Cluster Approach for business excellence.
- In-company Consultancy assignments.
- Awards and Recognition through best practices competitions.
- Capability development through Workshops, Training Programmes, Industry Missions.

❖ **Energy Management:**

- Detailed Energy Audits & end-to-end solutions on energy efficiency.
- Facilitating MSMEs through implementation of Government (WB-BEE-SIDBI, etc) funded projects for energy efficiency.
- In-company Consultancy assignments.
- Handholding MSMEs for technology assessment & implementation of energy efficient systems.
- Awards and Recognition
- Capability building through Training Programmes / Workshops

❖ **Corrosion Management:**

- Corrosion Audits of industry
- In-company Consultancy assignments.
- Developing anti-corrosion managers through Corrosion management courses
- Capacity building Training Programmes & Workshops
- Guiding industry by anti-corrosion publications

❖ **HR Management:**

- HR Audit & Systems review
- In-company Consultancy assignments
- Awards and Recognition
- Training & Skill Development

CII Institute of Logistics, Chennai (www.ciilogistics.com)

The CII Institute of Logistics (CII-IL) creates a platform for Industry to gain greater insight into the emerging trends, Industry specific problems of national importance and global best practices in logistics and supply chain management thereby enabling Industry to increase efficiency and enhance effectiveness in their operations. CII – IL plays a key role in facilitating world class trade by making India most efficient and effective in logistics, thereby moving up the logistics performance index ladder.

- **Education Services:** In a step towards increasing availability of qualified logistics and supply chain professionals and educators, two key education programmes are implemented. Industry recognized qualification programmes (certificate, advanced certificate) are offered for working professionals in online. Specialized education programmes focusing on logistics, supply chain, EXIM logistics & shipping specialization courses for post graduate students in colleges and universities through Industry Academia tie up and knowledge partnerships. The education service models include a range of activities from designing courses to Industry immersion and certification. Full time Masters programme in Logistics and supply chain is offered through CII School of Logistics in association with Amity University, Noida and Mumbai.
- **Training Services:** To sustain competitiveness and to bridge spiralling skill gaps in the logistics sector, CII-IL regularly organizes corporate training on specific topics for sharpening the knowledge of industry professionals. Faculty resources are drawn both from the Industry and academia from all over India. Also, various logistics skill development programs are conducted with certified trainers.
- **Research and Collaborations:** Focused research studies related to industry issues and policy are undertaken. Guidance for the research is provided by active working groups and involves multiple teams from Industry and academia. The research service includes design of methodology, data collection and analysis, report development and results validation. Collaborations with international agencies, premier institutes and international associations include exchange of knowledge through structured learning programmes. These programmes typically include field visits and interactions with subject matter experts in India and overseas, especially from Singapore and Japan. International certification programmes include digital supply chain management, digital warehousing and automation and warehouse kaizen practitioner series.
- **Advisory Services:** The Institute provides advisory services on various facets of supply chain management pertaining to different verticals and their associated supply functions. Key standardized certifications for enterprises and professionals include WAREX, Supply chain maturity model, Professional assessment and certifications: SCM Pro, SCMB Pro, SCM analytics, Warehouse management and Supply chain lean professional. Over the last few years, CII-IL has provided consultancy services to a wide range of companies to enable them evolve into high performing organizations.
- **Events and Conferences:** To bridge the gap between the stake holders and the government and to address need for effective policy change, CII IL organizes events and conferences across the country in the areas of logistics and supply chain.

CII Naoroji Godrej Centre of Manufacturing Excellence, Mumbai (<https://cme.cii.in/>)

Established in 1997 at Vikhroli, Mumbai the CII Naoroji Godrej Centre of Manufacturing Excellence (CME) was originally aimed to provide education and training to Industry to enhance its manufacturing capacity and competitiveness. Over the last two decades the influence and contribution of the Centre has grown manifold and gradually it is now aspiring to become a leading global institution for driving Manufacturing Excellence. Its mission is to disseminate world class knowledge on manufacturing to foster growth and competitiveness in a sustainable manner. The Centre focuses on driving manufacturing excellence through implementing various initiatives:

- Helps to develop manufacturing champions/leaders
- Enhances manufacturing competitiveness
- Forges alliances with Academia, R&D establishments, Government and Industry
- Helps to build a well-trained “smart force”
- Incentivizes manufacturing jobs
- Develops narrative on “Indian” manufacturing

The Centre caters to CII member organizations by delivering services in the following key areas:

- **Training & capacity building** through short and long term training programmes (Online and Off-line mode) on manufacturing focused on Human Resource development, Team Building, Leadership Skills, Sustainable and Green Solutions, Critical Thinking, Cross Border Trade, Purchase & Negotiation Skills, Workplace Productivity, Quality improvement, Project Management, Smart Manufacturing, Cost Reduction Techniques, Labour Reforms, Marketing and Sales, Risk Management, Operations Management, Supply Chain, Industrial Safety, Welding Technology and many others
- **Offers customized in-company training** programmes for organizational capacity building
- **Focus on Industry 4.0** (new age technology) training modules for SMEs and PSUs to provide an overview and implementation plans
- **Promoting a movement on Operational Health and Safety (OHS)** through various training sessions, competitions, webinars and events
- **Run VLFM (Visionary Leaders for Manufacturing) programme** to transform Successful leaders to Visionary Leaders who can transform organizations
- **Run VSME (Visionary SME) programme** to help OEMs and its Tier1 & Tier 2 suppliers and SMEs to improve their productivity and profit by 10x, through optimizing the flow management (Information and Material flow) techniques

CII ITC Centre of Excellence for Sustainable Development, New Delhi (www.sustainabledevelopment.in)

The environment is suffering as are the people. In light of this, sustainability has become a major concern for businesses. It pressurizes them to adapt accordingly so that their practices meet the need of the changing environment.

That's where we come in. We nurture companies to compete, expand opportunity and excel in today's dynamic business environments.

SERVICES

Integrated Management Systems

Training (in house and open house)

- a) Lead Auditor Energy Management Systems (ENMS)
- b) Lead Auditor EHSMS
- c) SHE regulatory course (new service)
- d) Waste management (new service)

Consulting

- a) Design and implementation of various management systems (ISO 9001, 14001,45001,50001)
- b) Safety, energy and water audits

Corporate Reporting

Training – GRI, Integrated Reporting, BRR and Non-financial disclosures

Consulting (In-company)- all non-financial disclosure-based reports:

- a) Sustainability Reporting, Integrated Reporting.
- b) Sustainability management frameworks

IBBI

Research and advisory services

- a) Biodiversity Need Assessment
- b) Natural Capital Profile
- c) Natural Capital Action Plan
- d) Ecosystem Service Matrix (ESM)
- e) Natural Capital Valuation (NCV)
- f) Biodiversity Indexing of the sites and corporate levels

Climate Change

CAP 2.0 – recognition and capability enhancement programme for business to become climate resilient. Based on a CII climate-maturity model and using the principles of business excellence framework, the programme helps businesses to contract climate risks and exploit market opportunities.

Training

- a) CAP Assessor Training – building capacity in the area of climate change and in order to create a resource of professionals for assessment of CAP 2.0. Enhances capacities and capabilities on climate action, adaptation and mitigation and gaining practical experience and assess a company on climate action.
- b) GHG Inventory Training

Consultancy (In house)

- a) Carbon sequestration
- b) Climate change risk and opportunity assessment
- c) Designing a climate strategy
- d) Company carbon foot printing
- e) Internal carbon pricing
- f) Science based targets
- g) Task Force on Climate Related Disclosures (TCFD)

Siemens Integrity Initiative

Offers services to promote and support systemic intervention in the following areas.

- a) Anti-bribery
- b) Ethics
- c) Code of conduct
- d) Vigil mechanism
- e) Dialogue with stakeholders and responsible businesses
- f) Good governance frameworks like ISO 37001, ISO 26000 and IS 16010.

CII-ITC Sustainability Awards

The Awards recognize and reward excellence in businesses that are seeking ways to be more sustainable and inclusive in their activities. The Awards measure performance and provide detailed feedback for opportunities to excel.

Training – CII Certified Sustainability Assessor Programme. This is for professionals to provide services to business in the area of sustainability these assessors are competent to drive excellence in sustainability in companies.

Business and Human Rights

Members of this initiative get support to

- a) Conduct due diligence of human rights in business value chain
- b) Achieve SDGs with human rights implications
- c) Improve disclosures on human rights in corporate reporting

Training – Training on Business, Human Rights and Prevention of Sexual Harassment.

**CII-Jubilant Bhartia Food and Agriculture Centre of Excellence, New Delhi
(www.face-cii.in)**

The CII Jubilant Bhartia Food and Agriculture Centre of Excellence (CII-FACE) is charged with the mission to improve the competitiveness of India's agriculture & food processing sector, by catalyzing innovation, building capacity and enhancing productivity across the agriculture and food value chain, ensuring food security and inclusive growth.

- Commodity specific value chain assessment for market entry and market expansion.
- Access to markets - developing market linkages and strengthening value chains for procurement through Business Service Unit for farmer producer companies.
- Creating technology commercialization opportunities for AgTech start-ups under the FPO Start-up connect program
- Mitigating food loss & waste through Post Harvest Management & Logistics focusing on maximizing energy efficiency and optimizing time and cost in the cold chain networks through the resource centre for Cold Chain & Logistics (CCLRC) .
- Creation of domestic and international market for fisheries and Aquaculture through species diversification and value addition .
- Capacity Building of the FBOs on Food regulations
- CII-FACE E- Certificate Course and Virtual Overseas Study Mission on Food Safety and Quality tools, techniques and Technology
- Customized Food Safety & Hygiene Solutions for all Sectors
- Supplier Development Programme Including Retail & Manufacturing
- Implementation of VACCP (Vulnerability Assessment Critical Control Point) and TACCP (Threat Assessment Critical Control Point)
- Food Safety and System Certification Facilitation and Internal Quality Audit & Training (FSSC 22000/ ISO 22000/ ISO 9001/ ISO 17025)

- CII Award for Food Safety: Training and Maturity Assessments on Food Safety, sectoral practices, Change Management Initiatives from CII-Jubilant Bhartia Food and Agriculture Centre of Excellence.
- CII ColdChain Awards: Maturity assessment on best practices and improvement initiatives in cold chain. Commodity specific value chain assessments and implementation roadmaps.

CII Suresh Neotia Centre of Excellence for Leadership, Kolkata (www.cii-leadership.in)

CII believe that, in order to succeed, India needs to achieve sustained inclusive growth and competitiveness. The quality of leadership and human resources is a key requirement and will play a significant role in achieving excellence for India.

The CII-Suresh Neotia Centre of Excellence for Leadership will serve as a facilitator for development of leaders, thereby promoting economic and industrial growth in India

1. Training and Education:

- a. Long Duration, Technology Based, Application Oriented, immersive & certification programmes :
 - Young Leadership Development Programme
 - Certified Leadership Development Programme for First Time Managers
 - The Goldratt TOC Holistic Management Program

2. Masterclasses:

- a. Masterclass format utilized to facilitate sessions led by subject matter experts for professionals across various segments within an organization.

3. Strategy Sessions:

- a. Industry Gurus share knowledge on strategic planning process for CEOs and CXOs

4. Knowledge Platforms:

- a. Knowledge creation conferences and panel discussions organized on a range of topics for Building Leadership Capabilities of professionals.

5. Leadership Dialogues:

- a. Leadership debates and Leadership orations : Political, corporate, and educational

6. Awards and Assessments:

- a. CII HR Excellence Awards - recognizes organizations displaying exemplary performance and practices in the domain of HR

CII Triveni Water Institute, Gurgaon (www.cii.in)

CII-Triveni Water Institute (CII-TWI) is a unique institution where government, industry and civil society have partnered to address water related issues in a holistic manner. CII-TWI operates from satellite offices located across the country that include Jaipur and Bangalore. Guided by an Advisory Board comprising members of national and international repute, the Institute has developed strong internal governance mechanisms that provide clear directions to its operations, partnership development and management.

To transform water conservation and management in India by changing the mindset and behaviour of stakeholders resulting in more effective and sustainable water management practices at the grass root level. Guided by an Advisory Board comprising of members of National and International repute, the Institute has developed strong internal governance mechanisms that provide clear directions to its operations, partnership development, and management.

- Water Resources Planning & Evaluation - WATSCAN Tool
- Water Risk Assessments & Water Sustainability Reporting
- Water Source Protection and Remediation
- Water Audits - Industry, Buildings, Municipalities, and Agriculture (Irrigation schemes)
- Industrial Siting, Infrastructure, Water Delivery Schemes using WATSCAN
- Fate and Transport of Contaminants
- Water Quality Evaluation
- Groundwater Aquifer Evaluation and Mapping
- Integrated Watershed Management
- Strategizing Water Related CSR

CII Centre of Excellence for Innovation, Entrepreneurship and Start-ups

The government has recognised 68,000+ and counting DPIIT recognised start-ups, more than 6+ lakh jobs and counting have been created by start-ups. India currently houses the world's third largest start-up ecosystem, with 100+ firms and counting being valued at over \$1 billion, or what is known as unicorns. The country minted more than 35 unicorns in the last two years despite the disruption. Total value created by start-ups \$350 billion

Emerging technologies such as deep-tech which have a longer gestation period are slowing and steadily seeing an increase in investments.

CII recognises Start-ups as the engine of economic growth. CII has put in place a robust framework at the National, Regional & State Levels to promote Innovation and support Start-ups.

CII launched its 10th **Centre of Excellence on Innovation, Entrepreneurship and Start-ups - CII CIES**. The Centre is based in Hyderabad, Telangana and is supported by the Govt. of Telangana and Pratiksha Trust. The centre works towards creating a robust entrepreneurial ecosystem in the country. The centre works with all the key startup ecosystem stakeholders like Incubators, Accelerators, Government, Investment Networks, Enterprises, Startups and Academia to increase their odds of success by running targeted intervention programs

- The centre has the following offerings
 - **Capacity Building** – Masterclasses and Cohorts are run for Family Office, C-suite executives, and Government Officials to sensitize the importance of working with start-ups and what are the different models of engaging with start-ups.

We have conducted 11 programs and have engaged with 125 promoters of family business through masterclasses and cohort-based engagement to equip them with knowledge and confidence to invest in startups

We have also engaged with 52 c-suite executives on the subject of why corporates should work with startups on R&D

- **Corporate Acceleration Programs** – The centre is running organisation specific, time bound customized acceleration programs for helping corporates to leverage innovation by startups
- **CII Startup Mentor Club** – CII Startup Mentor Club network is established as a pan-India initiative to support entrepreneurs and their company's growth through targeted interventions by assessing their needs and matching them with Industry members who are seasoned entrepreneurs, executives and functional experts across different Sectors, currently we have 300+ mentors and counting who are engaging startups
- **CII ICONN**- To promote the Corporate – Startup cooperation, a special CII initiative titled ICONN, the Industry Startup Connect Programme was conceptualised and launched in 2021. ICONN, a first of its kind, Industry-led 360-degree initiative, will catalyse strategic interactions between the Corporate sector and startups as well as other key stakeholders to create an integrated, inclusive, and vibrant entrepreneurial ecosystem in the country.

This high-energy, year-long virtual exercise starting from this month till December 2022 will span five distinct platforms dedicated to connecting businesses, investors, incubators, accelerators, and various Government organisations, not just with startups but also with each other. ICONN will to showcase innovations by startups in various sectors of the economy, Incubators will showcase their support services, State Governments will pitch to Investors, Industries, Startups, Corporates and Startups will explore collaborations, B2B opportunities.

ICONN Platforms

- a) **SITCONN:** This Sectoral Connect Platform will feature 20 sectoral interactions between Startups and Corporates. Over 1000 Indian corporates are expected to connect with Startups through SITCONN.
 - b) **INTERCONN:** The Industry-facing platform would enable State Governments looking to attract entrepreneurs and corporate investors into their State. It is expected that 15+ State Governments will present their policies and programmes for startups and entrepreneurs at this platform.
 - c) **UNICONN:** This is a series of national multi-stakeholder sessions to shape a vibrant entrepreneurial ecosystem on topics which are sector and geography agnostic such as reforms for accelerating domestic investments in startups and promoting social ventures. The objective of the UNICONN is to enable policy reforms through dialogue with stakeholders.
 - d) **BICONN:** The bilateral connect platform will take Indian entrepreneurs to the global stage, thereby provide access to global markets as well as facilitate funding.
 - e) **INNODROME:** A virtual exhibition space for startups, incubators, accelerators and investors to showcase their innovation and services. Startups will be provided with a virtual stall, accessible 24x7 from across the world. Startups will be able to gather meaningful data on their visitor profile. Visitors will be able to connect with the exhibitor through B2B meeting. ICONN will also enable Corporates to showcase their startup programme and thereby attract startups to join them.
- **Startuppreneur Awards** - CII put into action its novel concept of providing the essential 'Corporate Connect' to start-ups. The concept is based on the premise that when a large corporate house adopts a start-up which is working in its own area or allied areas of business, then it results in a win-win for both. Start-ups get nurturing support – knowledge inputs – as well finances from the corporate. They develop products or services which cater to the needs of the large corporate, become part of the supply chain or devise newer technologies for better efficiency and productivity.

TECHNOLOGY SERVICES

Technology is one of the thrust areas of CII along with other key areas such as Quality, Energy and Environment etc. The primary focus is to bring technology to centre stage and make it as a movement in the Indian Industry to enhance technology competitiveness. CII Technology Division is equipped with highly experienced professionals & networked with a large number of professional institutions and experts in the country and overseas. The Division works in tandem with Indian industry to develop & promote innovative technologies and to establish the right linkages for successful technology absorption and commercialisation. The CII Technology services are offered through institutional partnerships, various forum, startup ecosystem and conventions.

Global Innovation & Technology Alliance

- **Funding for Industrial R&D:** Funding for R&D is provided through competitive bidding
- **PPP Fellowships for Doctoral Research:** PhD scholars are jointly sponsored by industry & government for doing industry assigned Research
- **Industry-Academia Collaboration Framework:** Industry linkages of Academic institutions are measured through a framework and detailed analysis are provided
- **Industrial Innovation Framework:** Structured Innovation processes for industry to move up to Innovation Value Chain through a Framework and Awards

CII - Tata Communications Centre for Digital Transformation (www.ciicdt.com)

- **Assessment & Advisory Services**
 - (a) Readiness Assessment
 - (b) Preparation of Roadmap with clearly Defined Rol
 - (c) Business Process Re-engineering
 - (d) DX Training Programmes & Workshops
 - (e) Continuous Assessment
 - (f) Digital Transformation Certification
- **Training**
 - (a) In company Training Programmes on Digital Transformation
 - (b) Online Training Programmes on various aspects of Digital Transformation
 - (c) Certification Programme for Skill Enhancement through CII LMS
 - (d) Advanced Leadership Training Programme on Digital Transformation for 'C' Level Officials in partnership with reputed Indian and Foreign Universities
 - (e) Access to CII Digital Library
- **Technology Services**
 - (a) CDT Compendium of Solution / Technology Providers
 - (b) Each Solution is certified by a CDT Authorised Agency

- (c) MoU between Solution Providers and CDT to ensure:
 - ✓ Simplified and Reliable SLA
 - ✓ Handholding Support during implementation and 24/7 Online Support
 - ✓ Highly Competitive Pricing
 - ✓ Quick Redressal of Grievances
 - ✓ Free Updates
- **Cyber Security Services***
 - (a) Cyber Security Advisory & Consultancy Services
 - (b) Cyber Security Audit
 - (c) Cyber Security Operations Centre
 - (d) Capacity Development Programmes for IT Managers
 - (e) Daily Alerts on Cyber Threats
 - (f) Cyber Security Seminars & Workshops
 - (g) Cyber Security Missions
- **Digital Skill Development Services**
 - (a) Faculty Training
 - (b) Student Connect (eg: Finishing School, CEO talks)
 - (c) Facilitate Student internship
 - (d) Support research/PhD Programmes in DX
 - (e) Facilitate foreign collaboration / funding for R&D projects in DX

Intellectual Property Facilitation Service

With the vision to transform India into an IP intensive nation, CII Centre for Intellectual Property helps to protect, monetize and enforce IP and caters to more than 2000 IPR services.

The Centre has so far facilitated filing of more than 200 patents, 1000 TMs, 1500 Designs, 70 copyrights and 30 GI's. Through capacity building, the Centre has supported more than 5000 stakeholders through 200 IP programs.

The Centre has dedicated team of in-house IP experts. It provides single window quality service on all types of IP services in a cost-effective manner. The Centre offers following services:

- Counselling on IPR to various stakeholders.

- Searching, drafting/preparing, filing and processing of applications in the areas of patent, design, trademark and copyright.
- Documentation, study & survey, filing and registration and post interventions for geographical indication.
- IP portfolio management, IP audit and IP commercialization.

Skill Development

CII under the aegis of CII National Committee on Skill Development & Livelihood has been working on the skills agenda since 1987 towards collaborating, aggregating and consolidating all efforts between the stakeholders to augment the efforts of the Government of India in the form of promotion & advocacy, research, studies, PPP Models, assessments and CII's own on-ground initiatives. CII Skill Development and Livelihood vertical impacts over one million youth annually.

CII provides Service to the Industry by:

- Creating Talent Pool with higher productivity
- Reduce cost of talent acquisition
- Re-skilling & Up-skilling
- Policy Advocacy
- Research & Reports

CII creates Social Impact by:

- Linking youth to livelihood
- Training under-privileged youth
- Making Skills aspirational
- Providing Career Counselling
- Emphasis on Marginalized groups
- Working in Aspirational Districts

Services are offered through:

- Model Career Centres
- Multi Skill Institutes
- PARFI Skill Gurukuls
- Assessments
- CSR Skill Projects
- International tie-ups
- Sector Skill Councils

CII TRADE FAIRS

- Agro Bihar
- Auto Expo - Component Show
- Auto Expo - Motor Show
- Auto Mobile Expo
- Autoserve
- Bengaluru Space Expo
- Bioasia
- CII Agro Tech India
- CII Chandigarh Fair
- CII Coolex
- CII Industrial Expo
- CII-WR Autoshow
- Energy Expo
- Enterprise India
- Enterprise Odisha
- EXCON
- Food & Bevtech
- Foodpro
- Global Exhibition on Services (GES)
- HealthTech India
- India Design Show
- India Gaming Show
- Innorail
- International Engineering & Technology Fair (IETF)
- International Mining & Machinery Exhibition (IMME)
- International Railway Equipment Exhibition (IREE)
- Krishi Unnayan Mela
- National Arogya
- PVC2D Expo
- Rashtriya Krishi Mela
- Smart Outsourcing Expo and Summit
- Surface & Coating Expo
- The India Pavilion (at various International Shows)
- Logistics
- Future Mobility Show
- ConMac
- International Rail Coach Expo (IRCE)

CII AWARDS

LIST OF NATIONAL AWARDS	
Sector	Name of Awards
INDIAN INDUSTRY	<ul style="list-style-type: none"> • CII President's Award
ARTIFICIAL INTELLIGENCE	<ul style="list-style-type: none"> • CII – AI Awards
BUSINESS EXCELLENCE	<ul style="list-style-type: none"> • BE Maturity Assessment Recognition • BE STAR Recognition • SMB Star ICON Recognition • Safety Competition • CII EXIM Bank Award for Business Excellence
CLIMATE ACTION	<ul style="list-style-type: none"> • Climate Action Programme CAP 2.0 Awards
DESIGN	<ul style="list-style-type: none"> • CII Design Excellence Awards
DIGITAL TRANSFORMATION	<ul style="list-style-type: none"> • BEST practices in digital transformation • CIO Excellence Awards
ENERGY	<ul style="list-style-type: none"> • Energy Circle Competition
HIGHER EDUCATION	<ul style="list-style-type: none"> • Best Industry-Linked Technical AICTE CII Award
OPERATIONAL EXCELLENCE	<ul style="list-style-type: none"> • TPM Circle Competition • Poka Yoke Competition • CII National Office Innovation Competition • CII National Technology Competition • 3M Competition • Kaizen Competition • TPM Champions Trophy Competition
FOOD SAFETY AND QUALITY	<ul style="list-style-type: none"> • CII Cold Chain Awards • CII Award For Food Safety
GREEN ENERGY MANAGEMENT	<ul style="list-style-type: none"> • Performance Excellence Awards for Solar & Wind Plants • IGBC Fellow Award • Performance Challenge for Green Built Environment • IGBC Green Design Competition • IGBC Green Your School Programme • GreenCo Star Performer Award • CII National Award for Excellence in Energy Management • CII National Award for Environmental Best Practices
HR	<ul style="list-style-type: none"> • GENESIS: A Forum for Innovation in HR Practices • CII National HR Excellence Award • HR Circle Competition

National Awards	
Sector	Name of Awards
INDUSTRIAL RELATIONS	<ul style="list-style-type: none"> • CII Awards on Excellence in Industrial Relations • CII Industrial Innovation Awards
INTELLECTUAL PROPERTY	<ul style="list-style-type: none"> • CII Industrial Intellectual Property Awards
IWN AND EXCON	<ul style="list-style-type: none"> • Woman Building India Awards
LEAN 6SIGMA	<ul style="list-style-type: none"> • National Competition on lean • National Competition on Six Sigma • Quick Changeover Competition
LOGISTICS AND SUPPLY CHAIN	<ul style="list-style-type: none"> • TCM (Quick Changeover Competition Total Cost Management) Excellence Award • Supply Chain and Logistics Excellence (SCALE) Awards • Operational Excellence In Logistics & Supply Chain
LOW COST AUTOMATION & INDUSTRY 4.0	<ul style="list-style-type: none"> • CII MILCA Award (For Academia) • CII National Competition on Digitalisation, Robotics & Automation (DRA) – A Journey towards Industry 4.0 • CII National Competition on Low-Cost Automation (LCA) • CII Champions Trophy on Industry 4.0 (LCA & DRA)
MANUFACTURING EXCELLENCE	<ul style="list-style-type: none"> • CII National Awards for Excellence in Manufacturing
OPERATION AND SAFETY	<ul style="list-style-type: none"> • Maintenance Circle Competition • Electrical Safety, Power Quality & Reliability Circle competition
QUALITY	<ul style="list-style-type: none"> • Quality Ratna Award
QUALITY AND OPERATIONS	<ul style="list-style-type: none"> • Cluster Championship • 5S Excellence • POKA YOKE Competition • SMED Competition • KAIZEN Circle Competition • Shining SME of the year Award • Organisational Excellence Through Low Cost Automation Award • Zero Defect Organisation Award
QUALITY AND PRODUCTIVITY	<ul style="list-style-type: none"> • CII Customer Obsession Awards
SKILLS & LIVELIHOOD	<ul style="list-style-type: none"> • CII Award on Excellence in Skill Development & Livelihood
STARTUPS	<ul style="list-style-type: none"> • CII Startuppreneur Awards
SUSTAINABILITY	<ul style="list-style-type: none"> • CII-ITC Sustainability Awards
SPORTS	<ul style="list-style-type: none"> • CII Sports Business Awards
WASTE MANAGEMENT	<ul style="list-style-type: none"> • CII 3R (Reduce, Reuse, Recycle) Awards
WATER	<ul style="list-style-type: none"> • CII National Award for Excellence in Water Management
WOMEN EMPOWERMENT	<ul style="list-style-type: none"> • Women Exemplar Awards

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Confederation of Indian Industry

The Confederation of Indian Industry (CII) works to create and sustain an environment conducive to the development of India, partnering Industry, Government and civil society, through advisory and consultative processes.

CII is a non-government, not-for-profit, industry-led and industry-managed organization, with over 9000 members from the private as well as public sectors, including SMEs and MNCs, and an indirect membership of over 300,000 enterprises from 294 national and regional sectoral industry bodies.

For more than 125 years, CII has been engaged in shaping India's development journey and works proactively on transforming Indian Industry's engagement in national development. CII charts change by working closely with Government on policy issues, interfacing with thought leaders, and enhancing efficiency, competitiveness and business opportunities for industry through a range of specialized services and strategic global linkages. It also provides a platform for consensus-building and networking on key issues.

Extending its agenda beyond business, CII assists industry to identify and execute corporate citizenship programmes. Partnerships with civil society organizations carry forward corporate initiatives for integrated and inclusive development across diverse domains including affirmative action, livelihoods, diversity management, skill development, empowerment of women, and sustainable development, to name a few.

As India marches towards its 75th year of Independence in 2022, CII, with the Theme for 2021-22 as **Building India for a New World: Competitiveness, Growth, Sustainability, Technology**, rededicates itself to meeting the aspirations of citizens for a morally, economically and technologically advanced country in partnership with the Government, Industry and all stakeholders.

With 62 offices, including 10 Centres of Excellence, in India, and 8 overseas offices in Australia, Egypt, Germany, Indonesia, Singapore, UAE, UK, and USA, as well as institutional partnerships with 394 counterpart organizations in 133 countries, CII serves as a reference point for Indian industry and the international business community.

Confederation of Indian Industry

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